



\$2.8B 6.7%

\$876.2M 12.9%

100%

YOY Increase 5.9%

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AUDITED FINANCIAL STATEMENTS

Tropical Battery 70 Company Limited **Financial Statements** September 30, 2023

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Our Vision

Our vision is to supply safe, high quality and sustainable energy storage solutions across Jamaica and the Caribbean Region. We do this by empowering our team through continuous education and by promoting environmental stewardship among our stakeholders.

Strengths

Tropical Battery has a distinguished history of providing the Jamaican market with world class service and renowned automotive consumer product brands. Only Tropical Battery offers over 72 years of technical expertise and service in the energy storage field. This household brand offers the widest range of brands and batteries across the island.

- Tropical Battery also carries the broadest range of warranties, prices and sizes, which allows us to continue to support our retailers and distributors by maintaining price integrity in the market.
- Great value has been realized in the mobile response service, that delivers batteries to customers within the corporate area and our Branch vicinities.
- We are an environmentally conscious brand, and this has pushed us to be the largest exporter of spent batteries island wide.
- Now that the company is embracing cutting-edge technology, we have no doubt that it will continue to make further inroads into its target markets.

VISION AND STRENGTH TROPICAL E

CORE VALUES

- Live with passion and purpose.
- 2. Embody exceptional meaningful relationships.
- 3. Honesty & respect; will get us much further ahead.

 - **5.** Explore, innovate & create.

- 6. Be humble, be grateful.
- Commit to helping others & our communities.
- 8. Think positive; that's the only way to see opportunities.

- 9. Have fun; be happy in the present.
- 10. Embrace change; keep learning, growing & sharing.

(12 Months) FYE Oct - Sept 2023 vs the prior FYE Oct - Sept 2022

\$2.8B

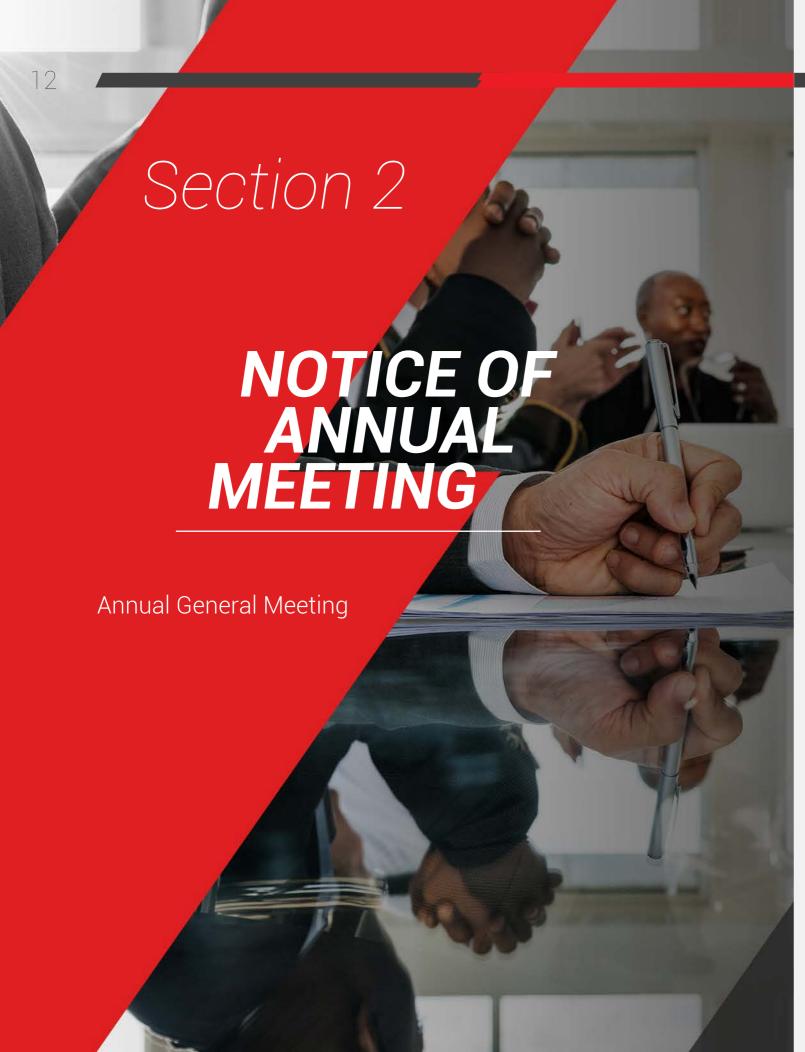
\$876.2 M YOY Increase 12.9%

\$52M YOY Increase 100% SHAREHOLDERS EQUITY

1.1B%

YOY Increase

5.9%



NOTICE OF ANNUAL GENERAL MEETING

The Annual General Meeting (AGM) of Tropical Battery Company Limited (hereinafter referred to as the Company) will be held on April 25, 2024 at 10am online to consider and (if thought fit) pass the following resolutions:

1. To receive the report of the Board of Directors and the Audited Financial Statements for the Year ended 30 September 2023 circulated herewith

RESOLUTION NO 1

"THAT the Audited Financial Statements for the year ended 30 September 2023 and the reports of the Directors and Auditors circulated with the Notice convening the meeting be and are hereby adopted."

2. To elect Directors

RESOLUTION NO 2.1

"THAT the following Directors who retire in accordance with Section 108 of the Articles of Incorporation and who being eligible, offer themselves for re-appointment, be hereby reappointed en bloc:-

Alexander Melville Marc Melville Daniel Melville."

RESOLUTION NO 2.2

"That Mr Itamar Frankenthal be retired and is hereby re-elected as a Director of the Company"

RESOLUTION NO 2.3

"That Mr Andrew Cramer be retired and is hereby re-elected as a Director of the Company"

12.9%

3. Capital raise

RESOLUTIONS NO. 3.1 TO 3.2

3.1 THAT the Company hereby approves the issue of ordinary shares (in this resolution "New Ordinary Shares") as part of the authorised capital of such amount as the Directors in their absolute discretion may approve) currently unissued for the purposes of raising capital for the benefit of the Company, the same to be offered to the holders of ordinary shares/stock units by way of an Additional Public Offering or Rights Issue on such terms (including the number of New Ordinary Shares, the price per New Ordinary Share, the proportion of New Ordinary Shares to be offered in relation to existing ordinary shares/stock units held by the holders thereof and the record date for determining the eligibility of such ordinary stockholders to subscribe for New Ordinary Shares) in each case as the Directors and/or any duly appointed Committee of Directors shall determine and/or pursuant to the private placement of New Ordinary Shares, AND THAT the Directors be authorised to dispose of all such New Ordinary Shares not taken up by holders of ordinary shares/stock units to whom the offer is made, and/or by way of private placement, in all such cases on terms and conditions as the Directors may consider expedient in their absolute discretion. FURTHER that on issue, the New Ordinary Shares including the New Ordinary Shares (issued pursuant to any private placement) shall be converted and/or confirmed to be ordinary stock units, save that same shall rank in all respects pari passu with the existing ordinary stock units of the Company.

3.2 THAT the Directors and the Secretary of the Company do execute all steps and documents and are hereby authorized to execute all steps and documents in order to implement and effectuate the Additional Public Offering or Rights Issue and /or the private placement aforesaid, in each case as aforementioned and to dispose of all such New Ordinary Shares not taken up by Allottees and the New Ordinary Shares (privately placed) on terms and conditions as the Directors may consider expedient in their absolute discretion.

4. Share issue for Rose Acquisition

RESOLUTION NO. 4.1

"THAT the Company is approved to issue and admit further participating voting shares pursuant to Rule 505(8)(e), being 65,627,273 Ordinary Shares on the Junior Market of the Jamaica Stock Exchange which corresponds to the class of participating voting shares already admitted on the said Market, as may be allotted by the Board of Directors, to such persons on such terms and conditions and at such times at the Board of Directors think fit and in accordance with the Rules."

RESOLUTION NO. 4.2

"THAT the Company is approved to make the necessary application for admission for the further issue to the Jamaica Stock Exchange, in which, the Directors and the Company Secretary are authorised to execute all steps and documents, for and on behalf of the Company, including but not limited to the corporate shelf documents required by the Jamaica Stock Exchange and the Junior Market Rules, as well as to execute and deliver all such other deeds, documents, instruments in writing and to perform and do all such acts and things, as may be considered necessary, desirable or useful for the purpose of giving effect to this Resolution."

RESOLUTION NO. 4.2

"THAT the Directors and the Secretary of the Company are hereby authorized to execute and deliver and to cause to be executed and delivered, with or without the company seal of the Company, all such other documents, instruments, agreements and writings and to do all such acts and things as such person may, in his/her/their sole discretion consider necessary, advisable or desirable in connection with or as contemplated by, or for the purpose of giving effect to these resolutions."

5. To appoint Auditors and authorize the Directors to fix the remuneration of the Auditors.

RESOLUTION NO 5

"THAT KPMG, Chartered Accountants, having signified their willingness to serve, continue in the office as Auditors of the Company pursuant to Section 154 of the Companies Act to hold office until the conclusion of the next Annual General Meeting at a remuneration to be fixed by the Directors of the Company."

6. To fix the fees of the Directors

RESOLUTION NO 6

"THAT the amount shown in the Financial Statements of the Company for the year ended 30 September 2023 for fees of the Directors be and is hereby approved."

By Order of the Board For AspireSec Limited **Company Secretary Tropical Battery Company Limited**

12.9%

Overview

In 2023, Tropical Battery Co. Ltd. demonstrated resilience and strategic acumen amidst its expansion and operational enhancement efforts. The company's financial statements indicate a towards proactive stance management and cost control, with a 22% increase in current assets and a strategic realignment of its operating assets and liabilities. Despite a 29% decrease in net profit after tax, the company's focus on investment in growth areas, particularly in the renewable energy sector, sets a strong foundation for future profitability.

Tropical Battery Co. Ltd. has made significant strides in Environmental, Social and Governance (ESG) practices. The company's commitment to renewable energy and sustainable practices is particularly evident in its financial support for expansion into the renewable energy market in the Dominican Republic. This is aligned with the broader industry trends where utility-scale solar installations have surged, and investments in renewable energy are expected to continue growing into 2024.

Talent management has also been a critical area of focus for the company. The global shift towards reskilling the workforce to support the renewable energy sector resonates with Tropical Battery Co. Ltd.'s efforts to nurture and develop its human capital, ensuring that the team is equipped with the necessary skills to drive growth and

Monitoring key performance indicators (KPIs) has been integral to the company's management strategy. By closely monitoring its cash conversion cycle, inventory levels, and receivables, Tropical Battery Co. Ltd. has maintained a disciplined approach to its capital management processes, ensuring operational efficiency and financial health.

The company's international expansion, particularly into the US market, is expected to grow the top line and bottom line materially, harmonise operations across markets, and achieve cost savings, ultimately improving shareholder value.

In conclusion, despite short-term reductions in specific profitability metrics due to strategic investments for expansion, Tropical Battery Co. Ltd. has positioned itself for sustained growth and financial stability. The achieve operational excellence. speciality battery industries.

Outlook

Tropical Battery Company Limited has a brands to augment shareholder value. clear strategy for improving shareholder collection of receivables, and maintaining long-term objectives and shareholder value on expanding into the US market is part of a team is dedicated to balancing leveraging broader strategy to enhance growth opportunities, thus aligning with the across the group.

The collaborations between Tropical Battery, Kaya Energy, and Rose Batteries in Jamaica, the Dominican Republic, and the United States are set to be leveraged to harmonise operations across these markets. This strategic alignment aims to optimise brand strengths, consolidate market presence, and

company's robust financial management By integrating systems and processes and strategic initiatives in 2023 have laid the across the three entities, the company aims groundwork for continued success in the to enhance its return on capital employed, renewable energy, energy storage and driving growth, innovation, and superior customer service. The robust financial foundation of Tropical Battery Company Limited allows for the continued pursuit of expansion opportunities, ensurina sustainable debt management and leveraging the collective capabilities of its

value. This involves refining capital The company's solid revenue base, management processes, improving cash commitment to operational excellence, and conversion cycles, ensuring efficient strategic expansion initiatives will support its disciplined investment activities. The focus enhancement. The company's leadership opportunities and achieve cost savings overarching vision for growth and market leadership.

Marc Melville, Chairman

Alexander Melville, CEO



12.9%

COMPANY OVERVIEW

Tropical Battery

bike, or generator, we can provide you with market. reliable energy storage products to meet your needs.

Tropical Battery focuses its sales efforts on the Company was purchased by John solutions for energy storage, such as Melville and it remains controlled by the renewable energy and automotive service Melville family today. Tropical Battery products. It is recommended that some of originally started as a manufacturer of lead these service items are replaced periodically, typically every 3 to 18 months. Batteries are changed its business model in the early typically replaced between 1 to 10, years 1990s from being a manufacturer to a major depending on the industry application battery distribution company. (automotive, renewable, etc.) and how it is used. The life expectancy of tires, oils, and other lubricants varies. We aim to provide our customers with a comprehensive "one-stop" solution for premium energy storage solutions and automotive service items.

Tropical Battery is one of Jamaica's oldest Tropical Battery's headquarters is located in and most trusted household brands. As a Kingston, Jamaica, and distribution centers company, we are committed to quality and are located in Kingston and Montego Bay. reliability. Our primary business area has There are six retail stores in Ocho Rios, been the sale and distribution of batteries for Mandeville, Montego Bay, and Kingston, and more than 72 years. Whether you need approximately 1,000 resellers (gas stations, energy storage for a car, truck, boat, forklift, auto parts stores, etc.) serving the Jamaican

> Tropical Battery was founded in 1950 by Tex Williams, an American businessman. In 1967 acid storage batteries. Tropical Battery

Tropical Renewable Energy

Tropical Renewable Energy was established as a subsidiary of Tropical Battery to address the needs of the renewable energy market in the Caribbean.

development, procurement, and project sustainable future. We strive to provide management services to assist in the solutions that are tailored to our clients' transition to energy independence, as well as individual needs and circumstances. Our renewable energy technology to electricity commitment is to facilitate the transition to a consumers, installers, and engineering, cleaner, greener, and more efficient future. procurement, and construction (EPC) firms. We strive to create a greener and more sustainable future through renewable energy solutions. We are committed to providing the highest quality of service to our customers and to helping the Caribbean achieve its goal of becoming a clean energy economy.

Tropical Finance

access to renewable energy and electric operations. mobility solutions by providing clients and partners of Tropical Battery, Tropical Energy, and Tropical Mobility with innovative

products and services are designed to three business units, however, financial empower individuals, businesses, and reporting has not yet been broken out from

As part of our mission, we provide communities to transition toward a more

Tropical Mobility

Tropical Mobility offers a variety of services to its clients, such as battery electric vehicles (BEVs), electric vehicle supply equipment (EVSE), fleet management, mobility-as-aservice, and last-mile delivery. These services are designed to help businesses reduce their carbon footprint, lower costs, The mission of Tropical Finance is to expand and increase the efficiency of their

Tropical Renewable Energy, Tropical Mobility and Tropical Finance are registered subsidiaries of Tropical Battery Company. financial products and services. These Given the early stage development of these the parent company.

Kaya Energy Group, SRL

Market of the Jamaica Stock Exchange. The power systems. With over 10 years of solar June 1, 2021.

EnRvate focuses on providing custom-built, maintenance, and energy storage. With the environment-friendly and energy-saving acquisition of Kaya Energy Group (Kaya solutions for commercial customers in Energy), Tropical Energy will be able to Jamaica and the Caribbean. As a result of diversify its geographical footprint across this joint venture, CAC 2000 is aligning its the Caribbean by establishing strong strategy to develop complementary partnerships with leading EPC companies. partnerships, alongside Tropical Battery's recognition of the global trend of lower-priced energy storage solutions, making energy independence more accessible and environmentally friendly.

EnVate is a joint venture company Kaya Energy Group, SRL is a company based established by CAC 2000 and Tropical in the Dominican Republic that specializes in Battery Company, both listed on the Junior designing, installing, and financing solar company was incorporated under the engineering, project management, and guidelines of the Companies Office of finance experience, the company aims to Jamaica on April 29, 2021, and officially facilitate the transition to renewable energy started offering its products and services on in the Caribbean region. The company provides a variety of services, including project development, finance, operations,

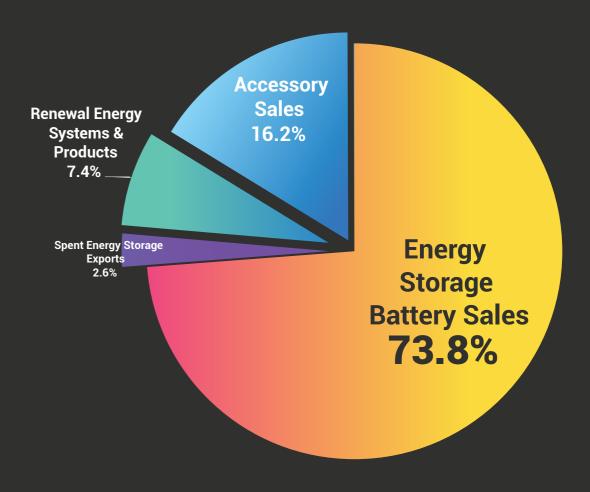
REVENUE COMPOSITION

For the fiscal year ending September 30, 2023

Energy Storage Battery Sales Spent Energy Storage Exports Renewal Energy Systems & Products **Accessory Sales** Service Income

\$2,067,253,224 \$72,046,646 \$206,993,515 \$453,650,782 \$1,596,756 \$2,801,540,923

FY 2023



YOY Increase

SHAREHOLDERS EQUITY

(12 Months) FYE Oct - Sept 2023 vs the prior FYE Oct - Sept 2022

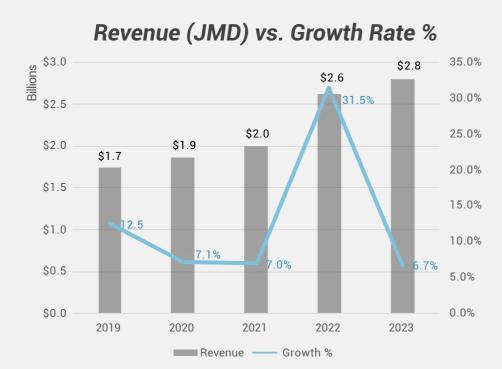
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\$52M \$876.2M 1.1B% YOY Increase YOY Increase 12.9% 100% 5.9%

DIVIDENDS PAID

FINANCIAL HIGHLIGHTS

For the fiscal year ending September 30, 2023



Gross Profit (JMD) vs GP %



Operating Expenses vs. EBITDA (JMD)

GROSS PROFIT

REVENUE

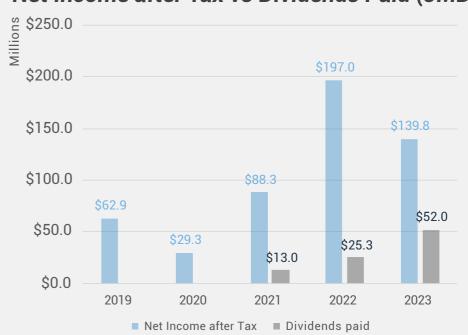
\$2.8B

YOY Increase

6.7%



Net Income after Tax vs Dividends Paid (JMD)

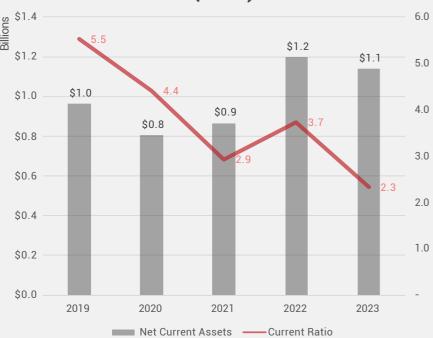


DIVIDENDS PAID

FINANCIAL HIGHLIGHTS

For the fiscal year ending September 30, 2023

Net Current Assets (JMD) vs. Current Ratio



Shareholder's equity vs. Debt (JMD)



