

Stronger For Longer
TROPICAL
BATTERY

INTERIM REPORT
1st Quarter Period Ended
December 31, 2023



Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M ↑	\$247.1M ↑	\$106.3M ↑	\$72.2M ↑	24.9%
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

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INTERIM REPORT TO OUR SHAREHOLDERS

Q1 FY2024 (OCT. 1, 2023 TO DEC. 31, 2023)

Overview

The commencement of FY2024 heralds a period of strategic significance for Tropical Battery Company Limited, underscored by substantial fiscal growth and reinforced stability. This quarter has seen a surge in revenue and an enhanced cash position, coupled with targeted capital investments that promise long-term benefits. Our astute use of external financing has been instrumental in strengthening our capital base, while the robustness of our operational cash flows positions us well for continued expansion.

Our solar project portfolio, driven by the collaborative efforts of Kaya Energy and Tropical Renewable Energy (TRE), has expanded with four additional projects. Our strategic alliances have secured over USD 4 million in MSETT EMEP projects, solidifying our stance in the energy sector. Integrating the Dominican Republic base, Kaya Energy, into our operations enhances our energy market offerings, while our partnerships with industry leaders bolster our supply chain.

Industry Outlook

The renewable energy and energy storage (battery) industries are poised for continued growth and transformation in 2024. The trend is primarily propelled by regulatory measures and investments expected to mitigate barriers and catalyse the deployment of established and emerging renewable technologies. For instance, significant public and private investments, catalysed by the Infrastructure Investment and Jobs Act (IIJA) and the Inflation Reduction Act (IRA), have already begun to materialise, with a focus on utility-scale solar, storage, wind, and hydrogen projects (Deloitte Insights, 2024).

The U.S. market has experienced a surge in utility-scale solar capacity additions, which have outpaced other generation sources and shown substantial year-over-year growth. This expansion is supported by federal investments such as the IRA and the IIJA. Additionally, reshoring supply chains and reskilling the workforce are highlighted as critical factors contributing to the growth of the renewable sector. There's a straightforward drive towards domestic clean energy production, with strengthened supply chains supporting the deployment of solar, wind, storage, and green hydrogen technologies (pv magazine USA, 2023).

Deloitte's 2024 outlook also emphasises that renewable energy, particularly when paired with energy storage, is increasingly recognised as a resilient strategy to counter the frequency of extreme weather events. Furthermore, the renewable sector is evolving, with developments not just in solar and wind but

also in geothermal and renewable natural gas. This could see developers diversifying their renewable portfolios to capitalise on new synergies between intermittent and baseload renewables.

The IRA's tax credits are expected to influence how solar and storage projects are configured in response to siting and grid constraints. In 2024, guidance on these tax credits is anticipated to shape the market offerings further and boost third-party-owned projects' involvement in renewable initiatives.

In summary, the renewable energy and energy storage industries are on a robust upward trajectory, reinforced by favourable policies, corporate commitments to clean energy, and a growing consensus on the imperative of a green transition. However, challenges like the need for a skilled workforce and advanced grid infrastructure to manage the expected growth still need to be addressed. Addressing these issues will be crucial for sustaining the momentum in the renewable energy sector.

Financial Review

Income Statement: The quarter's revenue reached a record J\$809.1 million, a significant 24.6% increase from the previous year's J\$649.4 million, primarily due to our successful expansion into new markets. Our gross profit rose to J\$247.1 million, a noteworthy increase from the previous year's J\$215.3 million. Operating expenses saw a modest rise but remained well-aligned with our revenue growth. Our EBITDA and net profit have shown exceptional growth, 46.3% and 63.5%, respectively, indicating a solid start to the fiscal year.

Statement of Financial Position: Our current assets have risen to J\$2.09 billion, up 12.75% from the previous year, driven by increased cash and receivables. Current liabilities significantly increased, primarily due to the reclassification of long-term loans. Our net existing assets experienced a slight decrease, while non-current assets increased by 16.7%, reflecting strategic capital investments. Shareholders' equity also saw an increase, indicative of our enhanced profitability.