OPERATING KPI'S

For the fiscal year ending September 30, 2023

Key Performance Indicators

| | | Audited | Audited | Audited | Audited | Audited |
|--|---|---------|---------|---------|---------|---------|
| | | 2019 | 2020 | 2021 | 2022 | 2023 |
| Financial KPIs | | | | | | |
| Cash Conversion Cycle (CCC) = | DIO + DSO - DPO | - | 174.2 | 143.2 | 156.4 | 185.9 |
| Return on Capital Employed (30% or higher) | (Operating Profit/Revenue) X (Revenue / Operating Assets) | 8.5% | 9.9% | 10.7% | 13.7% | 10.1% |
| Current Ratio = | Current Assets / Current Liabilities | 5.5 | 4.4 | 2.9 | 3.7 | 2.3 |
| Debt to Equity = | Total Debt / Equity | 1.5 | 1.0 | 1.1 | 1.0 | 1.3 |
| Debt to EBITDA = | Total Debt / 12 mths. FBITDA | 4.7 | 3.7 | 2.4 | 2.4 | 2.3 |
| Debt Service Coverage = Ratio (DSCR) | Net Operating Income / Debt Service [12 mths. Interest Payments + Principal Repayments] | 14.1 | 3.6 | 3.5 | 4.3 | 0.6 |
| Operation KPIs | | | | | | |
| Days Sales Outstanding (DSO) | (Average Accounts Receivable / Total Credit Sales) × 365 | 98.5 | 97.7 | 107.0 | 92.4 | 103.0 |
| Days Payable Outstanding (DPO) | (Average Accounts Payable / Cost of Goods Sold) × 365 | 57.2 | 32.5 | 86.8 | 75.1 | 84.0 |
| Days Inventory Outstanding (DIO) | (Average Inventory / Cost of Goods Sold) × 365 | - | 108.9 | 123.0 | 139.1 | 167.0 |
| Inventory Turnover Ratio = | Cost of Goods Sold / Avg Inventory | 2.7 | 4.3 | 2.3 | 2.3 | 2.0 |

SECTION 04

OUR BUSINESS

TROPICAL BATTERY
ANNUAL REPORT 2023

YOY Increase

29

SECTION 04

GROSS PROFIT \$2.8B \$876.2M YOY Increase YOY Increase 12.9%

REVENUE

6.7%

\$52M YOY Increase 100%

DIVIDENDS PAID

SHAREHOLDERS EQUITY 1.1B% 5.9%

5-YEAR STATISTICAL REVIEW

Balance Sheet

For the fiscal year ending September 30 2023

| | Audited | Audited | | | Audited | | Audited | | Audited | | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--|
| | 2019 | % | 2020 | % | 2021 | % | 2022 | % | 2023 | % | |
| CURRENT ASSETS | | | | | | | | | | | |
| Cash and cash equivalent | 143,238,834 | 12.6% | 262,502,567 | 21.7% | 173,828,917 | 13.4% | 168,121,344 | 10.5% | 189,447,956 | 11.8% | |
| Accounts receivables | 282,229,637 | 24.9% | 299,986,594 | 24.8% | 351,235,981 | 27.2% | 398,821,383 | 24.9% | 474,360,591 | 29.7% | |
| Taxation recoverable | - | 0.0% | - | 0.0% | 525,060 | 0.0% | 727,809 | 0.0% | 818,484 | 0.1% | |
| Due from related companies | 273,032,432 | 24.1% | 154,049,214 | 12.7% | 157,400,499 | 12.2% | 247,837,424 | 15.5% | 319,813,663 | 20.0% | |
| Other assets | 2,163,107 | 0.2% | - | 0.0% | - | 0.0% | - | 0.0% | 1,526,256 | 0.1% | |
| Due from parent company | 23,385,227 | 2.1% | 23,385,227 | 1.9% | 23,385,227 | 1.8% | 23,385,227 | 1.5% | 44,158,531 | 2.8% | |
| Inventories | 450,133,458 | 39.7% | 299,609,370 | 24.7% | 608,593,378 | 47.1% | 795,126,010 | 49.6% | 958,310,861 | 59.9% | |
| Total Current Assets | 1,174,182,695 | 103.7% | 1,039,532,972 | 85.8% | 1,314,969,062 | 101.7% | 1,634,019,197 | 102.0% | 1,988,436,342 | 124.3% | |
| CURRENT LIABILITIES | | | | | | | | | | | |
| Accounts payable | 192,519,411 | 17.0% | 115,511,333 | 9.5% | 327,676,037 | 25.3% | 380,700,793 | 23.8% | 443,199,042 | 27.7% | |
| Due to related party | - | 0.0% | - | 0.0% | 5,000,000 | 0.4% | - | 0.0% | - | 0.0% | |
| Short-term loan | _ | 0.0% | 100,000,000 | 8.3% | 100,000,000 | 7.7% | - | 0.0% | 10,700,000 | 0.7% | |
| Current portion of long-term loans | - | 0.0% | - | 0.0% | 15,856,683 | 1.2% | 17,442,276 | 1.1% | 372,639,569 | 23.3% | |
| Current portion of lease liability | - | 0.0% | 14,415,231 | 1.2% | - | 0.0% | 40,000,000 | 2.5% | 25,680,587 | 1.6% | |
| Taxation payable | 20,145,192 | 1.8% | 5,931,345 | 0.5% | - | 0.0% | - | 0.0% | - | 0.0% | |
| Total Current Liabilities | 212,664,603 | 18.8% | 235,857,909 | 19.5% | 448,532,720 | 34.7% | 438,143,069 | 27.4% | 852,219,198 | 53.3% | |
| NET CURRENT ASSETS | 961,518,092 | 84.9% | 803,675,063 | 66.3% | 866,436,342 | 67.0% | 1,195,876,128 | 74.7% | 1,136,217,144 | 71.0% | |
| NON-CURRENT ASSETS | | | | | | | | | | | |
| Investment in joint venture | _ | 0.0% | _ | 0.0% | 5,000,000 | 0.4% | 5,000,000 | 0.3% | 5.000.000 | 0.3% | |
| Goodwill | _ | 0.0% | _ | 0.0% | - | 0.0% | - | 0.0% | 61,120,229 | 3.8% | |
| Intangible assets | 38,133,005 | 3.4% | 38,133,005 | 3.1% | 38,133,005 | 2.9% | 38,133,005 | 2.4% | 38,133,005 | 2.4% | |
| Property, plant & equipment | 70,026,094 | 6.2% | 161,908,088 | 13.4% | 176,695,423 | 13.7% | 161,038,380 | 10.1% | 180,244,560 | 11.3% | |
| Right of use assets | - | 0.0% | 172,400,723 | 14.2% | 152,649,254 | 11.8% | 132,897,745 | 8.3% | 164,703,065 | 10.3% | |
| Deferred Taxation | 21,368,373 | | - | | - | | - | | - | | |
| Employee Benefits | 41,678,000 | 3.7% | 35,517,000 | 2.9% | 54,407,000 | 4.2% | 68,619,000 | 4.3% | 13,866,000 | 0.9% | |
| Total Non-Current Assets | 171,205,472 | 15.1% | 407,958,816 | 33.7% | 426,884,682 | 33.0% | 405,688,130 | 25.3% | 463,066,859 | 29.0% | |
| | 1,132,723,564 | 100.0% | 1,211,633,879 | 100.0% | 1,293,321,024 | 100.0% | 1,601,564,258 | 100.0% | 1,599,284,003 | 100.0% | |
| Represented by: SHAREHOLDER'S EQUITY | | | | | | | | | | | |
| | 270.000 | 0.00/ | 156 675 200 | 10.00 | 1EC C7E 200 | 10.10 | 156 675 200 | 0.00 | 164 207 000 | 10.00 | |
| Share Capital | 370,000 | 0.0% | 156,675,300 | 12.9% | 156,675,300 | 12.1% | 156,675,300 | 9.8% | 164,287,800 | 10.3% | |
| Foreign currency translation Share premium (IPO) | | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | (3,608) | 0.0% | |
| Capital contribution | 459,207,861 | 0.0% 40.5% | 459,207,861 | 0.0% 37.9% | 459,207,861 | 0.0% 35.5% | 459,207,861 | 0.0% 28.7% | 459,207,861 | 0.0% 28.7% | |
| Accumulated retained earnings | 915,964 | 0.1% | 58,586,673 | 4.8% | 122,465,035 | 9.5% | 194,451,536 | 12.1% | 290,813,863 | 18.2% | |
| Current earnings | 86,583,983 | 7.6% | 60,576,068 | 5.0% | 87,524,906 | 6.8% | 197,475,677 | 12.1% | 139,840,716 | 8.7% | |
| Current earnings | 547,077,808 | 48.3% | 735,045,902 | 60.7% | 825.873.102 | 63.9% | 1,007,810,374 | 62.9% | 1,054,146,632 | 65.9% | |
| Minority interest | 341,011,000 | 0.0% | 133,043,302 | 0.0% | | 0.0% | 1,001,010,314 | 0.0% | 13,313,744 | 0.8% | |
| willionty interest | 547,077,808 | 48.3% | 735,045,902 | 60.7% | 825,873,102 | _ | 1,007,810,374 | 62.9% | 1,067,460,376 | | |
| NON-CURRENT LIABILITIES | | | | | | | | | | | |
| Lease liability | - | 0.0% | 161,423,393 | 13.3% | 145,566,710 | 11.3% | 128,124,434 | 8.0% | 154,793,061 | 9.7% | |
| Long-term loans | 585,645,756 | 51.7% | 307,668,546 | 25.4% | 310,028,468 | 24.0% | 452,051,258 | 28.2% | 373,342,685 | 23.3% | |
| Deferred tax liability | , , , , | 0.0% | 7,496,038 | 0.6% | 11,852,744 | 0.9% | 13,578,192 | 0.8% | 3,687,881 | 0.2% | |
| • | 585,645,756 | 51.7% | 476,587,977 | 39.3% | 467,447,922 | 36.1% | 593,753,884 | 37.1% | 531,823,627 | 33.3% | |
| • | 1,132,723,564 | 100.0% | 1,211,633,879 | 100.0% | 1,293,321,024 | 100.0% | 1,601,564,258 | 100.0% | 1,599,284,003 | 100.0% | |
| : | | - | | _ | | _ | | _ | | | |

Income Statement

For the fiscal year ending September 30 2023

| | Audited | | Audited | | Audited | | Audited | | Audited | |
|-------------------------------------|-----------------|--------|-----------------|--------|-----------------|--------|-----------------|--------|-----------------|--------|
| | 2019 | % | 2020 | % | 2021 | % | 2022 | % | 2023 | % |
| Revenue | | | | | | | | | | |
| FX Rate: | 135.16 | 100.00 | 142.63 | 100.00 | 152.41 | 100.00 | 153.93 | 100.00 | 157.01 | 100.00 |
| Total Revenue | 1,742,620,392 | 100.0% | 1,867,149,083 | 100.0% | 1,997,076,917 | 100.0% | 2,625,322,327 | 100.0% | 2,801,540,923 | 100.0 |
| T. 10 . (0.1 | 18.6% | 70.50 | 7.1% | | 7.0% | CO 00: | 31.5% | 70.40 | 6.7% | co 7 |
| Total Cost of Sales | (1,228,594,924) | -70.5% | (1,298,237,958) | -69.5% | (1,377,640,850) | -69.0% | (1,849,274,283) | -70.4% | (1,925,312,151) | -68.7 |
| Gross Profit | 514,025,468 | 29.5% | 568,911,125 | 30.5% | 619,436,067 | 31.0% | 776,048,044 | 29.6% | 876,228,772 | 31.3 |
| Total Operating Expenses | (399,751,560) | -22.9% | (446,501,079) | -23.9% | (450,275,765) | -22.5% | (511,900,970) | -19.5% | (630,395,427) | -22.5 |
| | 6.7% | | 11.7% | | 0.8% | | 13.7% | | 23.1% | |
| Operating Profit | 114,273,908 | 6.6% | 122,410,046 | 6.6% | 169,160,302 | 8.5% | 264,147,074 | 10.1% | 245,833,345 | 8.8 |
| Other operating income | 9,094,081 | 0.5% | 13,715,756 | 0.7% | 23,578,641 | 1.2% | 12,832,950 | 0.5% | 12,640,814 | 0.5 |
| Total EBITDA | 123,367,989 | 7.1% | 136,125,802 | 7.3% | 192,738,943 | 9.7% | 276,980,024 | 10.6% | 258,474,159 | 9.2 |
| Depreciation | (23,874,249) | -1.4% | (33,350,517) | -1.8% | (52,123,793) | -2.6% | (53,706,335) | -2.0% | (56,767,316) | -2.0 |
| EBIT (operating profit) | 99.493.740 | 5.7% | 102.775.285 | 5.5% | 140.615.150 | 7.0% | 223.273.689 | 8.5% | 201.706.843 | 7.2 |
| Finance Costs & Depreciation | 55.0% | _ | 10.3% | _ | 41.6% | - | 43.7% | - | -6.7% | |
| Loan interest | (8,079,304) | -0.5% | (34,771,281) | -1.9% | (35,158,227) | -1.8% | (42,395,533) | -1.6% | (62,161,882) | -2.2 |
| Loan interest - Rose | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0 |
| Lease interest | - | 0.0% | - | 0.0% | (12,701,106) | -0.6% | (11,547,593) | -0.4% | (12,398,162) | -0.4 |
| Bank Charges | (9,504,060) | -0.5% | (10,252,848) | -0.5% | (15,059,705) | -0.8% | (17,419,684) | -0.7% | (17,538,837) | -0.6 |
| Finance income | 4,673,607 | 0.3% | 2,824,912 | 0.2% | 3,634,501 | 0.2% | 3,991,142 | 0.2% | 12,174,725 | 0.4 |
| FX Realized gain / (loss) | - | 0.0% | - | 0.0% | 6,194,293 | 0.3% | 41,573,656 | 1.6% | 22,991,968 | 0.8 |
| Total Finance Costs & Depreciation | (12,909,757) | -0.7% | (42,199,217) | -2.3% | (53,090,244) | -2.7% | (25,798,012) | -1.0% | (56,932,188) | -2.0 |
| Profit before Tax | 86,583,983 | 5.0% | 60,576,068 | 3.2% | 87,524,906 | 4.4% | 197,475,677 | 7.5% | 144,774,655 | 5.2 |
| Taxation | (23,686,282) | -1.4% | (31,239,774) | -1.7% | 808,044 | 0.0% | (462,155) | 0.0% | (4,933,939) | -0.2 |
| Profit After Tax (PAT) | 62,897,701 | 3.6% | 29,336,294 | 1.6% | 88,332,950 | 4.4% | 197,013,522 | 7.5% | 139,840,716 | 5.0 |
| Owners of Tropical Battery Co. Ltd. | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | 135,200,116 | 4.8 |
| Non-controlling interest | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | 4,640,600 | 0.2 |
| | 17.0% | | -53.4% | | 201.1% | | 123.0% | | -29.0% | |
| Other comprehensive income | (12,237,750) | -0.7% | 2,326,500 | 0.1% | 15,494,250 | 0.8% | 10,923,750 | 0.4% | (44,476,358) | -1.6 |
| Total comprehensive income | 50,659,951 | 2.9% | 31,662,794 | 1.7% | 103,827,200 | 5.2% | 207,937,272 | 7.9% | 95,364,358 | 3.4 |
| EPS (Earning Per Share) | N\A | _ | \$ 0.03 | _ | \$ 0.07 | - | \$ 0.15 | - | \$ 0.10 | |

OUR BUSINESS TROPICAL BATTERY ANNUAL REPORT 2023

12.9%

Cash Flow Statement

For the fiscal year ending September 30 2023

| | Audited | | Audited | | Audited | | Audited | | Audited |
|--|---------------|-------|---------------|-------|---------------|-------|---------------|-------|--------------|
| | 2019 | % | 2020 | % | 2021 | % | 2022 | % | 2023 |
| US\$ to \$JM FX Rate: | 135.16 | | 142.63 | | 152.41 | | 153.93 | | 157.01 |
| Net profit after Tax | 62,897,701 | 44% | 29,336,294 | 11% | 88,332,950 | 51% | 197,013,522 | 117% | 139,840,716 |
| Adjustments to reconcile net profit/(loss | | | | | | | | | |
| Employee Benefit | 1,807,000 | 1% | 9,263,000 | 4% | 1,769,000 | 1% | 353,000 | 0% | (4,544,000 |
| Depreciation | 23,874,249 | 17% | 33,350,517 | | 52,123,793 | 30% | 53,706,335 | 32% | 56,767,316 |
| Taxation expense | 23,686,282 | 17% | 31,239,774 | 12% | (808,044) | 0% | 462,155 | 0% | 4,933,939 |
| Interest expense | 9,786,620 | 7% | 26,111,669 | 10% | 35,158,227 | 20% | 42,395,533 | 25% | 62,161,882 |
| Interest on lease liabilities | - | 0% | 7,010,725 | 3% | 12,701,106 | 7% | 11,547,593 | 7% | 12,398,162 |
| Amortisation of Debt issuance costs | 505,697 | 0% | 2,022,790 | 1% | 2,022,790 | 13%% | 2,022,790 | 1% | - |
| Interest income | (1,707,316) | -1% | (2,374,833) | -1% | (3,634,501) | -2% | (3,991,142) | -2% | (12,174,725 |
| Unrealised foreign exchange gains | - | 0% | - | 0% | (6,943,306) | -4% | (11,525,177) | -7% | 75,179 |
| Gain/(Loss) on disposal of PPE | (5,476,774) | -4% | 36,046 | 0% | (1,519,087) | -1% | (4,500,000) | -3% | (4,371,233 |
| Gain on disposal of investments | - | 0% | - | 0% | (13,208,345) | -8% | - | 0% | (3,608 |
| | 115,373,459 | 81% | 135,995,982 | 52% | 165,994,583 | 95% | 287,484,609 | 171% | 255,083,628 |
| Changes in operating assets and liabilities | 113,313,433 | 0170 | 133,333,302 | JZ /0 | 103,334,303 | 5570 | 201,404,003 | 11170 | 233,003,020 |
| Inventories | 28,323,244 | 20% | 150,524,088 | 57% | (308,983,997) | -178% | (188,312,967) | -112% | (134,675,473 |
| Receivables | (2,483,247) | -2% | (17,756,957) | -7% | (51,323,427) | -30% | (46,306,083) | -28% | (39,064,256 |
| Taxation | (2,403,241) | 0% | (11,130,931) | 0% | (31,323,421) | 0% | (40,300,003) | 0% | (33,004,230 |
| Related parties | 22 722 070 | | | | | | (90,436,925) | | (92,749,543 |
| Director's loan | 32,733,879 | 23% | 118,983,218 | 45% | (3,351,285) | -2% | . , , , | -54% | (92,749,543 |
| | (80,520) | 0% | 2,163,107 | 1% | 5,000,000 | 3% | (5,000,000) | -3% | - |
| Short term loan | (00.040.000) | 0% | (77.000.070) | 0% | - | 0% | - | 0% | - |
| Payables | (23,240,290) | -16% | (77,008,078) | -29% | 219,519,171 | 126% | 61,636,040 | 37% | 28,272,361 |
| Cash (used)/provided by operating activities | 150,626,525 | 105% | 312,901,360 | 119% | 26,855,045 | 15% | 19,064,674 | 11% | 16,866,717 |
| Interest received | 1,707,316 | 1% | 2,374,833 | 1% | 3,634,501 | 2% | 3,991,142 | 2% | 12,174,725 |
| Interest paid | (5,993,208) | -4% | (26,111,669) | -10% | (35,158,227) | -20% | (51,239,965) | -30% | (74,560,044 |
| Taxation recovered / (paid) | (2,441) | 0% | (17,364,710) | -7% | (6,456,405) | -4% | (2,580,706) | -2% | (90,675 |
| Net cash (used)/provided by operations | 146,338,192 | 102% | 271,799,814 | 104% | (11,125,086) | -6% | (30,764,855) | -18% | (45,609,277 |
| Cash flows from investing activities | | | | | | | | | |
| Investments encashed/ Issuing of shares | - | 0% | - | 0% | (50,000,000) | -29% | 4,500,000 | 3% | 7,612,500 |
| Proceeds for the sale of investments | - | 0% | - | 0% | 63,208,345 | 36% | - | 0% | - |
| Proceeds from sale of property plant and equipment | 10,000,000 | 7% | 50,001 | 0% | 3,800,000 | 2% | - | 0% | 6,762,907 |
| Acquisition of subsidiary | - | 0% | - | 0% | - | 0% | _ | 0% | (58,828,196 |
| Investment in joint venture | _ | 0% | _ | 0% | (5,000,000) | -3% | _ | 0% | (00,020,.50 |
| Purchase of property plant and equipment | (21,992,490) | -15% | (114,717,193) | -44% | (49,440,572) | -28% | (18,297,783) | -11% | (48,622,300 |
| Net cash provided by/(used in) investing activities | (11,992,490) | -8% | (114,667,192) | -44% | (37,432,227) | -22% | (13,797,783) | -8% | (93,075,089 |
| Cash flows from financing activities | (11,992,490) | -8% | (114,007,192) | -44% | (31,432,221) | -22% | (13,191,163) | -8% | (93,013,069 |
| Loan received or bond raise | 300,000,000 | 209% | 100,000,000 | 38% | | 0% | 200,000,000 | 119% | 278,070,544 |
| Repayment of long-term loan | (10,113,950) | | - | 0% | - | 0% | | | |
| Proceeds from issuing share capital | , | -7% | | | - | | (20,000,000) | -12% | (45,549,584 |
| | - | 0% | 156,305,300 | 60% | | 0% | (15,000,070) | 0% | (00 500 000 |
| Payment of lease liabilities | - | 0% | (14,174,189) | -5% | (27,116,337) | -16% | (15,880,378) | -9% | (20,509,982 |
| Dividends paid | (222 222 224) | 0% | - () | 0% | (13,000,000) | -7% | (25,264,557) | -15% | (52,000,000 |
| Loan or bond repaid principal | (359,569,894) | -251% | (280,000,000) | -107% | | 0% | (100,000,000) | -59% | - |
| Net cash provided by financing activities | (69,683,844) | -49% | (37,868,889) | -14% | (40,116,337) | -23% | 38,855,065 | 23% _ | 160,010,978 |
| Net increase/(decrease) in cash and cash equivalents | 64,661,858 | 45% | 119,263,733 | 45% | (88,673,650) | -51% | (5,707,573) | -3% | 21,326,612 |
| Cash & cash equivalents at beginning of the period | 78,576,976 | 55% | 143,238,834 | 55% | 262,502,567 | 151% | 173,828,917 | 103% | 168,121,344 |
| Cash & cash equivalents at end of the period | 143,238,834 | 100% | 262,502,567 | 100% | 173,828,917 | 100% | 168,121,344 | 100% | 189,447,956 |
| Comprising of: | | | | | | | | | |
| Cash and cash equivalents | 143,238,834 | 100% | 262,502,567 | 100% | 173,828,917 | 100% | 168,121,344 | 100% | 189,447,956 |
| | 143,238,834 | 100% | 262,502,567 | 100% | 173,828,917 | 100% | 168,121,344 | 100% | 189,447,956 |

Embody exceptional service and safety.

CORE VALUE #2





BOARD OF DIRECTORS

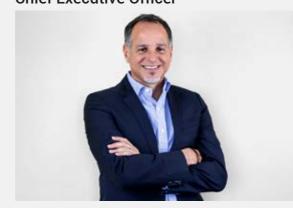
MARC MELVILLE, O.D. Chairman



Marc Melville has over 27 years' experience in the businesses of the group, starting with his tenure at Tropical Battery where he was committed to learning the business "from the ground up". Marc rose to hold the position of General Manager and is currently the Chairman of Tropical Battery where he is responsible for strategic planning.

Marc is also the CEO of the Chukka Group, with operations in Jamaica, Belize, Cayman, Barbados, Turks and Caicos. Marc has been a member of the Board of the Jamaica Tourist Board since 2013.

ALEXANDER MELVILLEChief Executive Officer



Alexander Melville is the Managing Director of Tropical Battery, and has more than 26 years of industry work experience in the Automotive/Battery Business. The experience ranges from warehouse hand, receivables clerk, finance director, to his current role.

The highlights during this time would be the transition to real-time sales accounting for all of our retail stores, restructuring shareholder equity with significant investment from our parent company, and helping to put the right people in the right seats, then inspiring and motivating them to achieve growth rates significantly above our industry growth rates.

Alexander, also sits on the Board of Eppley Limited, a finance and investment company listed on the JSE, and is on the Audit and Remuneration Committees of that company. Additionally, on Chukka Group Boards; Diverze Assets Inc., Diverze Properties, and as the Treasury Director of Chukka Caribbean Adventures Ltd (a regional Nature Adventure Tour Company)

DANIEL MELVILLE JRChief Operating Officer



In 2014, Daniel took-up the role as the VP Sales & Marketing at Tropical Battery, where his skills allowed him to lead the sales Team and execute successful customer service strategies. Since taking over this role the sales have grown by more than 15% annually on average. He teams up with all department heads to brainstorm, motivate and inspire our fellow employees, while overseeing business operations. In June 2021 he was promoted to Deputy Managing Director.

Daniel is also a board member, and his mandate is to ensure that Tropical Battery is constantly moving towards fulfilment of its short-term and long-term goals and does not diverge from its strategic plan. Before Tropical Battery, he worked for over 14 years at the Chukka Group. Both on the operating side and the marketing team. Prior to joining same, he worked with Carnival Cruise Lines which helped him to gain a unique understanding of visitors' vacation preferences and needs.

RICARDO HUTCHINSON

Non - Executive Director



Ricardo has more than 10 years' experience in the Caribbean banking sector providing corporate banking and capital markets solutions to clients across the Caribbean region. Prior to joining Portland Private Equity, Ricardo held the role of Associate Director- Investment Banking with a leading regional commercial bank where he was responsible for leading the structuring and successful placement of several capital markets transactions. He holds a Masters of Science degree in economics from the University of the West Indies and is a CFA Charter holder.

BOARD OF DIRECTORS

CARYL FENTON FCA (JAMAICA), FCCA (UK) **Independent Director**



Caryl Fenton is a Chartered Accountant, having retired as an audit partner on September 30, 2011, from the firm KPMG Chartered Accountants. During her 30 years at KPMG she held engagement partner responsibility for a large portfolio of the KPMG's clients and the human resources area of that firm's administration. Audits included some of Jamaica's largest general insurance companies, and two life insurance companies. Within KPMG, her other responsibilities included being Head of Audit for the Jamaican member firm and KPMG CARICOM. This role involved oversight of quality control and training.

Ms. Fenton chaired the Accounting Standards Committee of the Institute of Chartered Accountants of Jamaica for over eight years and represented that body on the Council of the Jamaica Stock Exchange.

MARC RAMSAY Independent Director



Marc Ramsay is an Attorney-at-Law called to the Bar in Barbados, Jamaica, and Belize and a Professionally Accredited Corporate Secretary and Professionally Accredited Director (GovStrat). As Partner in RamsaySmith, Attorneys-at-Law, practice focuses on mergers and acquisitions, finance, and international trade, including advising Tropical Battery Company Limited and Diverze Assets Inc.

Marc has served on several private and public sector boards including Aeronautical Telecommunications Limited (AEROTEL), Jamaica Civil Aviation Authority, Teacher Services Commission, and Key Insurance Company Limited. Passionate about service, Marc was Chairman of the Kingston and St. Andrew Parish Library Service Advocacy Committee, an Adjunct Lecturer at the University of the West Indies Faculty of Law, and currently serves as coach to the international law mooting team at the Norman Manley Law School

CORPORATE GOVERNANCE

Role, Structure & **Composition of The Board**

The Board's main responsibility is to supervise the execution of the Group's strategic plans and ensure its operation adheres to the established framework in compliance with relevant statutory and regulatory requirements.

The board ensures the adequacy of financial and operational systems and internal control. In addition, it ensures that the Corporate Governance Policy is adhered to. The Corporate Governance Policy is available on the website at

https://www.tropicalbattery.com/content/investor-relations

Composition of The Board

Articles of Incorporation of TROPICAL and is used to define 'executive directors', a mix of diversity, independence, skills, and expertise to promote objectivity in decision-making, with a high level of professional skills and suitable personal qualities required for directorships. As of September 30, 2023, the Board comprised of six directors. There are three non-executive directors (one of whom is considered independent) as well as three executive directors, namely the Chairman, Managing Director, and Deputy Managing Director.

The Board's composition is governed by the Accordingly, the following criteria have been 'non-executive directors', and 'independent

- Executive Director An employee of the company who handles aspects of the company's
- day-to-day operations. Non-Executive Director – Director who does not hold the

position of executive director.

SECTION 05

12.9%

CORPORATE GOVERNANCE (CONTINUED)

Independent Director - A director who:

- a) hold no interest, position, association, or relationship that might influence or reasonably be perceived to influence any material respect for his or her ability to apply independent judgment to issues before the board and to act in the best interest of the company and its shareholders;
- c) does not represent a substantial shareholding of TROPICAL;
- d) Has no close relatives who are significant shareholders of TROPICAL: and
- d) does not have an employment relationship with TROPICAL or its parent companies.

Governance Code.

The Board has established an Audit and Risk Committee, and a Remuneration Committee. each of which is required under the Junior Market Rules. The members of each non-executive Directors, and are as follows:

| Audit & Risk Committee | Remuneration Committee |
|---------------------------|---------------------------|
| Caryl Fenton (Chair) | Marc Ramsay (Chair) |
| Alexander Melville | Alexander Melville |
| Marc Ramsay | Caryl Fenton |

Mentor

We also have a well-respected mentor in Mr. Jeffrey Hall, Chief Executive Officer and a These definitions are generally consistent Director of the Jamaica Producers Group. He with those outlined in the PSOJ Corporate serves as Chairman of Scotia Group Jamaica Limited, Scotia Investments Jamaica Limited, Kingston Wharves Limited and Lumber Depot Limited and is a director of Blue Power Group Limited and a Vice-President of the Private Sector Organisation of Jamaica. Mr. Hall received Committee include at least 2 independent his Juris Doctorate degree, with honours, from Harvard University and practiced banking and securities law at Davis Polk and Wardwell in New York. He holds a Master of The main activities undertaken Public Policy degree from Harvard University and a Bachelor of Arts degree in Economics from Washington University. Mr. Hall has • served as a director of the Bank of Jamaica, the Jamaica Stock Exchange, JAMPRO, the National Housing Trust and the Institute of Jamaica.

Audit Committee

The Audit Committee's role is to support the Board of Directors in overseeing the financial and operational reporting processes, risk management, internal controls, the audit • process, and the Group's compliance monitoring with laws, regulations, and the code of conduct.

Meetings of the Audit Committee are Committee meetings.

by the Committee during FY2023:

- Reviewed quarterly unaudited financial statements and recommended approval of their release by the Board, giving due consideration to whether they were complete and consistent with the information known to Committee members.
- Review of changes to International Financial Reporting Standards to determine how they might impact financial statements
- Reviewed the proposal from the External Auditor for the audit of the year-end financial statements, including the audit strategy, scope and fees.

generally held a few days before meetings of The Audit Committee believes that the the Board, and meeting packages are continued retention of KPMG as our external distributed in advance of the meetings. auditor is in the best interest of the company Representatives of the External Auditors, and our shareholders and will recommend to KPMG, are invitees to the Year End Audit our shareholders the approval of the

CORPORATE GOVERNANCE (CONTINUED)

selection of KPMG as our external auditor for the 2023/2024 financial year at our next Annual General Meeting scheduled in April 25, 2024.

Transparency & Accountability

Directors must abstain from conflicts of interest. Upon appointment and annually thereafter, directors must disclose their interests to assess potential conflicts that could hinder their ability to fulfill their duties. Furthermore, directors must promptly update their disclosures for any changes. If a conflict cannot be avoided, directors are obligated to promptly notify the Board, or Chairman to initiate appropriate resolution measures. Members of the Board and designated committees are mandated to attend and actively participate in meetings. Our board of directors consistently demonstrates their commitment to fulfilling their duties by actively attending and engaging in Board and committee meetings.

Meeting & Attendance at Board and Committee Meetings

Meetings have continued to take place virtually and in person, with Directors receiving meeting packages via email. These packages include agendas, minutes, and other materials for the meeting. Directors reviewed and discussed the items in these packages prior to the meeting.

| Name of Director / *Manager | Executive (E)/ Non- Executive (NE) | Board | Audit Committee | Date of Appointment to Board |
|-----------------------------|---------------------------------------|-------|-----------------|------------------------------|
| | | | | |
| Caryl Fenton | NE | 3/4 | 3/4 | 13 January 2020 |
| Marc Ramsay | NE | 3/4 | N/A | 13 January 2020 |
| Ricardo Hutchinson | NE | 4/4 | 4/4 | 02 June 2017 |
| Marc Melville | E | 4/4 | N/A | 01 April 1996 |
| Alexander Melville | E | 4/4 | 4/4 | 01 April 1996 |
| Daniel Melville | Е | 4/4 | N/A | 19 May 2004 |
| *Reshando Mais | - S. J. S. S. | | 4/4 | 13 January 2020 |
| | | 1000 | | |



12.9%

LEADERSHIP TEAM

RESHANDO MAISChief Financial Controller



Reshando joined Tropical Battery Company Limited in July 2017 in the capacity of Financial Controller. He is responsible for the accounting and financial operations of the Company which includes, generating and reporting periodic financial statements in accordance with International Financial Reporting Standards.

He is a graduate of Northern Caribbean University and University of the Commonwealth Caribbean, where he obtained a Bachelor of Science Degree in Business Administration with emphasis in Accounting and a Commonwealth Executive Master of Business Administration respectively. He has over 10 years of experience in accounting, external audit, real estate industry and merchandising.

DAVID WALTONDirector of Sales & Marketing



David joined our Management Team in August 2021 in the capacity of Director of Sales & Marketing. David is an innovative commercial leader with a background in both Sales & Marketing. With over 20 years of experience as a team lead for commercially successful brands, in the alcoholic beverage and FMCG industries, as well as entrepreneurial ventures in the Entertainment & Hospitality Industry, David has consistently built brands and delivered commercial results.

STACY-ANN SPENCEOperations Manager



Stacy-Ann has been apart of the Tropical Battery family for close to 9 years. Her portfolio includes direct oversight of our warehouse distribution, Battery Recycling & Export coordination, Occupational Health & Safety, Corporate Social Responsibility, Administration & Maintenance Management and overall general operations.

Stacy-Ann graduated from the University of the West Indies with honours in 2012 with a Bachelor of Science Degree in Labour & Employment Relations.

SANDRA RUSSELL Human Resource Manager



Sandra joined our management team in January 2019, in the capacity of Human Resource Manager. She studied at both local and overseas institutions where she now holds a Bachelor of Science degree in Human Resource Management from Madison University, USA., and a Diploma in Personnel Management & Industrial Relation from IMP. Mrs. Russell has twenty-four (24) years of management experience in the private sector namely Lasco Distributors Limited. She also served in the Banking and Public Sector as well.

12.9%

(12 Months) FYE Oct - Sept 2023 vs the prior FYE Oct - Sept 2022

LEADERSHIP TEAM

KAMESHA ROBINSON **Corporate Governance & Administration**



Kamesha joined the Tropical Battery family in March 2010. She oversees the Administration Department and provides comprehensive support to the Board of Directors. With over 16 years' experience in the telecommunications, retail and automotive industries, she comes with high-quality administrative skills and solid general business knowledge. Prior to Tropical Battery, she worked at Mossel Jamaica Ltd. (Digicel) in the areas of Customer Service and Site Acquisition.

She graduated with honors from Kirkwood Community College, Cedar Rapids, Iowa in 2000 with an Associate of Applied Science Degree in Marketing and a Diploma in Business Administration. She completed a Corporate Governance Executive Course at the University of the Commonwealth Caribbean (UCC) in August 2022.

JEFFREY BROWN IT Manager



Jeffrey Brown is a seasoned IT professional with over 18 years of experience in managing and maintaining complex network infrastructure, hardware, and software systems. Throughout his career, he has demonstrated a strong ability to support and optimize operations for a variety of organizations in Jamaica.

Jeffrey has been with Tropical Battery since February 2023, he oversees the entire IT infrastructure, administers LAN and wireless (WAN) networks, and leads project management initiatives.

Jeffrey's career trajectory demonstrates a deep dedication to the IT field. He has consistently developed his skills and taken on increasingly complex roles, showcasing his ability to adapt and thrive in different environments. With his comprehensive knowledge, technical expertise, and leadership qualities, Jeffrey Brown is a valuable asset to any organization requiring a reliable and efficient IT manager.

OLIVER HILL CEO, Tropical Renewable Energy



Oliver Hill is CEO of Tropical Renewable Energy, Tropical Mobility and Tropical Finance, majority-owned subsidiaries established in 2022 to facilitate the transition to sustainable energy and transport. Oliver brings nearly two decades of experience in mergers and acquisitions intelligence and consulting across Latin America and the Caribbean. Prior to joining Tropical Battery, he worked as a consultant with the Inter-American Development Bank, where he supported the energy, water, and state modernization portfolios. Oliver holds a Bachelor of Science from Cornell University and a Master of Science from Columbia University.

KARINA CHEZ CEO, KAYA Energy Group



Mrs. Karina Chez brings extensive business management and international trade experience to the KAYA team. She is a strategic visionary driving the company's growth into the future.

Karina is a sought-after international speaker who has presented on topics including solar energy, entrepreneurship, women's leadership, and climate change.

She has a broad business network relevant to KAYA's growth, including serving as the founding President of ASOFER, the Dominican Republic's renewable energy association; a former president and board member Entrepreneurs' Organization; a former Board Member of AIRD; and the Chapter Director of Startup Grind.

Prior to KAYA, Karina founded The Chess Group, a digital marketing firm based in Dubai and New York, and served as a marketing executive in the Middle East and North America for JumpTV. Karina received an MBA from Pace University and a Master of International Affairs from Columbia University.

LEADERSHIP TEAM

ANDREW CRAMER COO, KAYA Energy Group



Mr. Andrew Cramer is a cofounder and COO of KAYA and oversees project development and implementation processes. He is a frequent speaker at regional energy and technology conferences – including the MIT Technology Review's EmTech and the Caribbean Renewable Energy Forum – on topics including the role disruptive technologies like machine learning will play in the renewable energy industry.

Prior to KAYA, Andrew worked with the United Nations as a post-conflict electoral consultant in countries including Timor-Leste, Nepal, Sudan, Comoros, Afghanistan and Libya.

In 2017, Andrew was selected to be among 90 thought leaders from around the world to participate in a program – funded by Google and based on the NASA Ames Research Facility in Silicon Valley – to examine how exponential technologies can be leveraged to address the negative impacts of climate change.

Andrew has a degree in Environmental Sciences from Loyola University Chicago and a Master of International Affairs from Columbia University.



CORE VALUE #10



MANAGEMENT DISCUSSION

Industry Outlook

& ANALYSIS

The outlook for the renewable energy, speciality battery, and battery storage industries in 2024 is shaped by multiple promising trends, with strategic investments and policy initiatives playing pivotal roles.

In the renewable energy sector, particularly solar and storage, the U.S. has seen a significant influx of investment catalysed by the Infrastructure Investment and Jobs Act (IIJA) and the Inflation Reduction Act (IRA). These have led to a remarkable growth trajectory, with utility-scale solar installations reaching 9 gigawatts (GW) in the first eight months of 2023, a 36% increase from the same period in 2022. The U.S. Energy Information Administration anticipates renewable deployment will grow by 17% to 42 GW in 2024, suggesting a sustained upward trend. Deloitte's insights further affirm that the renewables industry will likely benefit from historic investments, with corporate procurement of renewable energy expected to rise as companies strive to meet decarbonisation targets (Deloitte, 2023; U.S.

Department of Energy, 2023).

The focus on reshoring supply chains could enhance resilience and reduce dependencies, potentially bolstering the domestic production of renewable energy components. This reshoring is expected to start as soon as 2024, which could fortify the supply chains for solar, wind, storage, and green hydrogen deployment (Deloitte, 2023).

Workforce development is also highlighted as a critical area, with initiatives aiming to reskill workers to support the growing renewable sector. Generative AI is projected to reshape talent needs, as the demand for clean electricity could increase five- to sevenfold, particularly in data centre operations (Deloitte, 2023).

For the speciality battery and battery storage industry, the U.S. installed approximately 15.1 gigawatt-hours (GWh) of energy storage onto the electric grid in the first nine months of 2023, marking a 40% year-over-year growth. This aligns with the broader trend of integrating energy storage with renewable solutions to enhance resilience, especially in the face of increasing extreme weather events (U.S. Department of Energy, 2023).

meters of gas consumption annually in EU buildings (International Energy Agency, 2023).

The renewable energy and battery storage industries are poised for significant The strategic management of liabilities policy measures, investment flows, increase in current liabilities reflects the technological advances, and a focused effort movement of \$300 million from our on building a skilled workforce. These developments are critical as Tropical Battery portion of long-term loans. The company's capital management processes and leverage positive \$1.1 billion net current assets, these trends to enhance shareholder value.