Cash Flow Statement: The net cash generated from operating activities was J\$176.2 million, up 287.21% from the previous year. The investing activities reflected a cautious capital investment approach, with a significant outlay for property and equipment. Financing activities indicated strategic debt management, with repayments emphasising sustainability.

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M ↑	\$247.1M ↑	\$106.3M ↑	\$72.2M ↑	24.9%
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

INTERIM REPORT TO OUR SHAREHOLDERS

Q1 FY2024 (OCT. 1, 2023 TO DEC. 31, 2023) CONTINUED

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M ↑	\$247.1M ↑	\$106.3M ↑	\$72.2M ↑	24.9%
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

In Summary: Tropical Battery Company Limited enters FY2024 on a firm footing, with significant revenue growth and a solid capital structure. Our prudent financial management and operational excellence set the stage for continued success. As we look to harmonise our operations across the three markets we serve, we are confident that we can leverage our collective strengths and achieve our strategic objectives.

Community (ESG)

In the recent quarter, Tropical Battery Company has undertaken significant initiatives to support the nation's youth, furthering our commitment to community development. This includes providing work experience for students and conducting extensive promotions to bolster our brand presence. In line with our value-driven culture, we've implemented an annual salary increase, benefiting our dedicated staff.

Company Outlook

Looking to the future, Tropical Battery Company Limited is dedicated to refining its capital management processes. Key to this will be improving our cash conversion cycle, ensuring receivables are collected efficiently, and maintaining a disciplined approach to our investment activities. We intend to continue our growth path, fortified by our commitment to operational excellence and fiscal prudence.

To harmonise our operations across the three markets we serve – Jamaica, the Dominican Republic, and the United States – we are set to leverage the synergies between Tropical Battery, Kaya Energy, and Rose Batteries. This initiative aims to enhance growth opportunities and achieve cost savings across the group. By aligning operations, consolidating our market presence, and optimising our brand strengths, we envision a cohesive group strategy that maximises efficiency and profitability.

Our plans involve a rigorous analysis and integration of systems and processes to ensure a seamless alignment between the three Companies. By doing so, we aim to optimise our return on capital employed, harnessing the collective capabilities of these three great brands to drive growth, innovation, and superior customer service.

As we venture into the next quarter, our robust financial foundation empowers us to seek and capitalise on new expansion opportunities. We are committed to augmenting shareholder value and navigating the market dynamics with the agility and strategic insight that Tropical Battery Company Limited is known for. Our leadership team will maintain a vigilant eye on our leverage to ensure that our debt obligations remain balanced and sustainable, aligning with our overarching vision for growth and market leadership.

Sincerely,

Alexander Melville
Managing Director

Daniel Melville
Deputy Managing Director

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
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YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

Tropical Battery Company Limited

GROUP STATEMENT OF FINANCIAL POSITION - (UNAUDITED)