Statement of financial position

Tropical Battery Company Limited's financial robust and progressive outlook. The

The International Energy Agency highlights company witnessed a healthy expansion in the continued growth in renewable power current assets, increasing by 22% to \$1.99 capacity, with solar photovoltaic (PV) leading billion. This growth is underpinned by a the surge. The IEA report also notes that the significant 19% increase in accounts increase in renewable energy by 2024 is receivable, suggesting a strong market expected to displace nearly 8 billion cubic demand and effective credit management. Inventories saw a substantial 21% increase, indicating an active response to market opportunities and inventory build-up in anticipation of future sales growth.

expansion in 2024, supported by strategic reveals prudent financial stewardship. The long-term loan facilities to the current Company Limited continues to refine its liquidity remains balanced, as reflected in the representing 2.3 times current assets to current liabilities.

The non-current asset base grew by 14%, with the company recognising goodwill amounting to \$61 million, illustrating the acquisition of valuable intangible assets expected to generate future economic position as of September 30, 2023, exhibits a benefits. Total shareholder equity improved

MANAGEMENT DISCUSSION & ANALYSIS (CONTINUED)

increase in retained earnings, which signifies billion in 2023, demonstrating the company's future growth and shareholder value presence. enhancement.

sustainable and stakeholder returns. The statements reflect a company that is success in the future.

Income Statement

increased by approximately 7% to \$2.80 financing

a substantial retention of profits to support ability to grow sales and expand its market

The cost of operating revenue also rose, but The company's equity and liabilities at a slightly slower pace, resulting in an maintained a stable balance of \$1.60 billion. improved gross profit of \$876 million, an The slight shift towards increased long-term increase of 13% compared to the previous investments and a strengthened equity base year. This suggests the company can indicates a strategic emphasis on effectively control the costs associated with long-term increased sales, leading to a higher gross financial profit margin.

effectively navigating its growth trajectory. Administrative, marketing, and selling while maintaining a solid economic expenses increased by 23%, a substantial structure, positioning itself for continued rise. Still, it must be evaluated against revenue growth and potential strategic investments in marketing and expansion efforts. Operating profit experienced a slight reduction of 7% to \$246 million, validating that the increase in operating expenses outpaced the growth in gross profit.

Tropical Battery Company Limited's profit Total EBITDA (Earnings Before Interest, and loss statement for the year ended Taxes, Depreciation, and Amortization) September 30, 2023, indicates a solid decreased by 7% to \$258 million, which performance amidst a challenging reflects the company's operational environment. Gross operating revenue profitability before non-cash expenses and effects considered.

investment in new assets essential for initiatives will support its long-term growth long-term growth.

The profit before tax decreased 27% to \$145 million, primarily affected by increased finance costs and depreciation. The profit after tax decreased by 29% to \$140 million. This translates to an earnings per share profitability per share.

or partnership ventures, which could be outcome. strategic moves for long-term growth. The performance.

reductions in profitability metrics. The

Depreciation costs increased by 6% due to company's solid revenue base and strategic objectives and increase shareholder value.

Cash Flow Statement

(EPS) of \$0.10, down from \$0.15 in the The cash flow statement for Tropical Battery previous year, indicating a decrease in Company Limited for the fiscal year ending September 30, 2023, underscores the company's financial efficacy and liquidity Despite a decrease in the bottom-line figures, management. The firm posted a net profit of the company has shown resilience with its \$140 million after tax, a decrease from the revenue growth and has maintained previous year's \$197 million. Given the profitability. Including non-controlling strategic investments and expansions noted interest at \$4.64 million suggests expansion in other financial reports, this is an expected

negative other comprehensive income of \$44 Reconciliation adjustments to net profit million highlights the impact of external reveal a proactive asset management and factors or accounting adjustments, which cost control approach. Depreciation may not necessarily reflect operational expenses increased slightly by 6% to \$57 million, reflecting ongoing investments in property, plant, and equipment vital for Overall, the financial statement portrays a long-term growth. The company's interest company expanding its operations and expenses rose by 47% to \$62 million due to investing in its future, albeit with short-term increased borrowing necessary for

MANAGEMENT DISCUSSION & ANALYSIS (CONTINUED)

exchange gains than the prior year.

show a strategic realignment, with and dividend payments. inventories and receivables being closely managed. This is apparent in the reduced The net increase in cash and cash cash tied up in inventories by 28% and a equivalents was \$21 million, a notable more moderate increase in receivables. The improvement from the previous year's cash provided by operating activities stood at decrease. This signifies a strong liquidity \$17 million, a slight decrease from the position, ending the year with \$189 million in previous year, suggesting a still-positive cash and equivalents, which positions the cash flow generation from the company's company well for future opportunities and core operations.

approach to growth, with the company liquidating some investments and enhancing productive capacity.

company's robust financial management, sustained growth and financial stability. marked by a net cash inflow of \$160 million, a substantial increase from the previous

expansion activities and lower foreign year. This was primarily due to a significant bond raise or loan receipt of \$278 million, offset by responsible servicing of liabilities, The operating assets and liabilities changes including loan repayments, lease liabilities,

challenges.

Investing activities reflect a dynamic Overall, the cash flow statement paints a picture of a financially sound company that is actively managing its resources to support reinvesting in its core business. The net cash its operations and strategic initiatives while in investing activities increased significantly also providing returns to its stakeholders by to \$93 million, indicative of the company's doubling the dividends paid to \$52 million, commitment to scaling operations and representing \$0.04 per share versus \$0.02 per share paid in the prior year. The financial activities during the year have positioned Financing activities demonstrate the Tropical Battery Company Limited for

References

Deloitte, 2023. 2024 renewable energy industry outlook. [online] Deloitte Insights. Available at: https://www2.deloitte.com [Accessed 4 March 2024].

International Energy Agency, 2023. IEA Renewable Energy Market Update Outlook for 2023 and 2024 published. [online] BUILD UP. Available at: https://build-up.ec.europa.eu [Accessed 4 March 2024].

U.S. Department of Energy, 2023. Quarterly Solar Industry Update. [online] Available at: https://www.energy.gov [Accessed 4 March 2024].

These references provide insights into the future trends and projections for the renewable energy sector, including the solar and battery storage industrie



(12 Months) FYE Oct - Sept 2023 vs the prior FYE Oct - Sept 2022

REVENUE

GROSS PROFIT \$876.2M 12.9%

DIVIDENDS PAID \$52M YOY Increase 100%

SHAREHOLDRS EQUITY ____ 5.9%

Commit to helping others and our communities.

batteries for recycling, fostering a culture of environmental stewardship at all retail

locations.

Furthermore, Tropical Battery has taken significant steps to enhance operational efficiency and environmental responsibility through professional training and certification in the International Organization for Standardization (ISO) environmental management systems, specifically ISO 14001 and OHSAS 18001:2007. These certifications are aimed at aligning the company's operational performance with international standards and regulations.

In a proactive effort to reduce its carbon footprint, Tropical Battery has invested in a battery energy storage system for its PV panels at the Ferry location. This system enables the storage of solar-generated energy for daily operations, significantly reducing reliance on traditional fuel-driven energy sources from local suppliers. Notably, this investment has led to a more than 50% reduction in energy expenses for the reporting period.

CORPORATE SOCIAL RESPONSIBILITY

Tropical Battery is committed to sustainable and responsible business practices. The preservation of a sustainable environment is at the heart of our commitment to corporate social responsibility. We actively work towards reducing our carbon footprint as an organization, recognizing the importance of environmental conservation. One of our key initiatives involves preventing the improper disposal or use of spent batteries, as we understand the environmental impact such practices can have.

In addition to our environmental focus, we uphold ethical responsibilities to our team members and stakeholders. Our actions and decisions are aligned with our core values, ensuring that integrity and transparency are at the forefront of our operations. We prioritize the well-being of our employees maintain open and honest communication with all stakeholders, trust and collaboration. fostering Furthermore, Tropical Battery engages in philanthropic endeavors, particularly in the realm of early childhood education and supporting communities in need. We believe

in giving back to society and making a positive impact on the lives of those less fortunate. Through our philanthropic efforts, we aim to contribute to the betterment of society, addressing social challenges and promoting a brighter future for all. Our commitment to sustainability, ethical responsibility, and philanthropy reflects the core values that define Tropical Battery. We strive to be a socially responsible entity that not only excels in business but also actively contributes to the well-being of the environment and the communities we serve.

ENVIRONMENTAL RESPONSIBILITY

Tropical Battery's "Going Green" initiative demonstrates a strong commitment to environmental sustainability responsibility. The company has established partnerships with diverse industries, including hospitals and bauxite enterprises, to effectively collect over 50,000 units of spent batteries during the reporting period. Additionally, the "Give & Get" promotion encourages customers to return used





12.9%

ETHICAL RESPONSIBILITY

the potential effects of inflation on our team case of emergencies. members, a thorough salary review exercise was conducted. This was aimed at ensuring Given the unprecedented fair compensation and maintaining the temperatures recorded in 2023, fire financial well-being of our workforce.

and ensuring the stability of our workforce.

The health and safety of our team members

Tropical Battery demonstrated a proactive the importance of working safely and approach in addressing and managing new adhering to safety policies and procedures risks identified during the financial year that through ongoing dialogues and training had the potential to impact our operations. sessions. In an effort to enhance emergency Specifically, concerns about an increase in response capabilities, CPR training and the inflation rate and a labor shortage were certification were completed for 30 team recognized, prompting our management members across various departments, team to take decisive actions. To counteract empowering them to respond effectively in

rise in prevention and readiness became a top Simultaneously, our Human Resources priority. Fire drills were conducted, and we Department played a crucial role in underwent assessment by the Jamaica Fire addressing labor-related challenges. They Brigade. The commendable response time to actively coordinated staff engagement alarms and the effective execution of duties activities, implemented succession planning by our Fire Wardens were recognized. strategies, and focused on talent retention Furthermore, our fire prevention systems initiatives. These measures were integral in underwent thorough inspection to confirm fostering a positive workplace environment functionality, and water storage optimization measures were implemented to ensure readiness for any potential fire incidents.

have always been paramount. To address Employee well-being remains a core value at potential hazards, lead testing is conducted Tropical Battery Company, and we actively bi-annually for those working in hazardous promote it through annual "Employee departments. We continuously emphasize Wellness Fairs." During these events, team

PHILANTHROPIC RESPONSIBILITY

of our employees.

members have access to free medical The engagement of the Tropical Battery checks, lab testing, eye and oral team in the eagerly awaited Sagicor Sigma examinations on-site. Lifestyle coaches are Run 2023 marked a significant and impactful present to educate the team about the initiative for our company. Enthusiastically importance of a healthy diet and an active participating in this charitable run, our team lifestyle, contributing to the overall well-being dedicated their time and effort to contribute of our workforce. These comprehensive to a noble cause. The primary objective was efforts reflect our commitment to proactively to raise funds that would subsequently be managing risks, ensuring the safety of our donated to the Kingston Public Hospital, team, and prioritizing the holistic well-being aiming to support the acquisition of essential medical equipment.





TROPICAL BATTERY ACQUIRES 51% STAKE IN DOMINICAN REPUBLIC-BASED **KAYA ENERGY GROUP**

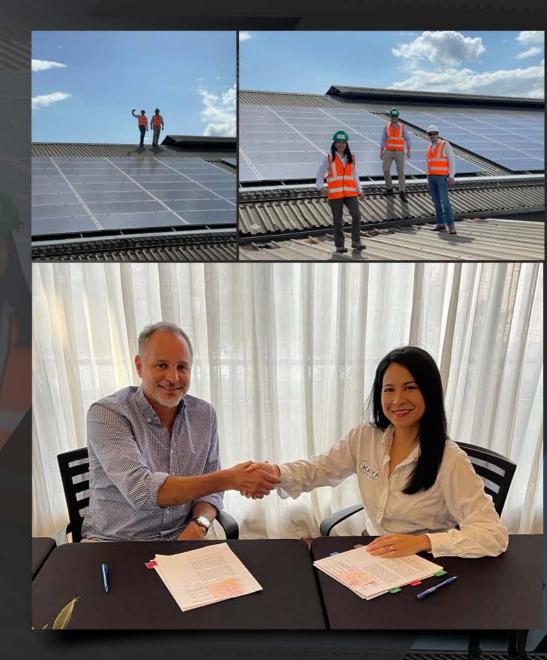
Republic-based 2023, and was approved by the regulatory authorities in Jamaica and the Dominican Republic.

KAYA Energy Group

is a Santo Domingo-based engineering procurement and construction company providing renewable energy solutions to residential, commercial, and industrial customers since 2010.

Tropical Battery Company Limited (JSE: The acquisition of KAYA advances Tropical TROPICAL) has signed and closed the 51% Battery's strategy of diversifying its product acquisition of shares in Dominican and service offering and extending its photovoltaic geographical footprint across the Caribbean engineering, procurement and construction Basin. The deal expands the addressable company KAYA Energy Group for a market for solar power and energy storage combination of cash and shares. The equipment distributed under Tropical transaction closed at midnight on March 31, Battery's Tropical Renewable Energy division fourfold. It will also enable a vertical integration of Tropical Energy's business with KAYA's design, engineering, installation and maintenance expertise.

> KAYA Energy Group management will remain at the helm of the acquired company for the foreseeable future as it is integrated with Tropical Renewable Energy. The deal is expected to be accretive to Tropical Battery earnings in FY2023.



Left: Alexander Melville – CEO – Tropical Battery Company Ltd. Right: Karina Chez – CEO – Kaya Energy Group







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INDEPENDENT AUDITORS' REPORT

To the Members of TROPICAL BATTERY COMPANY LIMITED

Report on the Audit of the Financial Statements

Opinion

We have audited the separate financial statements of Tropical Battery Company Limited ("the Company") and the consolidated financial statements of the company and its subsidiary ("the Group"), set out on pages 7 to 66, which comprise the Company's and Group's statement of financial position as at September 30, 2023, the statements of profit or loss and other comprehensive income, changes in shareholders' net equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company's and Group's as at September 30, 2023, and of the Company's and Group's financial performance and cash flows for the year then ended in accordance with IFRS Standards as issued by the International Accounting Standards Board (IFRS Standards) and the Jamaican Companies Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants including International Independence Standards (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KPMG, a Jamaican partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.

Cynthia L. Lawrence Nyssa A. Johnson Wilbert A. Spence

Damion D. Reid



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INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of TROPICAL BATTERY COMPANY LIMITED

Report on the Audit of the Financial Statements (continued)

Key Audit Matter

A key audit matter is a matter that, in our professional judgment, was of most significance in our audit of the financial statements of the current period. This matter was addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on this matter.

Acquisition of Subsidiary

Key audit matter How the matter was addressed in our audit

On April1, 2023, the Group acquired 51 percent of Kaya Energy Group, SRL for consideration of \$69 million.

The transaction is considered to be a key audit matter due to the size of the acquisition having a significant impact on the Group's financial statements thus requiring significant audit effort.

See notes 2(c) and 28 of the financial statements.

In performing our audit in respect of this matter, in the main, we performed the following procedures:

- Examined the purchase and shareholder's agreement to understand the terms of the acquisition and the nature of the assets and liabilities acquired.
- Evaluated the adequacy of disclosures in the financial statement by evaluating whether they are in accordance with the IFRS Standards. In particular, we evaluated the adequacy of the disclosures in showing key judgments made by the group based on our cumulative audit knowledge and our understanding of the specific acquisition transaction.
- We evaluated the reasonableness of internal forecasts and discounted cash flow calculations, by reference to our cumulative audit knowledge, external economic and market factors impacting the company and our knowledge of the industry.



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INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of TROPICAL BATTERY COMPANY LIMITED

Report on the Audit of the Financial Statements (continued)

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do SO.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



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INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of TROPICAL BATTERY COMPANY LIMITED

Report on the Audit of the Financial Statements (continued)

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is included in the Appendix to this auditors' report. This description, which is located at pages 5 to 6, forms part of our auditors' report.

Report on additional matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act in the manner required.

The engagement partner on the audit resulting in this independent auditors' report is Sandra Edwards.

Chartered Accountants

Kingston, Jamaica

February 27, 2024



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INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of TROPICAL BATTERY COMPANY LIMITED

Appendix to the Independent Auditors' report

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of the group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



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INDEPENDENT AUDITORS' REPORT (CONT'D)

To the Members of TROPICAL BATTERY COMPANY LIMITED

Appendix to the Independent Auditors' report (continued)

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also (continued):

Obtain sufficient appropriate audit evidence regarding the financial information if the entities
or business activities within the Group to express an opinion on the consolidated financial
statements. We are responsible for the direction, supervision and performance of the Group
audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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TROPICAL BATTERY COMPANY LIMITED

Company Statement of Financial Position September 30, 2023

| CURRENT AGGETS | Notes | <u>2023</u> | <u>2022</u> |
|---|-------|-------------------------|---------------|
| CURRENT ASSETS Cash and cash equivalents | 4 | 181,506,788 | 168,121,344 |
| Accounts receivable | 5 | 389,925,796 | 398,821,383 |
| Due from related companies | 6(b) | 319,813,663 | 247,837,424 |
| Due from parent company | 6(c) | 44,158,531 | 23,385,227 |
| Inventories | 7 | 930,146,821 | 795,126,010 |
| Taxation recoverable | | 818,484 | 727,809 |
| | | 1,866,370,083 | 1,634,019,197 |
| CURRENT LIABILITIES | | | |
| Accounts payable | 8 | 378,551,164 | 380,700,793 |
| Current portion of lease liabilities | 12(b) | 25,680,587 | 17,442,276 |
| Current portion of long-term loan | 18 | 350,827,679 | 40,000,000 |
| | | 755,059,430 | 438,143,069 |
| NET CURRENT ASSETS | | 1,111,310,653 | 1,195,876,128 |
| NON-CURRENT ASSETS | | | |
| Intangible assets | 10(a) | 38,133,005 | 38,133,005 |
| Property, plant and equipment | 11 | 173,142,055 | 161,038,380 |
| Right of use assets | 12(a) | 164,703,065 | 132,897,745 |
| Employee benefits asset | 13 | 13,866,000 | 68,619,000 |
| Interest in subsidiary | 14 | 69,140,665 | - |
| Interest in joint venture | 6(d) | 5,000,000 | 5,000,000 |
| | | 463,984,790 | 405,688,130 |
| | | \$ <u>1,575,295,443</u> | 1,601,564,258 |
| Represented by: | | | |
| SHAREHOLDERS' EQUITY | | | |
| Share capital | 16 | 164,287,800 | 156,675,300 |
| Capital contribution | 17 | 459,207,861 | 459,207,861 |
| Accumulated profit | | 425,824,566 | 391,927,213 |
| | | 1,049,320,227 | 1,007,810,374 |
| NON-CURRENT LIABILITIES | | | |
| Lease liabilities | 12(b) | 154,793,061 | 128,124,434 |
| Long-term loans | 18 | 367,494,274 | 452,051,258 |
| Deferred tax liability | 15 | 3,687,881 | 13,578,192 |
| | | 525,975,216 | 593,753,884 |
| | | \$ <u>1,575,295,443</u> | 1,601,564,258 |

The financial statements, on pages 7 to 66, were approved for issue by the Board of Directors on February 27, 2024 and signed on its behalf by:

Director Director

Alexander Melville

Director

TROPICAL BATTERY COMPANY LIMITED

Company Statement of Profit or Loss and Other Comprehensive Income Year ended September 30, 2023

| | Notes | <u>2023</u> | <u>2022</u> |
|---|----------------|---|---|
| Gross operating revenue Cost of operating revenue | 19 20(a) | 2,719,853,937 (<u>1,864,625,864</u>) | 2,625,322,327 (<u>1,849,274,283</u>) |
| Gross profit | | 855,228,073 | 776,048,044 |
| Administration, marketing and selling expenses | 20(b) | (621,316,720) | (_511,900,970) |
| Operating profit Other income | 20(c) | 233,911,353 12,328,881 | 264,147,074 12,832,950 |
| Profit before depreciation, net finance costs and taxation Depreciation | 20(d) 11,12 | 246,240,234 (<u>55,832,967</u>) | 276,980,024 (53,706,335) |
| Profit before net finance costs and taxation | | 190,407,267 | 223,273,689 |
| Interest income recognised using the effective interest rate method Finance costs Finance income | | 12,174,725 (90,269,918) 22,991,968 | 3,991,142 (71,362,810) 41,573,656 |
| Net finance costs | 21 | (55,103,225) | (25,798,012) |
| Profit before taxation Taxation | 22 | 135,304,042 (<u>4,933,939</u>) | 197,475,677 (<u>462,155</u>) |
| Profit for the year | | 130,370,103 | 197,013,522 |
| Other comprehensive income | | | |
| Items that will not be reclassified to profit or loss Re-measurement gain on employee benefit assets Related taxation on re-measurement | 13(f) 15(b) | (59,297,000) 14,824,250 | 14,565,000 (<u>3,641,250</u>) |
| Other comprehensive income, net of tax | | (44,472,750) | 10,923,750 |
| Total comprehensive income for the year | | \$ <u>85,897,353</u> | 207,937,272 |
| Earnings per stock unit | 23 | <u>10.0¢</u> | <u>15.2¢</u> |

SECTION 10

10

TROPICAL BATTERY COMPANY LIMITED

Company Statement of Changes in Shareholders' Equity Year ended September 30, 2023

| | Share Capital (note 16) | Capital contribution (note 17) | Accumulated profit | <u>Total</u> |
|---|-------------------------|--------------------------------|-------------------------------------|------------------------------------|
| Balances as at September 30, 2021 Other comprehensive income: Re-measurement income on employee | 156,675,300 | 459,207,861 | 209,989,941 | 825,873,102 |
| benefit asset, net of taxation Profit for the year | <u>-</u> | <u>-</u> | 10,923,750 197,013,522 | 10,923,750 197,013,522 |
| Total comprehensive income | | | 207,937,272 | 207,937,272 |
| Transaction with owners of the company: Dividends (note 24) | | <u> </u> | (_26,000,000) | (26,000,000) |
| Total comprehensive income | | | 181,937,272 | 181,937,272 |
| Balances as at September 30, 2022 Other comprehensive income: Re-measurement income on employee | 156,675,300 | 459,207,861 | 391,927,213 | 1,007,810,374 |
| benefit asset, net of taxation Profit for the Year | <u>-</u> | <u>-</u> | (44,472,750) <u>130,370,103</u> | (44,472,750) 130,370,103 |
| Total comprehensive income | | | 85,897,353 | 85,897,353 |
| Transaction with owners of the company Issue of Shares Dividends (note 24) | 7,612,500 | <u>-</u> | <u> </u> | 7,612,500 (<u>52,000,000</u>) |
| Balances as at September 30, 2023 | \$ <u>164,287,800</u> | 459,207,861 | 425,824,566 | 1,049,320,227 |

TROPICAL BATTERY COMPANY LIMITED

Company Statement of Cash Flows Year ended September 30, 2023

| | Notes | 2023 | 2022 |
|--|----------|---------------------------------------|------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | 110105 | | |
| Profit for the year | | 130,370,103 | 197,013,522 |
| Adjustment to reconcile net profit for the year to net cash used by operating activities: | | | |
| Employee benefits | | (4,544,000) | 353,000 |
| Depreciation | 11,12 | 55,832,967 | 53,706,335 |
| Taxation expense Interest on loans | 22 21 | 4,933,939 60,664,115 | 462,155 42,395,533 |
| Interest on lease liabilities | 21 | 12,398,162 | 11,547,593 |
| Amortisation of debt issuance costs | 21 | - (12 174 725) | 2,022,790 |
| Interest income Unrealised foreign exchange gains | 21 | (12,174,725) | (3,991,142) (11,525,177) |
| Gain on disposal of property | | | , , , |
| plant and equipment | 20(c) | (4,371,233) | (_4,500,000) |
| | | 243,109,328 | 287,484,609 |
| Changes in working capital: Accounts receivable | | 8,895,587 | (46,306,083) |
| Due from related companies | | (92,749,543) | (90,436,925) |
| Due to related parties | | - (125.020.012) | (5,000,000) |
| Inventories Accounts payable | | (135,020,812) (<u>2,149,629</u>) | (188,312,967) 61,636,040 |
| Cash generated by operations | | 22,084,931 | 19,064,674 |
| Interest received | | 12,174,725 | 3,991,142 |
| Interest paid | | (73,062,277) | (51,239,965) |
| Taxation paid | | (90,675) | (<u>2,580,706</u>) |
| Net cash used in operating activities | | (<u>38,893,296</u>) | (<u>30,764,855</u>) |
| CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Proceeds from the sale of property, plant and | | 6.762.007 | 4.500.000 |
| equipment Investment in subsidiary | 28 | 6,762,907 (61,528,165) | 4,500,000 |
| Purchase of property, plant and equipment | 11 | (<u>46,716,716</u>) | (_18,297,783) |
| Net cash used in investing activities | | (<u>101,481,974</u>) | (_13,797,783) |
| CASH FLOW FROM FINANCING ACTIVITIES | | | |
| Proceeds from long-term loan | 18 | 271,689,080 | 200,000,000 |
| Repayment of long-term loan Repayment of short-term loan | 18 9 | (45,418,384) | (20,000,000) (100,000,000) |
| Payment of dividends | 24 | (52,000,000) | (25,264,557) |
| Payment of lease liabilities | 12(d) | (20,509,982) | (_15,880,378) |
| Net cash provided by financing activities | | 153,760,714 | 38,855,065 |
| Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the year | | 13,385,444 168,121,344 | (5,707,573) <u>173,828,917</u> |
| Cash and cash equivalents at the end of the year | | \$ <u>181,506,788</u> | 168,121,344 |

The accompanying notes form an integral part of the financial statements.

The accompanying notes form an integral part of the financial statements.

SECTION 10

FINANCIAL STATEMENTS TROPICAL BATTERY ANNUAL REPORT 2023

TROPICAL BATTERY COMPANY LIMITED

Group Statement of Financial Position September 30, 2023

| | <u>Notes</u> | <u>2023</u> | <u>2022</u> |
|---|--------------|----------------------------|----------------------------|
| CURRENT ASSETS | | | |
| Cash and cash equivalents | 4 | 189,447,956 | 168,121,344 |
| Accounts receivable | 5 | 474,360,591 | 398,821,383 |
| Due from related companies | 6(b) | 319,813,663 | 247,837,424 |
| Due from parent company | 6(c) | 44,158,531 | 23,385,227 |
| Inventories | 7 | 958,310,861 | 795,126,010 |
| Other assets | | 1,526,256 | 727 000 |
| Taxation recoverable | | 818,484 | 727,809 |
| | | 1,988,436,342 | 1,634,019,197 |
| CURRENT LIABILITIES | | | |
| Accounts payable | 8 | 443,199,042 | 380,700,793 |
| Short-term loans | 9 | 10,700,000 | - |
| Current portion of lease liabilities | 12(b) | 25,680,587 | 17,442,276 |
| Current portion of long-term loan | 18 | 372,639,569 | 40,000,000 |
| | | 852,219,198 | 438,143,069 |
| NET CURRENT ASSETS | | 1,136,217,144 | 1,195,876,128 |
| NON-CURRENT ASSETS | | | |
| Intangible assets | 10(a) | 38,133,005 | 38,133,005 |
| Goodwill | 10(b) | 61,120,229 | - |
| Property, plant and equipment | 11 | 180,244,560 | 161,038,380 |
| Right of use assets | 12(a) | 164,703,065 | 132,897,745 |
| Employee benefits asset | 13 | 13,866,000 | 68,619,000 |
| Interest in joint venture | 6(d) | 5,000,000 | 5,000,000 |
| | | 463,066,859 | 405,688,130 |
| | | \$ <u>1,599,284,003</u> | 1,601,564,258 |
| Represented by: | | | |
| SHAREHOLDERS' EQUITY | 4.6 | 464207000 | 4.5.6.5.5.000 |
| Share capital | 16 | 164,287,800 | 156,675,300 |
| Capital contribution | 17 | 459,207,861 | 459,207,861 |
| Accumulated profit Foreign currency translation | | 430,654,579 (3,608) | 391,927,213 |
| Non-Controlling Interest | | (3,608) 13,313,744 | - |
| Non-Controlling interest | | | |
| NON CURRENT LA DILITIES | | <u>1,067,460,376</u> | 1,007,810,374 |
| NON-CURRENT LIABILITIES Lease liabilities | 12(1) | 154 702 061 | 120 124 424 |
| Long-term loans | 12(b) 18 | 154,793,061 373,342,685 | 128,124,434 452,051,258 |
| Deferred tax liability | 15 | 3,687,881 | 13,578,192 |
| Deterior tax hability | 13 | | · |
| | | _531,823,627 | 593,753,884 |
| | | \$ <u>1,599,284,003</u> | 1,601,564,258 |

The financial statements, on pages 7 to 66, were approved for issue by the Board of Directors on February 27, 2024 and signed on its behalf by:

Marc Melville Director

Alexander Melville

Director

TROPICAL BATTERY COMPANY LIMITED

Group Statement of Profit or Loss and Other Comprehensive Income Year ended September 30, 2023

| | Notes | <u>2023</u> | <u>2022</u> |
|--|----------------|---|---|
| Gross operating revenue Cost of operating revenue | 19 20(a) | 2,801,540,923 (<u>1,925,312,151</u>) | 2,625,322,327 (<u>1,849,274,283</u>) |
| Gross profit Administration, marketing and selling expenses | 20(b) | 876,228,772 (_630,395,427) | <u>776,048,044</u> (<u>511,900,970</u>) |
| Operating profit Other income | 20(c) | 245,833,345 12,640,814 | 264,147,074 12,832,950 |
| Profit before depreciation, net finance costs and taxation Depreciation | 20(d) 11,12 | 258,474,159 (<u>56,767,316</u>) | 276,980,024 (<u>53,706,335</u>) |
| Profit before net finance costs and taxation | | 201,706,843 | 223,273,689 |
| Interest income recognised using the effective interest rate method Finance costs Finance income | | 12,174,725 (92,098,881) | 3,991,142 (71,362,810) <u>41,573,656</u> |
| Net finance costs | 21 | (56,932,188) | (25,798,012) |
| Profit before taxation Taxation | 22 | 144,774,655 (<u>4,933,939</u>) | 197,475,677 (<u>462,155</u>) |
| Profit for the year | | 139,840,716 | 197,013,522 |
| Profit atrributable to: Owners of Tropical Battery Co. Limited Non-controlling interest Other comprehensive income | | 135,200,116 4,640,600 139,840,716 | 197,013,522 |
| Items that will not be reclassified to profit or loss Currency translation differences Re-measurement gain on employee benefit assets Related taxation on re-measurement | 13(f) 15(b) | (3,608) (59,297,000) 14,824,250 | - 14,565,000 (<u>3,641,250</u>) |
| Other comprehensive income, net of tax | | (44,476,358) | 10,923,750 |
| Total comprehensive income for the year | | \$ <u>95,364,358</u> | 207,937,272 |
| Earnings per stock unit | 23 | <u>10.8¢</u> | <u>15.2¢</u> |

The accompanying notes form an integral part of the financial statements.

Group Statement of Changes in Shareholders' Equity Year ended September 30, 2023

| | Share capital (note 16) | Capital contribution (note 17) | Accumulated profit | Foreign Currency translation | Non- controlling Interest | <u>Total</u> |
|---|-------------------------|--------------------------------|--------------------------------------|------------------------------------|---------------------------------|--------------------------------------|
| Balances as at September 30, 2021 Other comprehensive income: Re-measurement income on employee | 156,675,300 | 459,207,861 | 209,989,941 | - | - | 825,873,102 |
| benefit asset, net of taxation | - | - | 10,923,750 | - | - | 10,923,750 |
| Profit for the year | | | 197,013,522 | | | 197,013,522 |
| Total comprehensive income | | | 207,937,272 | | | 207,937,272 |
| Transaction with owners of the company: Dividends (note 24) Total comprehensive income | <u> </u> | <u> </u> | (<u>26,000,000</u>) 181,937,272 | <u></u> | <u>-</u> | (<u>26,000,000</u>) 181,937,272 |
| Balances as at September 30, 2022 Other comprehensive income: Re-measurement income on employee | 156,675,300 | 459,207,861 | 391,927,213 | - | - | 1,007,810,374 |
| benefit asset, net of taxation | - | - | (44,472,750) | - | - | (44,472,750) |
| Profit for the Year | | | 135,200,116 | (3,608) | 4,640,600 | 139,837,108 |
| Total comprehensive income | | | 90,727,366 | (3,608) | 4,640,600 | 95,364,358 |
| Transaction with owners of the company: | | | | | | |
| Dividends declared (note 24) Issue of Shares Acquisition of subsidiary with NCI | 7,612,500 | - - - | (52,000,000) | - - - | - - 8,673,144 | 7,612,500 8,673,144 |
| Balances as at September 30, 2023 | \$ <u>164,287,800</u> | 459,207,861 | 430,654,579 | (<u>3,608</u>) | 13,313,744 | 1,067,460,376 |

e accompanying notes form an integral part of the financial statements.

TROPICAL BATTERY COMPANY LIMITED

Group Statement of Cash Flows Year ended September 30, 2023

| | Notes | 2023 | 2022 |
|--|---------------|----------------------------|-----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | <u>Inotes</u> | <u>2023</u> | <u>2022</u> |
| Profit for the year | | 139,840,716 | 197,013,522 |
| Adjustment to reconcile net profit for the year | | | |
| to net cash used by operating activities: | | (4.544.000) | 252.000 |
| Employee benefits | 11.12 | (4,544,000) | 353,000 |
| Depreciation Taxation expense | 11,12 22 | 56,767,316 4,933,939 | 53,706,335 |
| Interest on loans | 21 | 62,161,882 | 462,155 42,395,533 |
| Interest on lease liabilities | 21 | 12,398,162 | 11,547,593 |
| Amortisation of debt issuance costs | 21 | - | 2,022,790 |
| Interest income | 21 | (12,174,725) | (3,991,142) |
| Unrealised foreign exchange gains | | 75,179 | (11,525,177) |
| Gain on disposal of property | | | |
| plant and equipment | 20(c) | (4,371,233) | (4,500,000) |
| Foreign currency translation | | (3,608) | |
| | | 255,083,628 | 287,484,609 |
| Characa in marking conital. | | , , | , , |
| Changes in working capital: Accounts receivable | | (39,064,256) | (46,306,083) |
| Due from related companies | | (92,749,543) | (90,436,925) |
| Due to related parties | | - | (5,000,000) |
| Inventories | | (134,675,473) | (188,312,967) |
| Accounts payable | | 28,272,361 | 61,636,040 |
| Cash generated by operations | | 16,866,717 | 19,064,674 |
| Interest received | | 12,174,725 | 3,991,142 |
| Interest paid | | (74,560,044) | (51,239,965) |
| Taxation paid | | (90,675) | (<u>2,580,706</u>) |
| Net cash used in operating activities | | (_45,609,277) | (_30,764,855) |
| | | (_+3,007,277) | (<u>30,704,033</u>) |
| CASH FLOW FROM INVESTING ACTIVITIES | | | |
| Proceeds from the sale of property, plant and | | 6 762 007 | 4 500 000 |
| equipment Acquisition of subsidiary | 28 | 6,762,907 (58,828,196) | 4,500,000 |
| Issue of Shares | 20 | 7,612,500 | - |
| Purchase of property, plant and equipment | 11 | (<u>48,622,300</u>) | (_18,297,783) |
| Net cash used in investing activities | | (_93,075,089) | (_13,797,783) |
| Net eash used in investing activities | | (<u>73,073,087</u>) | (<u>13,777,763</u>) |
| CASH FLOW FROM FINANCING ACTIVITIES | | | |
| Proceeds from long-term loan | 18 | 278,070,544 | 200,000,000 |
| Repayment of long-term loan | 18 | (45,549,584) | (20,000,000) |
| Repayment of short-term loan | 9 | - | (100,000,000) |
| Payment of dividends | 24 | (52,000,000) | (25,264,557) |
| Payment of lease liabilities | 12(d) | (_20,509,982) | (<u>15,880,378</u>) |
| Net cash provided by financing activities | | 160,010,978 | 38,855,065 |
| Net increase/(decrease) in cash and cash equivalents | | 21,326,612 | (5,707,573) |
| Cash and cash equivalents at the beginning of the year | | 168,121,344 | <u>173,828,917</u> |
| Cash and cash equivalents at the end of the year | | \$ <u>189,447,956</u> | 168,121,344 |
| | | | |

The accompanying notes form an integral part of the financial statements.

TROPICAL BATTERY COMPANY LIMITED

Group Statement of Cash Flows Year ended September 30, 2023

Corporate structure and principal activities

The company is incorporated and domiciled in Jamaica and its registered office is situated at 30 Automotive Parkway, Kingston 20, Jamaica.

These financial statements present the results of operations and financial position of the company and its subsidiaries, which are collectively referred to as "the Group".

The Group's primary activities are the sale, distribution and installation of motor vehicle batteries, motor vehicle accessories and renewable energy batteries.

Pursuant to a deed of amalgamation between various companies in the group the company is a wholly-owned subsidiary of Dai Diverze (Jamaica) Limited, (parent company), a company incorporated in Jamaica, which in turn is a wholly owned subsidiary of Diverze Assets Inc., (ultimate parent company) a company incorporated in St. Lucia.

On April 1, 2023, Tropical Battery Company Limited acquired 51% ownership in Kaya Energy Group SRL. Kaya Energy Group SRL is incorporated in the Dominica Republic.

The company stock units were listed on the Junior Market of the Jamaica Stock Exchange (JSE) on September 29, 2020. As a result of the issuance of share in the initial public offering, the company is a 75% subsidiary of Dai Diverze (Jamaica) Limited.

The Company's subsidiaries are as follows:

Domicile of incorporation

| Tropical Battery (USA) LLC | United States of America | 100% |
|---|--------------------------|------|
| Tropical Mobility, Renewable Energy & Finance Ltd | Jamaica | 95% |
| Kaya Energy Group, SRL | Dominica Republic | 51% |

There were no transactions for Tropical Battery (USA) LLC and Tropical Mobility, Renewable Energy & Finance Ltd, during the financial year.

The Group's associates are as follows:

Domicile of incorporation

EnRvate Limited Jamaica 50.00%

The accompanying notes form an integral part of the financial statements.

ANNUAL REPORT 2023

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

Statement of compliance, basis of preparation

Statement of compliance:

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations issued by the International Accounting Standards Board and comply with the provisions of the Jamaica Companies

New revised and amended standards that became effective during the year:

Certain new standards, interpretations and amendments to existing standards that have been published, became effective during the current financial year. The adoption of all such new standards, interpretations and amendments did not have any significant impact on the amounts and disclosures in the financial statements.

New and amended standards issued and interpretations that are not yet effective:

At the date of authorisation of the financial statements, certain new and amended standards and interpretations have been issued which are not yet effective and which the group have not yet adopted:

• Amendments to IAS 1 Presentation of Financial Statements, will apply retrospectively for annual reporting periods beginning on or after January 1, 2024. The amendments promote consistency in application and clarify the requirements on determining if a liability is current or non-current.

Under existing IAS 1 requirements, entities classify a liability as current when they do not have an unconditional right to defer settlement of the liability for at least twelve months after the reporting date. As part of its amendments, the requirement for a right to be unconditional has been removed and instead, the standard requires that a right to defer settlement must have substance and exist at the reporting date. An entity classifies a liability as non-current if it has a right to defer settlement for at least twelve months after the reporting date. It has now been clarified that a right to defer exists only if the entity complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date.

With the amendments, convertible instruments may become current. In light of this, the amendments clarify how an entity classifies a liability that includes a counterparty conversion option, which could be recognised as either equity or a liability separately from the liability component under IAS 32. Generally, if a liability has any conversion options that involve a transfer of the entity's own equity instruments, these would affect its classification as current or non-current. It has now been clarified that an entity can ignore only those conversion options that are recognised as equity when classifying liabilities as current or non-current.

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2. Statement of compliance, basis of preparation (continued)

(a) Statement of compliance (continued):

New and amended standards issued and interpretations that are not yet effective (continued):

• Amendments to IAS 12 *Income Taxes* are effective for annual reporting periods beginning on or after January 1, 2023, with early adoption permitted. The amendments clarify how entities should account for deferred tax on certain transactions – e.g. leases and decommissioning provisions.

The amendments narrow the scope of the initial recognition exemption (IRE) so that it does not apply to transactions that give rise to equal and offsetting temporary differences. As a result, entities will need to recognise a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition of a lease and a decommissioning provision.