DECEMBER 31, 2023

Notes	Unaudited 31-Dec-23 \$	Unaudited 31-Dec-22 \$	Unaudited 30-Sep-23 \$	
CURRENT ASSETS				
Cash and cash equivalents	3	308,564,371	195,993,180	189,447,956
Accounts receivable	4	443,719,392	377,013,288	506,893,069
Due from related companies	5(a)	378,703,842	293,834,311	319,813,663
Due from parent company	5(b)	44,176,364	23,385,227	44,158,531
Inventories	6	916,586,028	964,857,374	958,310,861
Taxation recoverable		818,484.00	747,702	818,484
		<u>2,092,568,481</u>	<u>1,855,831,082</u>	<u>2,019,442,564</u>
CURRENT LIABILITIES				
Accounts payable	7	482,164,619	554,312,898	441,199,042
Short-term Loan	11	-	-	10,700,000
Current portion of lease liabilities		25,680,587	18,200,583	25,680,587
Current portion of long-term loan	11	342,355,190	40,000,000	342,355,190
		<u>850,200,396</u>	<u>612,513,481</u>	<u>819,934,819</u>
NET CURRENT ASSETS		1,242,368,085	1,243,317,601	1,199,507,745
NON-CURRENT ASSETS				
Intangible assets		38,133,005	38,133,005	38,133,005
Goodwill		45,517,659	-	45,517,659
Property, plant & equipment		197,279,961	151,224,111	181,178,908
Right of use assets		155,214,417	127,959,879	164,703,065
Employee benefits	8	13,866,000	68,619,000	13,866,000
Interest in joint venture		5,000,000	5,000,000	5,000,000
Deferred tax		1,246,058	-	1,246,058
		<u>456,257,100</u>	<u>390,935,995</u>	<u>449,644,695</u>
		<u>\$1,698,625,185</u>	<u>1,634,253,596</u>	<u>1,649,152,440</u>
Represented by:				
SHAREHOLDERS' EQUITY				
Share Capital	9	160,425,300	156,675,300	160,425,300
Share premium		3,862,500	-	3,862,500
Capital Contribution		459,207,861	459,207,861	459,207,861
Accumulated profit		502,303,008	436,102,246	438,077,435
Foreign currency translation		(4,812)	-	(3,608)
Equity attributable to owners of the company		<u>1,125,793,857</u>	<u>1,051,985,407</u>	<u>1,061,569,488</u>
Non-Controlling Interest		37,181,355	-	29,162,827
		<u>1,162,975,212</u>	<u>1,051,985,407</u>	<u>1,090,732,315</u>
NON-CURRENT LIABILITIES				
Lease liabilities		142,790,817	126,638,739	154,793,061
Long-term loans	11	392,859,156	442,051,258	403,627,064
Deferred tax liability		-	13,578,192	-
		<u>535,649,973</u>	<u>582,268,189</u>	<u>558,420,125</u>
		<u>\$1,698,625,185</u>	<u>1,634,253,596</u>	<u>1,649,152,440</u>

These financial statements were approved by the Board of Directors and signed on its behalf by:



Director

Marc Melville



Director

Alexander Melville

The accompanying notes form an integral part of the interim financial statements

Tropical Battery Company Limited

GROUP STATEMENT OF PROFIT OR LOSS & OTHER COMPREHENSIVE INCOME – (UNAUDITED)

FOR THE 3 MONTHS ENDED DECEMBER 31, 2023

	Q1 YTD (3 mths.) 31-Dec-23	Q1 YTD (3 mths.) 31-Dec-22	Unaudited 30-Sep-23
Gross operating revenue	809,131,852	649,437,542	2,801,540,923
Cost of Goods Sold	(562,032,709)	(434,156,648)	(1,925,312,151)
Gross Profit	247,099,143	215,280,894	876,228,772
Administration, marketing and selling expenses	(147,406,969)	(144,699,543)	(628,371,114)
Operating profit	99,692,174	70,581,351	247,857,658
Other operating income	6,574,327	2,052,879	12,640,813
Profit before depre., net financial costs and taxation	106,266,501	72,634,230	260,498,471
Depreciation	(17,002,500)	(15,994,958)	(55,832,967)
Profit before net financial costs and taxation	89,264,001	56,639,272	204,665,504
Finance costs	(23,897,245)	(15,395,761)	(92,098,881)
Finance income	6,876,141	2,931,522	35,166,693
Net finance costs	(17,021,104)	(12,464,239)	(56,932,188)
Profit for the year	72,242,897	44,175,033	147,733,316
Taxation	-	-	-
Profit attributable to:			
Owners of Tropical Battery Co. Ltd	64,224,370	44,175,033	142,622,972
Non-controlling interest	8,018,528	-	5,110,344
Profit for the periods/year	<u>72,242,897</u>	<u>44,175,033</u>	<u>147,733,316</u>
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Currency translation difference	(1,204)	-	(3,608)
Re-measurement gain on employee benefit assets	-	-	(59,297,000)
Related taxation on re-measurement	-	-	14,824,250
Other comprehensive income	(1,204)	-	(44,476,358)
Total comprehensive income for the periods/year	<u>\$ 72,241,693</u>	<u>44,175,033</u>	<u>103,256,958</u>
Earnings per stock unit	\$ 0.05	\$ 0.03	\$ 0.11