For leases and decommissioning liabilities, the associated deferred tax asset and liabilities will need to be recognised from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. If a company previously accounted for deferred tax on leases and decommissioning liabilities under the net approach, then the impact on transition is likely to be limited to the separate presentation of the deferred tax asset and the deferred tax liability.

For all other transactions, the amendments apply to transactions that occur after the beginning of the earliest period presented.

The group are assessing the impact that these new and amended standards and interpretations will have on its financial statements when they become effective.

• Amendments to IAS 1 *Presentation of Financial Statements* are effective for annual periods beginning on or after January 1, 2023 and may be applied earlier. The amendments help entities provide useful accounting policy disclosures.

The key amendments to IAS 1 include:

- requiring entities to disclose their material accounting policies rather than their significant accounting policies;
- clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and
- clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to an entity's financial statements.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

2. Statement of compliance, basis of preparation (continued)

(a) Statement of compliance (continued):

New and amended standards issued and interpretations that are not yet effective (continued):

• Amendments to IAS 1 Presentation of Financial Statements (continued)

The amendments are consistent with the refined definition of material:

"Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements."

(b) Basis of preparation:

Items included in the financial statements of each of the Group's entities are measured using the currency of primary economic environment in which the entity operates, referred to as the functional currency. The consolidated financial statements are presented in Jamaica dollars (\$), which is the Company's functional and presentation currency.

The financial statements are prepared under the historical cost convention except for the inclusion of defined benefits asset and obligation at fair value of plan assets less the present value of the defined benefits asset and obligation as explained in note 3(m). The significant accounting policies stated in paragraph (c) and note 3 below conform in all material respects with IFRS.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

(i) Business combinations:

Business combinations are accounted for using the acquisition method as at the acquisition date, which is at the date on which control is transferred to the Group.

The Group accounts for business combination under the acquisition method when the acquired set of activities and assets meet the definition of a business and control is transferred to the Group. In determining whether a particular set of activities and assets is a business the Group assesses whether the set of assets and activities acquired includes at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

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TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

2. Statement of compliance, basis of preparation (continued)

(b) Basis of consolidation (continued)

(i) Business combinations (continued):

The group has option to apply a 'concentration test' that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquired entity;
 plus
- if the business combination is achieved in stages, the fair value of the preexisting interest in the acquired entity; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts generally are recognised in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is measured at fair value at the acquisition date.

(ii) Subsidiaries:

A subsidiary is an entity controlled by the group. The group "controls" an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of the subsidiary are included in the consolidated financial statements from the date on which control commences until the date on which control ceases. The subsidiary company is listed in (Note 1) and are referred to as "subsidiaries" or "subsidiary" in these financial statements. The company and its subsidiary are collectively referred to as "the Group".

The financial statements comprise the consolidated financial results of the company and its subsidiaries prepared to September 30, 2023.

All significant inter-company transactions are eliminated.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

2. Statement of compliance, basis of preparation (continued)

(b) Basis of consolidation (continued)

(iii) Loss of control:

On the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost.

(iv) Joint arrangements:

A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognised gains and losses of joint ventures on the equity accounting basis.

If the Group's share of losses exceeds its interest in a joint venture the Group's carrying amount is reduced to nil and recognition of further losses is discontinued, except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of a joint venture. If the joint venture subsequently reports gains, the Group resumes recognising its share of those gains only after its share of gains equals the share of losses not recognised

Investments in joint arrangements are deemed as joint operations when they are not structured through a separately identifiable financial structure. The contractual arrangement between the Group and the other parties to the joint arrangements outline each parties' rights to the assets, and obligations for the liabilities, relating to the arrangement, and the parties' rights to the corresponding revenues and obligations for the corresponding expenses.

(v) Associates:

Associates are all entities over which the Group has significant influence, but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights including voting rights generally exercised together with related parties. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost, including transaction costs.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

2. Statement of compliance, basis of preparation (continued)

(b) Basis of consolidation (continued)

(v) Associates (continued):

The Group's share of its associates' post-acquisition profits or losses is recognised in profit or loss and its share of post-acquisition movements in reserves is recognised in other comprehensive income to the extent that the profits, losses or movements are consistent with the Group's significant accounting policies. Should the Group's share of losses in an associate equal or exceed its interest in the associate, including any other unsecured receivables, the Group will not recognise further losses unles it has incurred obligations or made payments on behalf of the associate.

Where associated entities are in their start-up phase, no impairment has been assessed at this time and the Group's investment is carried at cost, net of its share of losses to date.

(vi) Non-controlling interests (NCI):

NCI are measured at their proportionate share of the acquiree's identifiable net asset at the date of acquisition. Changes in the Group's interest in a subsidiary that do no result in a loss of control are accounted for as equity transactions.

(vii) Transactions eliminated in consolidation:

Balances and transactions between companies within the Group, and any unrealised gains arising from those transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associate Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

(c) Use of estimates and judgements:

The preparation of the financial statements to conform to IFRS requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities contingent assets and contingent liabilities at the reporting date and the income and expenses for the year then ended. Actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

ROPICAL BATTERY COMPANY LIMITED

otes to the Financial Statements (Continued) eptember 30, 2023

Statement of compliance, basis of preparation (continued)

(c) Use of estimates and judgements (continued):

The critical judgements made in applying accounting policies and the key areas of estimation uncertainty that have the most significant effect on the amounts recognised in the financial statements, and or that have a significant risk of material adjustment in the next financial period, are as follows:

(i) Judgements:

For the purpose of these financial statements, judgement refers to the informed identification and analysis of reasonable alternatives, considering all relevant facts and circumstances, and the well-reasoned, objective and unbiased choice of the alternative that is most consistent with the agreed principles set out in IFRS. The key relevant judgements are as follows:

(ii) Pension and other post-retirement benefits:

The amounts recognised in the statement of financial position and profit or loss for pension and other post-retirement benefits are determined actuarially using several assumptions. The primary assumptions used in determining the amounts recognised include expected long-term return on plan assets, the discount rate used to determine the present value of estimated future cash flows required to settle the pension and other post-retirement obligations and the expected rate of increase in medical costs for post-retirement medical benefits.

The expected return on plan assets considers the long-term returns, asset allocation and future estimates of long-term investment returns; the discount rate is determined based on the estimate of yield on long-term government securities that have maturity dates approximating the terms of the group's obligation; in the absence of such instruments in Jamaica, it has been necessary to estimate the rate by extrapolating from the longest-tenure security on the market. The estimate of expected rate of increase in medical costs is determined based on inflationary factors. Any changes in the foregoing assumptions will affect the amounts recorded in the financial statements for these obligations (see note 13).

(iii) Acquisition of subsidiary

The fair value of the consideration transferred, and fair value of the assets acquired, and liabilities assumed are measured at fair value.

Significant accounting policies

(a) Cash and cash equivalents:

Cash and cash equivalents comprise cash, bank balances and investments with maturities of three months or less from the date of placement and are measured at amortised cost. The investments are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value and are held for the purpose of meeting short-term commitments.

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(b) Accounts receivable:

Trade and other receivables are initially measured at the transaction price.

(c) Related parties:

A related party is a person or entity that is related to the entity which is preparing its financial statements (referred to in IAS 24 *Related Party Disclosures* as the "reporting entity").

- (a) A person or a close member of that person's family is related to a reporting entity if that person:
 - (i) has control or joint control over the reporting entity;
 - (ii) has significant influence over the reporting entity; or
 - (iii) is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.
- (b) An entity is related to the reporting entity if any of the following conditions apply:
 - (i) The entity and the reporting entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (iii) Both entities are joint ventures of the same third party.
 - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
 - (iv) The entity is a post-employment benefit plan established for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
 - (v) The entity is controlled, or jointly controlled by a person identified in (a).
 - (vi) A person identified in (a)(i) has significant influence over the reporting entity or is a member of the key management personnel of the reporting entity (or of a parent of the entity).
 - (vii) The entity, or any member of a group of which it is part, provides key management personnel services to the company or to the parent of the company.

A related party transaction involves transfer of resources, services or obligations between a reporting entity and a related party, regardless of whether a price is charged.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

- (c) Related parties (continued):
 - (b) An entity is related to the reporting entity if any of the following conditions apply (continued):

The company has a related party relationship with its directors, parent company, jointly controlled entities, and post-employment benefit plan, as well as with its trustees and key management personnel. "Key management personnel" represents certain senior officers of the company.

(d) Inventories:

Inventories are measured at the lower of cost, materially determined on the weighted average basis, and net realisable value.

(e) Accounts payable:

Trade and other payables are measured at amortised cost.

(f) Provisions:

A provision is recognised in the statement of financial position when the group or company has an obligation as a result of a past event and a reasonable estimate can be made and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the obligation.

- (g) Property, plant and equipment:
 - (i) Owned assets:

Items of property, plant and equipment are measured at cost or valuation, less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the assets.

The cost of self-constructed assets includes the cost of materials, direct labour and related costs to put the asset into service.

The cost of replacing part of an item of property and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied with the part will flow to the company and its costs can be measured reliably. The costs of day-to-day servicing of property and equipment are recognised in profit or loss as incurred. Any gain or loss on disposal of an item of property and equipment is recognised in profit or loss.

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Notes to the Financial Statements (Continued) September 30, 2023

3. <u>Significant accounting policies (continued)</u>

(g) Property, plant and equipment (continued):

(ii) Subsequent expenditure

Subsequent expenditure is capitalised only if it is probable that future economic benefit associated with the expenditure will flow to the group.

(iii) Depreciation:

Depreciation is computed on the straight-line basis at annual rates to write down the property, plant and equipment to their estimated residual values at the end of their expected useful lives.

Leasehold improvements - Over the period of the lease

Furniture, machinery and equipment - 10%
Computers - 25%
Motor vehicles - 20%

Right-of-use assets - Over the period of the lease

The depreciation methods, useful lives and residual values are reassessed at each reporting date.

(h) Leases:

i. As a lessee

At commencement or on modification of a contract that contains a lease component, the company allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencementdate;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the group is reasonably certain to exercise, lease payments in an optional renewal period if the group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the company is reasonably certain to terminate early.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

Significant accounting policies (continued)

(h) Leases (continued):

i. As a lessee (continued)

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the group's estimate of the amount expected to be payable under a residual value guarantee, if the group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Short-term leases

The group has elected not to recognise right-of-use assets and lease liabilities for leases short-term leases, including IT equipment. The company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

(i) Intangible assets:

Brands:

Brands represent expenditure incurred for the exclusive right to assume specific trade names and logos associated with the business. These intangible assets are determined to have an indefinite useful life and are tested annually for impairment.

Goodwill:

Goodwill is recorded at cost and represents the excess of the value of consideration paid over the Group's interest in net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units that are expected to benefit from the business combination in which the goodwill arose, identified according to operating segment.

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TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(j) Taxation:

Taxation on profit or loss for the year comprises current and deferred tax. Taxation is recognised in profit or loss, except to the extent that it relates to items recognised directly to equity, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the reporting date.

A deferred tax liability is recognised for all taxable temporary differences except to the extent that the company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(k) Revenue recognition:

Performance obligations and revenue recognition policies:

The nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies are as follows:

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(k) Revenue recognition (continued):

Nature and timing of satisfaction of performance obligations, including significant payment terms.

Revenue recognition under IFRS 15.

Revenue from the sale of batteries, oils, lubricants, tyres and other

accessories

Type of

service

Revenue is recognised when goods are provided to the customers based on the terms specified in the contract. Invoices are generated and the revenue is recognised at that point in time. Volume discounts are given to customers.

Revenue is recognised when the goods are provided and have been accepted by the customers.

Invoices are usually payable within 5 days.

Discount are offered to customers ranging from 3-32.5%.

Revenue from contracts with customers is measured based on the consideration specified in a contract with a customer. The group recognises revenue when it transfers control over goods to a customer.

(l) Operating Profit

Operating profit is the result generated from continuing principal revenue – producing activities of the group as well as other income and expenses related to operating activities. Operating profit excludes depreciation, net finances cots, share of profit of equity accounted investees and income taxes.

(m) Foreign currencies:

Transactions in foreign currencies are converted at the rates of exchange ruling at the dates of those transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to Jamaica dollars at the rates of exchange ruling on that date. Gains and losses arising from fluctuations in exchange rates are recognised in profit or loss.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(n) Employee benefits:

(i) Pension assets:

Pensions and other post-employment assets and obligations included in these financial statements have been actuarially determined by a qualified independent actuary, appointed by management. The appointed actuary's report outlines the scope of the valuation and the actuary's opinion.

The actuarial valuation was conducted in accordance with IAS 19, and the financial statements reflect the company's post-employment benefit assets and obligations as computed by the actuary.

(ii) Defined benefit pension scheme:

The group is a participating employer in a defined benefit pension scheme, the assets of which are held separately from those of the company.

The group's net obligation in respect of the defined benefit pension scheme is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that value is discounted to determine the present value, and the fair value of scheme assets is deducted. To the extent that the obligation is less than the fair value of scheme assets, the asset recognised is restricted to the discounted value of future benefits available to the company.

The discount rate applied is the yield at reporting date on long-term government instruments that have maturity dates approximating the term of the group's obligation. The calculation is performed using the projected unit credit method.

Where the calculation results in a pension surplus to the group, the recognised asset is limited to the present value of any future refunds from the plan or reductions in the future contributions to the plan.

Re-measurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in other comprehensive income.

(iii) Other employee benefits:

Employee entitlement to leave is recognised when it accrues to employees. A provision is made for the estimated liability for annual leave, as a result of services rendered by employees up to the reporting date.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(o) Dividends and distributions:

Dividends and distributions are recognised in the period in which they are declared.

(p) Net finance costs:

Net finance costs comprise interest payable on borrowings calculated using the effective interest method, interest receivable on funds invested, material bank charges and foreign exchange gains and losses recognised in profit or loss.

Interest income is recognised in profit or loss as it accrues, taking into account the effective yield on the asset.

(q) Borrowings:

(i) Debt issuance costs:

These represent legal, accounting and financing fees associated with securing certain long-term loans, which are amortised on an effective rate basis over the lives of the loans.

(ii) Interest-bearing borrowings:

Interest-bearing borrowings are recognised initially at fair value plus transaction costs directly attributable to the issue of the financial liabilities. Subsequent to initial recognition, interest-bearing borrowings are measured at amortised cost using the effective interest method.

(r) Impairment:

Financial assets

The group recognises loss allowances for ECLs on financial assets, measured at amortised cost.

The group measures loss allowances for trade and other receivables and contract assets at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the company considers reasonable and supportable information relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the group's historical experience and informed credit assessment and also includes forward looking information.

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(r) Impairment (continued):

Financial assets (continued)

The group recognises loss allowances for ECLs and considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the group in full, without recourse by the company to action such as realising security if any is held; or
- the financial asset is more than 360 days past due.

The group considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of "investment grade".

Life-time ECLs are the ECLs that result from all possible default events over the expected life of the financial instrument. The maximum period considered when estimating ECLs is the maximum contractual period over which the company is exposed to credit risk.

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the group expects to receive).

Credit-impaired financial assets

At each reporting date, the group assesses whether financial assets carried at amortised costs are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

At each reporting date, the group assesses whether financial assets carried at amortised costs are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

TROPICAL BATTERY COMPANY LIMITED

Group Statement of Cash Flows Year ended September 30, 2023

3. Significant accounting policies (continued)

(r) Impairment (continued):

Financial assets (continued)

Credit-impaired financial assets (continued)

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof.

This is generally the case when the group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the statement of profit or loss.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the group's procedures for recovery of amounts due.

A provision for impairment is established if there is objective evidence that the group will not be able to collect all amounts due according to the original contractual terms. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the effective interest rate.

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TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(r) Impairment (continued):

Non-financial assets

The carrying amount of the group's non-financial assets (other than deferred tax assets) is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cashgenerating unit (CGU) exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the assets' carrying amount does not exceed the carrying amount that would have been determined, if no impairment loss had been recognised.

(s) Financial instruments:

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise. For the purpose of these financial statements, financial assets have been determined to include cash and cash equivalents, accounts receivable and related party receivables. Similarly, financial liabilities include accounts payable and loans.

(i) Recognition and initial measurement

Accounts receivable are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at Fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

s) Financial instruments (continued):

(ii) Classification and subsequent measurement

The financial assets that meet both of the following conditions and are not designated as at fair value through profit or loss: a) are held within a business model whose objective is to hold assets to collect contractual cash flows, and b) its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding, are classified as "Held to collect" and measured at amortised cost.

Amortised cost represents the net present value ("NPV") of the consideration receivable or payable as of the transaction date. This classification of financial assets comprises the following captions:

- Cash and cash equivalents
- Accounts receivable
- Related party receivables

Due to their short-term nature, the group initially recognises these assets at the original invoiced or transaction amount less expected credit losses.

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as described in their accounting policy notes.

Impairment of financial assets

Impairment losses of financial assets, including receivables, are recognised using the expected credit loss model for the entire lifetime of such financial assets on initial recognition, and at each subsequent reporting period, even in the absence of a credit event or if a loss has not yet been incurred, considering their measurement of past events and current conditions, as well as reasonable and supportable forecasts affecting collectability.

Derecognition

A financial asset is primarily derecognised when the rights to receive cash flows from the asset have expired, or the group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the group has transferred substantially all the risks and rewards of the asset, or (b) the group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(s) Financial instruments (continued):

(ii) Classification and subsequent measurement (continued)

Financial liabilities

Initial recognition and measurement

All financial liabilities are recognised initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs. The group's financial liabilities, which include accounts payables and long-term loans which are recognised initially at fair value.

Subsequent measurement

The subsequent measurement of financial liabilities depends on their recording as described in their accounting policy notes.

Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the statement of profit or loss.

Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

(t) Fair value disclosures:

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Market price is used to determine fair value where an active market exists as it is the best evidence of the fair value of a financial instrument. The group's financial instruments lack an available trading market. Further, the group has no financial instruments that are carried at fair value. The carrying value of the group's financial instruments approximates their fair value.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

3. Significant accounting policies (continued)

(u) Segment reporting:

A segment is a distinguishable component of the group that is engaged either in providing products (business segment), or in providing products within a particular economic environment (geographical segment) which is subject to risks and rewards that are different from those of the other segments.

(v) Foreign currencies

Foreign currency transactions are translated into the functional currency at the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from such transactions and from the translation of foreign currency monetary assets and liabilities at the year-end exchange rates are recognised in arriving at net profit or loss.

Group companies

The results and financial position of all Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (i) Assets and liabilities for each statement of financial position presented are translated at exchange rates ruling at the reporting date.
- (ii) Income and expenses for each income statement are translated at average exchange

4. <u>Cash and cash equivalents</u>

| | Con | Company | | oup |
|--|---------------------------|---------------------------|---------------------------|---------------------------|
| | <u>2023</u> | <u>2022</u> | <u>2023</u> | <u>2022</u> |
| Cash and bank balances Short-term Investments | 141,992,675 39,514,113 | 116,721,592 51,399,752 | 149,933,843 39,514,113 | 116,721,592 51,399,752 |
| | \$ <u>181,506,788</u> | 168,121,344 | <u>189,447,956</u> | 168,121,344 |

Short-term investments earn interest at 1.5% to 2% (2022: 1.5% to 2%) per annum. A proportion of these are by definition of three months or less.

5. Accounts receivable

| Con | Company | | oup |
|-----------------------|--|---|---|
| <u>2023</u> | <u>2022</u> | <u>2023</u> | <u>2022</u> |
| 272,467,706 | 266,855,997 | 291,990,394 | 266,855,997 |
| 140,331,809 | <u>154,839,105</u> | 205,243,916 | <u>154,839,105</u> |
| 412,799,515 | 421,695,102 | 497,234,310 | 421,695,102 |
| | | | |
| (22,873,719) | (_22,873,719) | (22,873,719) | (22,873,719) |
| \$ <u>389,925,796</u> | <u>398,821,383</u> | 474,360,591 | 398,821,383 |
| | 2023 272,467,706 140,331,809 412,799,515 (_22,873,719) | 2023 2022 272,467,706 266,855,997 140,331,809 154,839,105 412,799,515 421,695,102 (22,873,719) (22,873,719) | 2023 2022 2023 272,467,706 266,855,997 291,990,394 140,331,809 154,839,105 205,243,916 412,799,515 421,695,102 497,234,310 (22,873,719) (22,873,719) (22,873,719) |

Notes to the Financial Statements (Continued) September 30, 2023

5. Accounts receivable (continued)

Others detailed as follows:

| | Con | Company | | oup |
|-------------------------|-----------------------|-------------|-------------|-------------|
| | <u>2023</u> | 2022 | <u>2023</u> | <u>2022</u> |
| General consumption tax | 40,726,546 | 68,802,262 | 40,726,546 | 68,802,262 |
| Staff loans* | 26,016,241 | 27,755,464 | 26,286,416 | 27,755,464 |
| Advance to suppliers | - | 26,908,364 | - | 26,908,364 |
| Prepayments | 49,778,547 | 10,726,630 | 55,727,017 | 10,726,630 |
| Others | 23,810,475 | 20,646,385 | 82,503,937 | 20,646,385 |
| | \$ <u>140,331,809</u> | 154,839,105 | 205,243,916 | 154,839,105 |

Trade receivables include\$7,340,908 (2022: \$8,264,829) due from a related party.

The group's exposure to credit and currency risks and impairment loss related to trade accounts receivables is disclosed in note 26(a).

Company and Group

6. Related party balances

| | | Company and Group | |
|-----|--|-----------------------|-------------|
| | | 2023 | 2022 |
| (a) | Sale of goods and services Chukka Caribbean Adventure Limited -company controlled by key management personnel | 13,521,925 | 7,143,013 |
| (b) | Due from related companies: Chukka Caribbean Adventure Limited -company controlled by key management personnel | 4,597,132 | 6,139,968 |
| | Diverze Properties Limited- fellow subsidiary | 302,887,218 | 229,705,285 |
| | | 307,484,350 | 235,845,253 |
| | Other related companies Reside Realty Limited – company | | |
| | controlled by key management personnel | 6,656,397 | 6,567,171 |
| | Enrvate Limited- Joint venture | 5,672,916 | 5,425,000 |
| | | \$ <u>319,813,663</u> | 247,837,424 |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

6. Related party balances (continued)

| | | Company and Group | | |
|----|-------------------------------|----------------------|-------------|--|
| | | <u>2023</u> | <u>2022</u> | |
| :) | Due from parent company: | | | |
| | Dai Diverze (Jamaica) Limited | \$ <u>44,158,531</u> | 23,385,227 | |

All transactions with these related parties are priced on an arm's length basis. The above balances are unsecured, interest-free and repayable on demand. No expense has been recognized in the current year or prior year for bad or doubtful debts in respect of amounts owed by related parties.

d) Interest in joint venture

Enrvate Limited \$5,000,000 5,000,000

In 2021, the group entered into a strategic partnership to provide energy saving solutions to the automobile industry. To carry out this mandate, Enrvate Limited ('Enrvate') was formed as part of an arrangement in which the company has joint control and a 50% ownership interest. Enrvate is structured as a separate entity and the Company has residual interest in its net assets. Accordingly, the Company has classified its interest in Enrvate as a joint venture. In accordance with the agreement under which Enrvate is established, the Company and the other investor have agreed to seek additional contributions from selected partners of between J\$24 million to \$36 million to fund the operations over the next financial year, following which additional funding will be sought where required. There was no trading during the financial year.

Transactions with related parties are disclosed in note 20(d).

7. <u>Inventories</u>

| | Con | npany | G | Group | |
|------------------------|-----------------------|--------------------|--------------------|--------------------|--|
| | <u>2023</u> | 2022 | <u>2023</u> | <u>2022</u> | |
| Finished goods: | | | | | |
| Tyres | 6,521,852 | 29,627,545 | 6,521,852 | 29,627,545 | |
| Batteries | 447,156,002 | 320,674,339 | 475,320,042 | 320,674,339 | |
| Oils | 62,048,880 | 72,608,860 | 62,048,880 | 72,608,860 | |
| Spent batteries | - | 6,569,450 | - | 6,569,450 | |
| Accessories | 197,534,056 | 99,157,044 | 197,534,056 | 99,157,044 | |
| Inventories-in-transit | 219,405,113 | 269,874,623 | 219,405,113 | 269,874,623 | |
| | 932,665,903 | 798,511,861 | 960,829,943 | 798,511,861 | |
| Written down to net | | | | | |
| realisable value | (_2,519,082) | (_3,385,851) | (_2,519,082) | (_3,385,851) | |
| | \$ <u>930,146,821</u> | <u>795,126,010</u> | <u>958,310,861</u> | <u>795,126,010</u> | |

Inventories written fully off during the year amounted to \$6,919,518 (2022: \$13,061,104) and were recognised in profit or loss.

^{*}These loans attract interest at rates ranging from 2.5% to 7%. The difference between the fair value of the loans and their carrying value is not material to the financial statements.

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TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

8. Accounts payable

| | Cor | Company | | roup |
|---|----------------------------|---|---|---|
| | <u>2023</u> | <u>2022</u> | 2023 | 2022 |
| Trade payables Dividends payable Other payables | 302,619,406 735,443 | 306,114,200 735,443 <u>73,851,150</u> | 367,221,878 735,443 <u>75,241,721</u> | 306,114,200 735,443 <u>73,851,150</u> |
| | \$ <u>378,551,164</u> | 380,700,793 | \$ <u>443,199,042</u> | 380,700,793 |

9. Short-term loans

This represents two unsecured short-term loan facilities from Popular Bank located in Dominican Republic in the amount of \$7,500,000 and \$2,500,000 million. The facility attract interest at the rate of 14.95 % and 12.61% respectively per annum. These loans will mature on March 14, 2024.

10. <u>Intangible assets</u>

| | | Company | Company and Group | | |
|-----|--------|----------------------|-------------------|--|--|
| | | <u>2023</u> | <u>2022</u> | | |
| (a) | Brands | \$ <u>38,133,005</u> | 38,133,005 | | |

These represent the acquisition of certain assets as part of the Caribrake and Autopower Brands. These assets are carried at cost as intangible assets with indefinite life. There is no foreseeable limit on the period during which the group expects to consume the future economic benefits embodied in the asset.

The entity projects that the use of these brands will be made indefinitely, whilst the brands would be tested for impairment in line with IAS36.

| | | | Group | | |
|-----|---------------------------------------|--------------|----------|------|--|
| | | | 2023 | 2022 | |
| (b) | Goodwill, arising on the acquisition | . | | | |
| | of Kaya Energy Group SRL(see note 28) | \$ <u>61</u> | ,120,229 | | |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

11. Property, plant and equipment

| | | | The Co | mpany | | |
|--|-------------------------------------|------------------------------|--------------------------|--|---|--|
| | Computers | Leasehold improvements | Plant and machinery | Furniture, fixtures and equipment | Motor vehicles | <u>Total</u> |
| Cost: September 30, 2021 Additions Disposal | 69,137,296 5,434,263 | 76,784,973 115,000 | 8,343,610 | 159,060,103 12,043,020 | 80,395,602 705,500 (<u>9,088,837</u>) | 393,721,584 18,297,783 (<u>9,088,837</u>) |
| September 30, 2022 Additions Disposal | 74,571,559 5,692,771 | 76,899,973 1,803,179 | 8,343,610 | 171,103,123 12,794,988 | 72,012,265 26,425,778 (<u>7,063,518</u>) | 402,930,530 46,716,716 (7,063,518) |
| September 30, 2023 | 80,264,330 | 78,703,152 | 8,343,610 | 183,898,111 | 91,374,525 | 442,583,72 |
| Depreciation: September 30, 2021 Charge for the year Eliminated on disposal | 43,384,977 8,248,743 | 11,108,928 6,691,064 | 8,343,610 | 87,513,170 11,138,020 | 66,675,476 7,876,999 (<u>9,088,837</u>) | 217,026,161 33,954,826 (<u>9,088,837</u>) |
| September 30, 2022 Charge for the year Eliminated on disposal | 51,633,720 10,432,430 | 17,799,992 1,744,398 | 8,343,610 | 98,651,190 12,265,364 | 65,463,638 7,779,175 (<u>4,671,844</u>) | 241,892,150 32,221,367 (4,671,844) |
| September 30, 2023 | 62,066,150 | 19,544,390 | 8,343,610 | 110,916,554 | 68,570,969 | 269,441,67 |
| Net book values: September 30, 2023 | \$ <u>18,198,180</u> | 59,158,762 | <u> </u> | 72,981,557 | 22,803,556 | 173,142,055 |
| September 30, 2022 | \$ <u>22,937,839</u> | 59,099,981 | | 72,451,933 | 6,548,627 | 161,038,380 |
| | Commutana | Leasehold | Plant and | Furniture, fixtures and | Motor | Total |
| Cost: September 30, 2021 Additions Disposal | 69,137,296 5,434,263 | 76,784,973 115,000 | 8,343,610 | 159,060,103 12,043,020 | vehicles 80,395,602 705,500 (9,088,837) | Total 393,721,584 18,297,783 (9,088,837) |
| September 30, 2022 On Acquisition Additions Disposal | 74,571,559 475,382 5,794,557 | 76,899,973 - 1,803,179 | 8,343,610 - - - | 171,103,123 1,740,505 12,924,600 | 72,012,265 13,291,018 28,099,964 (7,063,518) | 402,930,530 15,506,905 48,622,300 (7,063,518) |
| September 30, 2023 | 80,841,498 | 78,703,152 | 8,343,610 | 185,768,228 | 106,339,729 | 459,996,217 |
| Depreciation: September 30, 2021 Charge for the year Eliminated on disposal | 43,384,977 8,248,743 | 11,108,928 6,691,064 | 8,343,610 | 87,513,170 11,138,020 | 66,675,476 7,876,999 (<u>9,088,837</u>) | 217,026,161 33,954,826 (9,088,837) |
| September 30, 2022 On Acquisition Charge for the year Eliminated on disposal | 51,633,720 309,251 10,463,401 | 17,799,992 - 1,744,398 | 8,343,610 - - - | 98,651,190 1,338,088 12,365,714 | 65,463,638 7,728,296 8,582,203 (4,671,844) | 241,892,150 9,375,635 33,155,716 (4,671,844) |
| September 30, 2023 | 62,406,372 | 19,544,390 | 8,343,610 | 112,354,992 | 77,102,293 | 279,751,657 |
| Net book values: September 30, 2023 | \$ <u>18,435,126</u> | <u>59,158,762</u> | | 73,413,236 | 29,237,436 | 180,244,560 |
| September 30, 2022 | \$ <u>22,937,839</u> | 59,099,981 | | 72,451,933 | 6,548,627 | 161,038,380 |

Property, plant and equipment are held as security for a private placement of a \$300 million bond [see note 18(b)]. The company shall not either in a single transaction or in a series of transactions, whether related or not and whether voluntarily or involuntarily, sell, transfer or grant a lease or other wise dispose of all or any part of its assets exceeding 10% of tangible net worth in any transaction or series of transactions.

Notes to the Financial Statements (Continued) September 30, 2023

12. Leases

As a lessee

The company and group lease property and equipment. The leases typically run for 1 to 10 years. The company has elected not to recognise right-of-use assets and lease liabilities for leases that are short-term. Certain leased properties are held with related parties.

(a) Right-of-use assets

| 6 | Company and Group | | |
|--|------------------------------|-----------------------|--|
| | Leasehold land and buildings | | |
| | <u>2023</u> | <u>2022</u> | |
| Balance at October 1 Lease modification | 132,897,745 55,416,920 | 152,649,254 | |
| Depreciation charge for the year | (<u>23,611,600</u>) | (<u>19,751,509</u>) | |
| Balance at September 30 | \$ <u>164,703,065</u> | 132,897,745 | |

Information about leases for which the company and group is a lessee is presented below.

(b) Lease liabilities

Maturity analysis – contractual undiscounted cash flows:

| | Company and Group | |
|--|--|--|
| | <u>2023</u> \$ | <u>2022</u> \$ |
| Up to one year One to five years More than five years | 38,347,844 143,858,880 _45,282,298 | 26,771,664 123,415,069 _35,897,436 |
| Less: future interest | 227,489,022 (<u>47,015,374</u>) | 186,084,169 (<u>40,517,459</u>) |
| Total discounted lease liabilities at year end Less: current portion | 180,473,648 (<u>25,680,587</u>) | 145,566,710 (<u>17,442,276</u>) |
| Non-current | \$ <u>154,793,061</u> | 128,124,434 |
| e) Amounts recognised in profit or loss | 2023 \$ | 2022 \$ |
| Interest on lease liabilities Depreciation on right-of-use assets Short-term lease rentals | 12,398,162 23,611,601 7,233,594 | 11,547,593 19,751,509 7,233,594 |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

12. <u>Leases (continued)</u>

Information about leases for which the company and group is a lessee is presented below (continued).

(d) Amounts recognised in the statement of cash flows $\frac{2023}{\$} \qquad \frac{2022}{\$}$ Total cash outflow for leases $-32,908,144 \qquad 27,427,971$

13. Employee benefits

(a) Employee benefits assets:

| 1 3 | Company | and Group |
|--|------------------------------|-------------------------------------|
| | <u>2023</u> | <u>2022</u> |
| Present value of funded obligations Fair value of plan assets | (231,249,000) 245,115,000 | (200,085,000) <u>268,704,000</u> |
| Recognised pension asset | \$ <u>13,866,000</u> | 68,619,000 |

The group operates a defined benefit pension scheme covering all permanent employees of Tropical Battery Limited. The Trustees of the pension fund are required by law and the Trust deed to act in the interest of the fund and all relevant stakeholders. The Trustees of the fund are responsible for the investment policy with regard to the assets of the fund. The scheme is funded at 10% of pensionable salaries, being 5% by members and 5 % by the sponsoring entity within the group. Members may contribute up to an additional 5%.

The group expects to pay \$6,615,000 in contributions to its defined benefits plans in 2024.

Risks associated with defined benefit pension plan

Through its defined benefit pension plan, the group is exposed to a number of risks, the most significant of which are detailed below:

Asset volatility

The plan liabilities are calculated using a discount rate set with reference to Government of Jamaica bond yields; if plan assets underperform this yield, this will create a deficit.

As the plan matures, the group intends to reduce the level of investment risk by investing more in assets that better match the liabilities. The Government bonds represent investments in Government of Jamaica securities.

The group believes that due to the long-term nature of the plan liabilities, a level of continuing equity investment is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

13. Employee benefits (continued)

Changes in bond yields

A decrease in Government of Jamaica bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plan's bond holdings.

Inflation risk

Higher inflation will lead to higher liabilities. The majority of the plan's assets are either unaffected by fixed interest bonds meaning that an increase in inflation will reduce the surplus or create a deficit.

(b) Movement in the amounts recognised in the statement of financial position:

| | | Company and Group | |
|-----|---|----------------------------------|-----------------------------|
| | | <u>2023</u> | <u>2022</u> |
| | Balance at beginning of year Net expense in profit or loss | 68,619,000 | 54,407,000 |
| | and other comprehensive income Contribution paid | (61,368,000) <u>6,615,000</u> | 8,249,000 5,963,000 |
| | Balance at end of year | \$ <u>13,866,000</u> | 68,619,000 |
| (c) | Movements in funded obligations: | | |
| | | <u>2023</u> | <u>2022</u> |
| | Balance at beginning of year Benefits paid | (200,085,000) 5,380,000 | (190,540,000) 13,337,000 |
| | Interest cost | (23,010,000) | (17,149,000) |
| | Current service cost | (17,138,000) | (15,322,000) |
| | Re-measurement actuarial losses | 3,604,000 | 9,589,000 |
| | Balance at end of year | \$ (<u>231,249,000</u>) | (200,085,000) |
| (d) | Movement in plan assets: | | |
| | | <u>2023</u> | <u>2022</u> |
| | Fair value of plan assets at | 260 704 000 | 244.047.000 |
| | beginning of year | 268,704,000 | 244,947,000 |
| | Contributions paid Expected return on plan assets | 17,965,000 31,359,000 | 16,188,000 21,905,000 |
| | Benefits paid | (10,012,000) | (19,312,000) |
| | Re-measurement of actuarial gains | (<u>62,901,000</u>) | 4,976,000 |
| | Fair value of plan assets at | (| |
| | end of year | \$ <u>245,115,000</u> | <u>268,704,000</u> |
| | Plan assets consist of the following: | | |
| | Fixed-income securities and other investments | 224,534,000 | 257,260,000 |
| | Net current assets | 20,581,000 | 11,444,000 |
| | | \$ <u>245,115,000</u> | 268,704,000 |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

13. Employee benefits (continued)

Movement in plan assets: (d)

The distribution of the fair value of the plan assets attributable to the defined benefit scheme, was as follows:

| | | | | Company and | Group |
|-----|--|--------------------|------------------|--------------------|---------------|
| | | 202 | 23 | 2022 |) |
| | | \$ | % | \$ | <u>-</u> % |
| | Equity securities Government of Jamaica | 140,942,000 | 63 | 155,033,000 | 60 |
| | securities | 15,111,000 | 7 | 21,214,000 | 8 |
| | Company's own equity shares | 44,227,000 | 20 | 57,200,000 | 22 |
| | Corporate bonds | 24,254,000 | 10 | 23,813,000 | 10 |
| | corporate bonds | | | | |
| | | <u>224,534,000</u> | <u>100.00</u> | <u>257,260,000</u> | <u>100.00</u> |
| (e) | Expense recognised in profit or | loss, net: | | | |
| (-) | | , | <u>202</u> | 23 | <u>2022</u> |
| | Interest on obligations and curre | ent service cost | \$(<u>2,071</u> | ,000) | 5,316,000 |
| | Total expense is recognised in a expenses in profit or loss. | dministration, n | marketing ar | nd selling | |
| (f) | Items in other comprehensive in | ncome: | | | |
| | | | - | Company and | Group |
| | | | 202 | 23 | <u>2022</u> |
| | Re-measurement gains on oblig | ations | 3,604 | ,000 | ,589,000 |

Re-measurement gains on plan assets

(62,901,000)

\$ (59,297,000)

4,976,000

14,565,000

Notes to the Financial Statements (Continued) September 30, 2023

13. Employee benefits (continued)

(g) Principal actuarial assumptions at the reporting date (expressed as weighted averages):

| | <u>2023</u> | <u>2022</u> |
|-----------------------------|-------------|-------------|
| Discount rate | 11.5% | 11.5% |
| Long-term rate of inflation | 5.0% | 5.0% |
| Future salary increases | 9.5% | 9.5% |

Assumptions regarding future mortality are based on PA (90) Tables for Pensioners (British Mortality Tables). The expected long-term rate is based on assumed long-term rate of inflation.

(h) Sensitivity analysis of key economic assumptions:

The calculation of the projected benefit obligation is sensitive to the assumptions used. The table below summarises how the projected benefit obligation measured at the end of the reporting period would have increased/(decreased) as a result of a change in the respective assumptions by one percentage point. In preparing the analyses for each assumption, all others were held constant. The economic assumptions are somewhat linked as they are all related to inflation.

| <u>-</u> | Company and Group | | | | |
|-------------------------|-------------------|-----------------|-------------------|-----------------|--|
| <u>-</u> | 20 | 023 | 2 | 022 | |
| | 1% | 1% | 1% | 1% | |
| | <u>Increase</u> | <u>Decrease</u> | <u>Increase</u> | <u>Decrease</u> | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Discount rate | 25,367 | (31,430) | 21,297 | (26,444) | |
| Future salary increases | (<u>14,933</u>) | <u>13,179</u> | (<u>12,157</u>) | <u>11,051</u> | |

(i) At September 30, 2023, the weighted average duration of the defined benefit obligation was 14.6 years (2022: 15.1 years).