The accompanying notes form an integral part of the interim financial statements

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M ↑	\$247.1M ↑	\$106.3M ↑	\$72.2M ↑	24.9%
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

Tropical Battery Company Limited GROUP STATEMENT OF CHANGES IN SHAREHOLDERS' NET EQUITY - (UNAUDITED) FOR THE 3 MONTHS ENDED DECEMBER 31, 2023

	Share capital	Foreign Translation	Share premium	Capital contribution	Accumulated profit	Non-controlling Interest	Total
Balance as at September 30, 2021	156,675,300		-	459,207,861	266,646,917		882,530,078
Profit for the period					140,356,546		140,356,546
Dividends					(26,000,000)		(26,000,000)
Re-measurement loss on employee benefit asset, net of taxation					10,923,750		10,923,750
Total comprehensive income	-		-	-	125,280,296		125,280,296
Balance as at September 30, 2022	156,675,300		-	459,207,861	391,927,213		1,007,810,374
Profit for the quarter					44,175,033		44,175,033
Balance as at December 31, 2022	156,675,300		-	459,207,861	436,102,246		1,051,985,407
Dividends					(52,000,000)		(52,000,000)
Issue of Shares	3,750,000	(3,608)	3,862,500				7,608,892
Acquisition of subsidiary						24,052,483	24,052,483
Re-measurement loss on employee benefit asset, net of taxation					(44,472,750)		(44,472,750)
Profit for the period, being comprehensive income					98,447,939	5,110,344	103,558,283
Total comprehensive income	3,750,000	(3,608)	3,862,500	-	1,975,189	29,162,827	38,746,908
Balance as at September 30, 2023	160,425,300	(3,608)	3,862,500	459,207,861	438,077,435	29,162,827	1,090,732,315
Profit for the quarter		(1,204)			64,224,370	8,018,528	72,242,897
Balance as at December 31, 2023	160,425,300	(4,812)	3,862,500	459,207,861	502,301,805	37,181,355	1,162,975,212

The accompanying notes form an integral part of the interim financial statements

Tropical Battery Company Limited GROUP STATEMENT OF CASH FLOWS - (UNAUDITED) FOR THE 3 MONTHS ENDED DECEMBER 31, 2023

	Q1 (3 Mths.) 31-Dec-23	Q1 (3 Mths.) 31-Dec-22	Unaudited 30-Sep-23
CASH FLOW FROM OPERATING ACTIVITIES			
Profit for the period	72,242,897	44,175,033	147,733,316
Adjustment to reconcile net profit for the period to net cash used by operating activities:			
Employee benefits	-	-	(4,544,000)
Depreciation	17,002,500	15,994,958	55,832,967
Interest on loans	18,682,381	8,654,178	62,161,883
Interest on lease liabilities	-	-	12,398,162
Amortisation of debt issuance costs	-	800,688	-
Interest income	(6,574,327)	(1,536,038)	(12,174,725)
Gain on disposal of property, plant and equipment	-	(518,428)	(4,371,233)
Foreign currency translation	(1,204)	-	(3,608)
	101,352,247	67,570,391	257,032,762
Changes in working capital:			
Accounts receivable	63,173,677	23,380,421	(38,684,070)
Due from related companies	(58,890,179)	(43,104,065)	(92,749,543)
Due from parent company	(17,833)	-	-
Inventory	41,724,833	(169,731,364)	(134,675,473)
Payables	40,965,577	173,612,105	25,867,863
Cash generated by operations	188,308,322	51,727,488	16,791,539
Interest received	6,574,327	1,536,038	12,174,725
Interest paid	(18,682,381)	(7,810,303)	(62,161,883)
Taxation paid	-	-	(90,675)
Net cash provided/(used) by operating activities	176,200,268	45,453,223	(33,286,294)
CASH FLOW FROM INVESTING ACTIVITIES			
Proceeds from the sale of property, plant and equipment	-	2,392,906	6,762,907
Acquisition of subsidiary	-	-	(58,828,196)
Issue of Shares	-	-	7,612,500
Purchase of property, plant and equipment	(33,103,553)	(3,117,301)	(48,547,121)
Net cash used by investing activities	(33,103,553)	(724,395)	(92,999,910)
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from long-term loan	-	-	278,070,544
Repayment of Long-term loan	(10,768,108)	(10,000,000)	(45,549,584)
Repayment of short-term loan	(10,700,000)	-	-
Payment of dividends	-	-	(52,000,000)
Payment of lease liabilities	(2,512,192)	(6,856,992)	(32,908,144)
Net cash provided/(used) by financing activities	-23,980,300	-16,856,992	147,612,816
Net decrease in cash and cash equivalents	119,116,415	27,871,836	21,326,612
Cash and cash equivalents at the beginning of the period/year	189,447,956	168,121,344	168,121,344
Cash and cash equivalents at the end of the period/year	308,564,371	195,993,180	189,447,956
Represented by:			
Cash and cash equivalents	\$ 308,564,371	195,993,180	189,447,956

The accompanying notes form an integral part of the interim financial statements

Tropical Battery Company Limited

NOTES TO THE FINANCIAL STATEMENTS FOR THE 3 MONTHS ENDED DECEMBER 31, 2023

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M ↑	\$247.1M ↑	\$106.3M ↑	\$72.2M ↑	24.9%
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

1 Corporate structure and principal activities

The company is incorporated in Jamaica and its registered office is situated at 30 Automotive Parkway, Kingston 20, Jamaica.

Up to September 30, 2015, the company was a wholly owned subsidiary of Melville Enterprises Limited, a company incorporated in Jamaica, which in turn is a subsidiary of Archer Caribbean Inc., a company incorporated in the British Virgin Islands.

Pursuant to a deed of amalgamation between various companies in the group, effective September 30, 2015, the company became a wholly-owned subsidiary of Dai Diverze (Jamaica) Limited, (parent company), a company incorporated in Jamaica, which in turn is a wholly owned subsidiary of Diverze Assets Inc., (ultimate parent company) a company incorporated in St. Lucia.

The company's shares were listed on the Junior Market of the Jamaica Stock Exchange on September 29, 2020.

The principal activities of the company are the sale and distribution of auto batteries and accessories.

2 Statement of compliance, basis of preparation and significant accounting policies

- (a) Statement of compliance:
The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations issued by the International Accounting Standards Board, and comply with the provisions of the Jamaica Companies Act.

- (b) Basis of preparation:
These condensed interim financial statements have been prepared in accordance with accounting policies set out in note 2 to the audited financial statements for the year ended September 30, 2022, and have been consistently applied.

In the interim financial statements no provision is made for Employee Benefits and Deferred Tax.

The unaudited interim financial statements are prepared in accordance with IAS 34 "Interim Financial Statements"

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The financial statements are presented in Jamaica dollars (\$), which is the currency in which the company conducts the majority of its operations.

The interim financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the audited financial statements for the year ended September 30, 2022.

3 CASH and CASH EQUIVALENTS

	Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
Cash and bank balances	269,050,258	138,048,204
Short term investments	39,514,113	51,399,752
	<u>\$ 308,564,371</u>	<u>189,447,956</u>

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M ↑	\$247.1M ↑	\$106.3M ↑	\$72.2M ↑	24.9%
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

Tropical Battery Company Limited

NOTES TO THE FINANCIAL STATEMENTS FOR THE 3 MONTHS ENDED DECEMBER 31, 2023 (CONTINUED)

4 RECEIVABLES & PREPAYMENTS

	Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
Trade Receivables	265,126,983	291,990,394
Other Receivables	201,466,128	205,243,916
	466,593,111	529,766,788
Less: Provision for bad debts	(22,873,719)	(22,873,719)
	<u>\$ 443,719,392</u>	<u>506,893,069</u>

5 RELATED PARTY BALANCES

	Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
a) Due from related companies		
Chukka Caribbean Adventure Limited	4,597,132	4,597,132
Diverze Properties Limited	358,864,207	302,887,218
Reside Realty Limited	6,517,503	6,656,397
Enrvate Limited	8,725,000	5,672,916
	<u>\$ 378,703,842</u>	<u>319,813,663</u>
b) Due from parent company		
Dai Diverze (Jamaica) Limited	<u>\$ 44,176,364</u>	<u>44,158,531</u>

6 INVENTORIES

	Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
Inventories	649,589,172	741,424,830
Inventories-in-transit	270,382,707	219,405,113
	919,971,879	960,829,943
Provision for obsolescence	(3,385,851)	(2,519,082)
	<u>\$ 916,586,028</u>	<u>958,310,861</u>

Inventories comprising merchandise for resale have been valued by management at the lower of cost and net realizable value, using the first-in, first-out method.

7 PAYABLES & ACCRUED CHARGES

	Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
Trade payables	315,932,707	306,114,200
Other payables	166,231,912	135,084,842
	<u>\$ 482,164,619</u>	<u>441,199,042</u>

8 EMPLOYEE BENEFITS

Present value of funded obligations
Fair value of plan assets
Recognized pension asset

Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
(231,249,000)	(231,249,000)
245,115,000	245,115,000
<u>\$ 13,866,000</u>	<u>13,866,000</u>

9 SHARE CAPITAL

Authorized:
Unlimited ordinary shares of no par value
Less: Transactions costs of share issue
Stated, issued and fully paid:
1,303,750,000 ordinary shares of no par value

Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
162,935,000	162,935,000
(2,509,700)	(2,509,700)
<u>\$ 160,425,300</u>	<u>160,425,300</u>

10 GROSS OPERATING REVENUE

Gross operating revenue represents the invoiced value of sales after deduction of returns and is measured net of consumption taxes.

	Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
Net Battery Sales	548,874,381	2,196,482,748
Net Tyre Sales	1,621,239	24,736,990
Renewable Energy	162,940,903	142,413,960
Total Accessories	102,591,332	459,150,353
Net Sales before discounts	816,027,855	2,822,784,051
Discounts on All Products	(6,896,003)	(21,243,128)
Net Sales	<u>\$ 809,131,852</u>	<u>2,801,540,923</u>

11 LONG-TERM LOANS

	Q1(3 Mths.) 31-Dec-23	Unaudited 30-Sep-23
a) Related party loan	8,472,489	8,472,489
b) Bond - April 2024	300,000,000	300,000,000
c) Bank loan	130,000,000	140,000,000
d) Stewart Finance Ja. Ltd	21,278,132	21,849,465
e) Bond - April 2026	248,000,000	248,000,000
f) Subsidiary	27,463,725	27,660,271
	735,214,346	745,982,225
Less: Current portion	342,355,190	342,355,190
Non-current	<u>\$ 392,859,156</u>	<u>403,627,035</u>

- a) The company has an unsecured loan from the ultimate parent company. This loan is interest-free and has no specified repayment date.
- b) In April 2019, the company authorized the private placement of secured JS notes for an aggregate principal amount of \$300 million. These notes attract interest at the rate of 7.5% per annum and they mature in April 2024.
- c) This represents a loan facility obtained in June 2022 from FirstCaribbean International Bank Limited in the amount of \$200 million. The loan is secured by a promissory note, attracts interest of 6.75% per annum and matures in October 2027.
- d) This represents a motor vehicle loan facility from Stewart Finance Jamaica Ltd. in the amount of \$23.7 million. The loan is secured and interest of 7.99% per annum and matures in November 2030.
- e) In February 2023, the company authorized the private placement of secured JS notes for an aggregate principal amount of \$250 million. These notes attract interest at the rate of 11% per annum and they mature in April 2026.

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M	\$247.1M	\$106.3M	\$72.2M	24.9%
↑	↑	↑	↑	
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	

12 CONTINGENT LIABILITY

The company has undertaken a guarantee for a loan of \$125 million made to its joint venture entity Enrvate Limited, The amount drawn down on the loan at March 31, 2023 was \$25 million and mature in March 2028.

13 NON-CONTROLLING INTEREST

The acquisition of Kaya Energy Group, SRL by Tropical Battery Company was finalized on April 1, 2023, for a 51% stake at a total purchase price of US\$449,304.01. This investment was structured with US\$399,304.01 paid in cash and US\$50,000 allocated through shares to the sellers, Karina Chez and Andrew Cramer. Under IFRS accounting standards, this transaction necessitates a price allocation schedule, where the purchase price is allocated to the fair values of identifiable assets and liabilities, with any excess recognized as goodwill.

**TOP 10 SHAREHOLDINGS
AS AT DECEMBER 31, 2023**



Jamaica Central Securities Depository Limited
Registrar Services Unit
P.O. BOX 1084, 40 Harbour Street, Kingston, Jamaica
Tel: (876) 967-3271-4 Fax: (876) 948-6653

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Top 10 shareholdings for TROPICAL BATTERY COMPANY LIMITED
As at December 31, 2023

Primary Account Holder	Joint Holder(s):	Volume	Percentage
1 DAI DIVERZE (JAMAICA) LIMITED	Client total ownership	975,000,000 975,000,000	74.7843% 74.7843%
2 CONSCIOUS CAPITAL INC	Client total ownership	41,250,000 41,250,000	3.1640% 3.1640%
3 NCB CAPITAL MARKETS LTD. A/C 2231	Client total ownership	29,299,218 29,299,218	2.2473% 2.2473%
4 TROPICAL BATTERY COMPANY LIMITED CONTRIBUTORY PENSION SCHEME	Client total ownership	23,035,000 23,035,000	1.7668% 1.7668%
5 DANIEL MELVILLE	ANNA MELVILLE	5,016,130	0.3847%
	Client total ownership	7,692,307 12,708,437	0.5900% 0.9748%
6 PAM - POOLED EQUITY FUND	Client total ownership	3,422,064 1,441,799 4,863,863	0.2625% 0.1106% 0.3731%
7 SAGICOR SELECT FUND LIMITED - ('CLASS C' SHARES) MANUFACTURING & DISTRIBUTION	Client total ownership	4,222,222 4,222,222	0.3239% 0.3239%
8 HERBERT L. HALL	Client total ownership	4,000,000 4,000,000	0.3068% 0.3068%
9 KARINA CRAMER	ANDREW CRAMER	3,750,000	0.2876%
	Client total ownership	3,750,000	0.2876%
10 STEPHEN ALEXANDER DAWKINS	Client total ownership	324,405 3,175,995 3,500,400	0.0249% 0.2436% 0.2685%

NOTE: Information reflected above reports on the top 'x' shareholdings where 'x' identifies the shareholder count. In cases where more than one shareholder has equal number of units as at report date; the holdings will be 'grouped' for counting purposes and counted as one.

Total Issued Capital: **1,303,750,000**
Total Units Owned by Top 10 Shareholders: **1,101,629,140**
Total Percentage Owned by Top 10 Shareholders: **84.4970%**

Tropical Battery Company Limited
**DIRECTORS & CONNECTED PARTIES
 SHAREHOLDINGS REPORT AS AT
 AS AT DECEMBER 31, 2023**



Jamaica Central Securities Depository Limited Registrar Services Unit
 P.O. Box 1084, 40 Harbour Street, Kingston, Jamaica Tel: (876) 967-3271-4 Fax: (876) 948-6653

TROPICAL BATTERY COMPANY LIMITED - JME202000092
 Directors and Connected Parties Shareholdings Report as at December 31, 2023

Board Member Account ID	*Primary Holder Joint Holder	Position on Board	Relationship	Volume	%
Marc Melville	Marc Melville Dai Diverze (Jamaica) Limited	Director	Self	-	0.00000
			Connected	975,000,000	74.78428
			Director's Holdings	-	0.00000
			Connected Party Holdings	975,000,000	74.78428
Combined Holdings				975,000,000	74.78428
Alexander Melville	Alexander Melville Dai Diverze (Jamaica) Limited Conscious Capital Inc.	Director	Self	-	0.00000
			Connected	975,000,000	74.78428
			Connected	41,250,000	3.16395
			Director's Holdings	-	0.00000
Connected Party Holdings				1,016,250,000	77.94823
Combined Holdings				1,016,250,000	77.94823
Daniel Melville	*Daniel Melville Anna Melville *Daniel Melville Dai Diverze (Jamaica) Limited	Director	Self	5,016,130	0.38475
			Self	7,692,307	0.59001
			Connected	975,000,000	74.78428
			Director's Holdings	12,708,437	0.97476
Connected Party Holdings				975,000,000	74.78428
Combined Holdings				987,708,437	75.75904
Ricardo Hutchinson	Ricardo Hutchinson Dai Diverze (Jamaica) Limited	Director	Self	-	0.00000
			Connected	975,000,000	74.78428
			Director's Holdings	-	0.00000
			Connected Party Holdings	975,000,000	74.78428
Combined Holdings				975,000,000	74.78428
Marc Ramsay	Marc Ramsay Operor Auctus Limited	Director	Self	-	0.00000
			Connected	1,500,000	0.11505
			Director's Holdings	-	0.00000
			Connected Party Holdings	1,500,000	0.11505
Combined Holdings				1,500,000	0.11505
Caryl Fenton	Caryl Fenton	Director	Self	-	0.00000
			Director's Holdings	-	0.00000
			Connected Party Holdings	-	0.00000
			Combined Holdings	-	0.00000
Issued Shares	1,303,750,000				
Combined Director's Holdings	12,708,437	0.97476			
Combined Connected Party Holdings	1,017,750,000	78.06328			
Comined Holdings	1,030,458,437	79.03804			

Tropical Battery Company Limited
**SENIOR MANAGERS & CONNECTED
PARTIES SHAREHOLDINGS REPORT
AS AT DECEMBER 31, 2023**



Jamaica Central Securities Depository Limited Registrar Services Unit
P.O. Box 1084, 40 Harbour Street, Kingston, Jamaica Tel: (876) 967-3271-4 Fax: (876) 948-6653

TROPICAL BATTERY COMPANY LIMITED - JME202000092
Senior Managers and Connected Parties Shareholdings Report as at December 31, 2023

Board Member Account ID	*Primary Holder Joint Holder	Position on Board	Relationship	Volume	%
Reshando Mais	Reshando Mais	Manager	Self	300,000	0.02301
			Senior Managers Holdings	300,000	0.02301
			Connected Party Holdings	-	0.00000
			Combined Holdings	300,000	0.02301
Stacy-Ann Spence	*Stacy-Ann Spence Leah-Stacia McLean	Manager	Self	50,000	0.00384
			Connected	-	-
			Senior Managers Holdings	50,000	0.00384
			Connected Party Holdings	-	0.00000
Kamesha Robinson	Kamesha Robinson *Kamesha Robinson Taron Robinson	Manager	Self	907,924	0.06964
			Self	196,000	0.01503
			Senior Managers Holdings	1,103,924	0.08467
			Connected Party Holdings	-	0.00000
Stanley Wilson	Stanley Wilson	Manager	Self	-	0.00000
			Senior Managers Holdings	-	0.00000
			Connected Party Holdings	-	0.00000
			Combined Holdings	-	0.00000
Claude Christie	Claude Christie	Manager	Self	50,000	0.00384
			Senior Managers Holdings	50,000	0.00384
			Connected Party Holdings	-	-
			Combined Holdings	50,000	0.00384
O'rane Gray	O'rane Gray *Tawana Gray	Manager	Self	-	0.00000
			Connected	150,000	0.01151
			Senior Managers Holdings	-	0.00000
			Connected Party Holdings	150,000	-
Sandra Russell	*Sandra Russell Patrick Russell	Manager	Self	360,000	0.02761
			Senior Managers Holdings	360,000	0.02761
			Connected Party Holdings	-	-
			Combined Holdings	360,000	0.02761
Issued Shares		1,303,750,000			
Combined Senior Managers Holdings		1,863,924	0.14297		
Combined Connected Party Holdings		150,000	0.01151		
Combined Holdings		2,013,924	0.15447		

Revenue	GROSS PROFIT	EBITDA	NET INCOME	RETURN ON EQUITY (ROE)
\$809.1M ↑	\$247.1M ↑	\$106.3M ↑	\$72.2M ↑	24.9%
YOY Increase 24.6%	YOY Increase 14.8%	YOY Increase 46.3%	YOY Increase 63.5%	



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