14. <u>Investment in subsidiary</u>

| · | Comp | Company | | |
|-----------------------------------|----------------------|---------|--|--|
| | <u>2023</u> | 2022 | | |
| Kaya Energy Group SRL(see note 1) | \$ <u>69,140,665</u> | | | |

Notes to the Financial Statements (Continued) September 30, 2023

15. <u>Deferred taxation</u>

(a) Deferred tax asset/(liability) is attributable to the following:

| | Company a | Company and Group | | |
|--|--|---|--|--|
| | <u>2023</u> | <u>2022</u> | | |
| Property, plant and equipment Right-of-use assets Employee benefits Lease liabilities | (4,164,027) (41,175,766) (3,466,500) 45,118,412 | 409,316 (33,224,436) (17,154,750) 36,391,678 | | |
| | \$ (<u>3,687,881</u>) | (13,578,192) | | |

(b) Movement in temporary differences during the year are as follows:

| | Company and Group | | | |
|--|--|--------------------------|---|--|
| | October 1, 2022 | Recognised in equity | Recognised in income [note 22(a)] | September 30, 2023 |
| Property, plant and equipment Right-of-use assets Employee benefits Lease liabilities | 409,316 (33,224,436) (17,154,750) 36,391,678 (<u>13,578,192</u>) | 14,824,250 14,824,250 | (4,573,343) (7,951,330) (1,136,000) <u>8,726,734</u> (<u>4,933,939</u>) | (4,164,027) (41,175,766) (3,466,500) 45,118,412 (<u>3,687,881</u>) |
| | October 1, 2021 | Recognised in equity | Recognised in income [note 22(a)] | September 30, 2022 |
| Property, plant and equipment Right-of-use assets Employee benefits Lease liabilities | (444,529) (38,162,314) (13,601,750) 40,355,849 (11,852,744) | (3,641,250) | 853,845 4,937,878 88,250 (<u>3,964,171</u>) 1,915,802 | 409,316 (33,224,436) (17,154,750) 36,391,678 (13,578,192) |

16. Share capital

| | Company | and Group |
|---|-----------------------|-------------|
| | <u>2023</u> | <u>2022</u> |
| Authorised issued and fully paid: | | |
| Balance at the start of the year | 156,675,300 | 156,675,300 |
| Shares issued during the year | 7,612,500 | |
| 1,303,750,000 ordinary shares of no par value | \$ <u>164,287,800</u> | 156,675,300 |

On September 29, 2020, the company increased its issued shares by 162,500,000 and made available to the public 325,000,000 shares. The shares were listed on the Junior Stock Market of the Jamaica Stock Exchange on September 29, 2020.

Notes to the Financial Statements (Continued) September 30, 2023

17. Capital contribution

This represents capital injection by the ultimate parent company.

18. <u>Long-term loans</u>

| | | Co | Company | | roup |
|-----|-----------------------|-----------------------|-------------|-----------------------|-------------|
| | | <u>2023</u> | 2022 | 2023 | 2022 |
| (a) | Related party loan | 8,472,489 | 15,254,009 | 8,472,489 | 15,254,009 |
| (b) | Bonds | 300,000,000 | 296,797,249 | 300,000,000 | 296,797,249 |
| (c) | Bank loan | 140,000,000 | 180,000,000 | 140,000,000 | 180,000,000 |
| (d) | Stewart Finance Ja. L | td 21,849,464 | - | 21,849,464 | - |
| (e) | Bond - April 2026 | 248,000,000 | - | 248,000,000 | - |
| (f) | BDH Loan | - | - | 4,525,522 | - |
| (g) | Promerica Loan | - | - | 3,349,800 | - |
| (h) | Changan Vehicle | | | | |
| ` ′ | Credit Engine | - | - | 3,250,032 | - |
| (i) | Shareholder loan | | | 16,534,947 | |
| | | 718,321,953 | 492,051,258 | 745,982,254 | 492,051,258 |
| | Less: Current portion | 350,827,679 | 40,000,000 | 372,639,569 | 40,000,000 |
| | Non-current | \$ <u>367,494,274</u> | 452,051,258 | \$ <u>373,342,685</u> | 452,051,258 |

- (a) This represents an unsecured loan from the ultimate parent company. This loan is interest-free and has no specified repayment date, however it will not be called within 1 year of the reporting date.
- (b) In April 2019, the company authorised the private placement of secured J\$ notes for an aggregate principal amount of up to \$300 million. These bonds attract interest at the rate of 7.5% per annum and mature in April 2024. The bonds are secured against debentures issued in favour of the Trustee, by way of a first fixed charge over certain assets of the company. The amount due is stated net of debt issuance costs of Nil (2022: \$3,202,751).
- (c) This represents a loan facility obtained in June 2022 from First Caribbean International Bank Limited in the amount of \$200 million. The loan is secured by a promissory note, attracts interest of 6.75% per annum and matures in October 2027.
- (d) This represents a motor vehicle loan facility from Stewart Finance Jamaica Ltd. in the amount of \$23.7 million. The loan is secured and attracts interest of 7.99% per annum and matures in November 2030.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

18. Long-term loans (continued)

- (e) In February 2023, the company authorised the private placement of secured J\$ notes for an aggregate principal amount of \$250 million. These notes attract interest at the rate of 11% per annum and they mature in April 2026.
- (f) This represents an unsecured loan from Banco BHD in the amount of \$8.75 million. The loan attracts an interest of 8% per annum and matures in November 2025.
- (g) This represents an unsecured loan from Promerica in the amount of \$7.5 million. The loan attracts an interest of 9% per annum and matures in October 2024.
- (h) In April 2023, the subsidiary secured a motor vehicle loan facility from Changan Vehicle Credit Engine \$3.4 million. The attracts interest of 15.95% per annum and matures in April 2029.
- (i) This represents an unsecured loan from the directors, this loan is interest-free and has no specified repayment date, however it will not be called within 1 year of the reporting date.

Reconciliation of liabilities arising from financing activities

The table below details changes in the Company's and Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Company's and Group's statements of cash flows as cash flows from financing activities.

| | | The Company | | | |
|---|----------------------------------|----------------------------------|---|--|--|
| | Lo | oans | Lea | ses | |
| | 2023 \$'000 | 2022 \$'000 | 2023 \$'000 | 2022 \$'000 | |
| Balance at October 1 | 492,051,257 | 312,051,258 | 145,566,710 | 161,423,393 | |
| Proceeds from loans Repayment of loans Repayment of lease liabilities | 271,689,080 (45,418,384) | 200,000,000 (20,000,000) | - (<u>20,509,982</u>) (<u>20,509,982</u>) | (<u>15,856,683</u>) (<u>15,856,683</u>) | |
| Lease modification Interest expense Interest paid | - - - | - - - | 55,416,920 12,398,162 (<u>12,398,162</u>) | 11,547,593 (_11,547,593) | |
| | | | 55,416,920 | | |
| Balance at September 30 | 718,321,953 | 492,051,258 | 180,473,648 | 145,566,710 | |

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TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

18. <u>Long-term loans (continued)</u>

Reconciliation of liabilities arising from financing activities (continued)

| | The Group | | | |
|---|--|--|---|---------------------------------|
| | Loa | ns | Le | ases |
| | 2023 \$'000 | 2022 \$'000 | 2023 \$'000 | 2022 \$'000 |
| Balance at October 1 | 492,051,258 | 312,051,258 | 145,566,710 | 161,423,393 |
| Proceeds from loans Repayment of loans Loans acquired from subsidiary Repayment of lease liabilities | 278,070,544 (45,549,584) 21,410,036 | 200,000,000 (20,000,000) - - - 180,000,000 | (<u>20,509,982</u>) (<u>20,509,982</u>) | (15,856,683) (15,856,683) |
| Lease modification Interest expense Interest paid | - - - | - - - | 55,416,920 12,398,162 (<u>12,398,162</u>) | - 11,547,593 (11,547,593) |
| Balance at September 30 | <u>-</u> 745,982,254 | 492,051,258 | 55,416,920 180,473,648 | 145,566,710 |

19. Gross operating revenue

Gross operating revenue represents the invoiced value of sales after deduction of discounts and is measured net of consumption taxes. Revenue is recognised when goods are provided to the customers based on the terms specified in the contract. Invoices are generated and the revenue is recognised at that point in time.

| | Co | Company | | oup |
|---|--|--|--|--|
| | <u>2023</u> | <u>2022</u> | 2023 | <u>2022</u> |
| Net Battery Sales | 2,257,209,698 | 2,283,300,008 | 2,257,209,698 | 2,283,300,008 |
| Net Tyre Sales | 24,736,990 | 15,319,091 | 24,736,990 | 15,319,091 |
| Renewable Energy Total Accessories | 459,150,353 | 346,365,055 | 81,686,986 459,150,353 | 346,365,055 |
| Net Sales before discounts Discounts on All Products | 2,741,097,041 (<u>21,243,104</u>) | 2,644,984,154 (<u>19,661,827</u>) | 2,822,784,027 (<u>21,243,104</u>) | 2,644,984,154 (<u>19,661,827</u>) |
| Net Sales | \$ <u>2,719,853,937</u> | 2,625,322,327 | 2,801,540,923 | 2,625,322,327 |

Notes to the Financial Statements (Continued) September 30, 2023

20. Expenses by nature and related party transactions

| | Con | npany | G | roup |
|---|-------------------------|--------------------|---------------|--------------------|
| | <u>2023</u> | <u>2022</u> | <u>2023</u> | <u>2022</u> |
| (a) Cost of operating revenue | | | | |
| Tyres | 28,289,730 | 12,212,910 | 28,289,730 | 12,212,910 |
| Batteries | 1,377,702,997 | 1,493,752,559 | 1,377,702,997 | 1,493,752,559 |
| Spent batteries | 64,263,797 | 75,601,579 | 64,263,797 | 75,601,579 |
| Oils | 247,115,510 | 170,122,240 | 247,115,510 | 170,122,240 |
| Accessories | 94,532,797 | 84,521,345 | 94,532,797 | 84,521,345 |
| Renewable energy | 45,801,515 | - | 155,219,084 | 01,521,515 |
| Inventory obsolescence | 6,919,518 | 13,063,650 | 106,487,802 | 13,063,650 |
| · | \$ <u>1,864,625,864</u> | 1,849,274,283 | 1,925,312,151 | 1,849,274,283 |
| (b) Administration, marketing | , | | | |
| and selling expenses: | • | | | |
| Salaries, wages and related | d | | | |
| costs | 354,969,739 | 307,980,696 | 364,048,446 | 307,980,696 |
| Staff and canteen expense | , , | 9,521,397 | 10,003,543 | 9,521,397 |
| Other administration, marketing and selling expenses: | | , , | | , , |
| Accommodation | 1,058,102 | 953,822 | 1,058,102 | 953,822 |
| Advertising | 11,263,305 | 14,336,136 | 11,263,305 | 14,336,136 |
| Audit fees | 11,000,000 | 9,000,000 | 11,000,000 | 9,000,000 |
| Computer services | 10,448,069 | 9,448,766 | 10,448,069 | 9,448,766 |
| Director's remuneration | 22,945,125 | 16,110,344 | 22,945,125 | 16,110,344 |
| Electricity | 12,056,560 | 12,842,285 | 12,056,560 | 12,842,285 |
| Gas and oil | 20,874,423 | 18,996,142 | 20,874,423 | 18,996,142 |
| Insurance | 8,323,564 | 9,018,104 | 8,323,564 | 9,018,104 |
| Miscellaneous expenses | 30,038,472 | 8,763,115 | 30,038,472 | 8,763,115 |
| Motor vehicle expenses | 4,821,651 | 5,536,332 | 4,821,651 | 5,536,332 |
| Postage and telephone | 16,920,751 | 10,339,929 | 16,920,751 | 10,339,929 |
| Printing and stationery | 7,625,432 | 7,410,091 | 7,625,432 | 7,410,091 |
| Professional fees | 25,518,831 | 10,723,219 | 25,518,831 | 10,723,219 |
| Rent, rates and taxes | 9,871,247 | 7,233,594 | 9,871,247 | 7,233,594 |
| Repairs and maintenance | 21,287,817 | 18,839,551 | 21,287,817 | 18,839,551 |
| Safety supplies | 52,321 | 281,234 | 52,321 | 281,234 |
| Sales promotion | 3,490,704 | 3,881,854 | 3,490,704 | 3,881,854 |
| Security | 17,838,885 | 11,605,689 | 17,838,885 | 11,605,689 |
| Subscription and donation | | 4,696,612 | 4,931,172 | 4,696,612 |
| Travel and entertainment | 15,977,007 | 14,382,058 | 15,977,007 | 14,382,058 |
| | 256,343,438 | 194,398,877 | 256,343,438 | 194,398,877 |
| | \$ <u>621,316,720</u> | <u>511,900,970</u> | 630,395,427 | <u>511,900,970</u> |

20. Expenses by nature and related party transactions (continued)

| _ | Comp | any | Gro | oup |
|----------------------------|----------------------|------------|-------------|------------|
| | <u>2023</u> | 2022 | <u>2023</u> | 2022 |
| (c) Other income | | | | |
| | | | | |
| Gain on disposal of proper | ty, | | | |
| plant and equipment | 4,371,233 | 4,500,000 | 4,371,233 | 4,500,000 |
| Unrealised gain on | | | | |
| Investments | (2,337,106) | 1,053,214 | (2,337,106) | 1,053,214 |
| Bad debts recovered | - | 86,151 | - | 86,151 |
| Other income | - | - | 311,932 | - |
| Miscellaneous | 10,294,754 | 7,193,585 | 10,294,755 | 7,193,585 |
| | \$ <u>12,328,881</u> | 12,832,950 | 12,640,814 | 12,832,950 |

(d) Profit before depreciation, net finance costs and taxation is stated after charging/(crediting):

| _ | Comp | oany | Group | |
|----------------------------|------------------------------|----------------------|----------------------|----------------------|
| | <u>2023</u> | 2022 | <u>2023</u> | 2022 |
| Directors' emoluments | | | | |
| -as management | 22,945,125 | 16,110,344 | 22,945,125 | 16,110,344 |
| Director's fees | 300,000 | 600,000 | 300,000 | 600,000 |
| Compensation for | | | | |
| key management: | | | | |
| Short-term benefits | 21,772,201 | 21,772,201 | 21,772,201 | 21,772,201 |
| Transactions with related | | | | |
| parties:-fellow subsidiary | / | | | |
| Rental expense | 29,100,000 | 24,000,000 | 29,100,000 | 24,000,000 |
| Interest on lease liabili | ties 11,850,932 | 10,818,212 | 11,850,932 | 10,818,212 |
| Professional fees earne | ed $(\underline{5,633,333})$ | (<u>4,952,083</u>) | (<u>5,633,333</u>) | (<u>4,952,083</u>) |
| | | | | |

21. Net finance costs

| _ | Comp | any | Group | |
|---|----------------------|--------------|-------------------|-----------------------|
| | <u>2023</u> | <u>2022</u> | <u>2023</u> | <u>2022</u> |
| Finance costs: | | | | |
| Loan interest | 60,664,115 | 42,395,533 | 62,161,882 | 42,395,533 |
| Lease interest | 12,398,162 | 11,547,593 | 12,398,162 | 11,547,593 |
| Bank charges | 17,207,641 | 17,419,684 | 17,538,837 | <u>17,419,684</u> |
| | 90,269,918 | 71,362,810 | 92,098,881 | 71,362,810 |
| Finance income: | | | | |
| Interest income recognised using the effective interest | | | | |
| rate method | (12,174,725) | (3,991,142) | (12,174,725) | (3,991,142) |
| Gain on foreign exchange | (22,991,968) | (41,573,656) | (22,991,968) | (41,573,656) |
| | (35,166,693) | (45,564,798) | (35,166,693) | (<u>45,564,798</u>) |
| | \$ <u>55,103,225</u> | 25,798,012 | <u>56,932,188</u> | 25,798,012 |
| | | | | |

Notes to the Financial Statements (Continued) September 30, 2023

22. <u>Taxation</u>

(a) Income tax is computed at 25% of the profit for the year, as adjusted for taxation purposes, and is made up as follows:

| | <u>Company</u> | and Group |
|---|---------------------|--------------|
| | <u>2023</u> | <u>2022</u> |
| Current tax: | | |
| Income tax at 25% | 38,418,844 | 53,901,806 |
| Less: Remission of income tax | (38,418,844) | (53,901,806) |
| Adjustment in respect of prior years | <u> </u> | 2,377,957 |
| | | 2,377,957 |
| Deferred taxation [note 15(b)]: | | |
| Origination and reversal of other temporary | | |
| differences | 4,933,939 | (_1,915,802) |
| | \$ <u>4,933,939</u> | 462,155 |
| | | |

(b) Reconciliation of actual tax charge and effective tax rate:

| | Con | npany | G | coup |
|---|-----------------------------|---|-----------------------------|---|
| | <u>2023</u> | <u>2022</u> | <u>2023</u> | <u>2022</u> |
| Profit before taxation Computed "expected" | \$ <u>135,304,042</u> | 197,475,677 | 144,744,655 | 197,475,677 |
| tax expense @ 25% Difference between profit for financial statements and | 33,826,011 | 49,368,919 | 36,193,664 | 49,368,919 |
| tax reporting purposes on: Depreciation charge and capital allowances Disallowable expenses Tax losses recognised | 11,224,713 (1,697,941) | 5,312,379 (588,005) (2,107,289) | 11,224,713 (1,697,941) | 5,312,379 (588,055) (2,107,289) |
| Tax recognised in profit or loss Less: Remission of income tax Adjustment in respect of | 43,352,783 (38,418,844) | 51,986,004 (53,901,806) | 45,720,436 (40,786,497) | 51,986,004 (53,901,806) |
| prior years | \$ <u>4,933,939</u> | 2,377,957 462,155 | 4,933,939 | 2,377,957 462,155 |

(c) Remission of income tax

By notice dated August 13, 2009, the Minister of Finance and the Public Service, issued and gazetted the Income Tax (Jamaica Stock Exchange Junior Market) (Remission) Notice, 2009. The Notice effectively granted a remission of income tax to eligible companies that were admitted to the Junior Market of the Jamaica Stock Exchange (JMJSE) if certain conditions were achieved after the date of initial admission.

Effective September 29, 2020, the company's shares were listed on the JMJSE. Consequently, the company is entitled to a remission of income taxes for ten years in the proportion set out below, provided the shares remain listed for at least 15 years.

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Notes to the Financial Statements (Continued) September 30, 2023

22. Taxation (continued)

(c) Remission of income tax (continued)

Years 1 to 5: (October 1, 2021 – September 30, 2025) – 100% Years 6 to 10: (October 1, 2025 – September 30, 2030) – 50%.

The financial statements have been prepared on the basis that the company will have the full benefit of the tax remissions because the conditions at law were met.

23. Basic and diluted earnings per ordinary stock unit

Basic and diluted earnings per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units in issue during the year. There was no dilution in the current or prior year.

| _ | Company | | Gr | oup |
|---|-----------------------|----------------------|----------------------|----------------------|
| | <u>2023</u> | 2022 | <u>2023</u> | 2022 |
| Profit for the year attributable to the shareholders of the | | | | |
| company Weighted average ordinary stock | \$ <u>130,370,103</u> | 197,013,522 | 139,840,716 | 197,013,522 |
| units held during the year | <u>1,300,750,000</u> | <u>1,300,000,000</u> | <u>1,300,750,000</u> | <u>1,300,000,000</u> |
| Earnings per stock unit | <u>10.0 ¢</u> | <u>15.2¢</u> | <u>10.8¢</u> | <u>15.2¢</u> |

24. <u>Dividends</u>

On December 24, 2022 a dividend of \$52,000,000 (2022:\$26,000,000) was declared to be paid to the shareholders on record as at January 2, 2023, with payment date scheduled for on or about January 31, 2023. This represents a dividend payment of \$0.04 (2022:\$0.02) per ordinary share.

25. Contingent liabilities

The company has given guarantees in the ordinary course of business, under banking arrangements in the amount \$20,600,000, (2022: \$20,600,000). Additionally, a letter of credit was issued amounting to Nil, (2022: USD 140,000) on behalf of the company in favour of a third party.

26. Financial instruments

Overview:

The group has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

This note presents information about the group's exposure to each of the above risks, the group's objectives, policies and processes for measuring and managing risk, and the group's management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the company's risk management framework.

The group's risk management policies are established to identify and analyse the risks faced by the company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and company's activities.

(a) Credit risk:

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit risk arises principally from the company's receivables from customers and cash and cash equivalents.

Management has a credit policy in place to minimise exposure to credit risk. Credit evaluations are performed on all customers requiring credit. The company generally does not require collateral in respect of financial assets, materially, trade receivables.

Maximum exposure to credit risk is represented by the carrying amount of financial assets on the statement of financial position.

Cash and cash equivalents

Cash and cash equivalents are placed with financial institutions with minimum risk of default. The group considers that cash resources have low credit risk base on external credit ratings. No material impairment allowances were recognised in the prior year and there was no change during the period.

Related party balances

The group assesses related parties ability to pay if payment is demanded at the reporting date. Management reviews recovery scenarios considering given economic conditions and the borrowers' liquidity over the expected life of the recoverable. The expected credit losses are calculated on this basis. This is measured on the same basis as trade receivables.

Accounts receivable

Customers' credit risks are monitored according to their credit characteristics, such as whether it is an individual or company, geographic location, industry, aging profile, and previous financial difficulties.

The group assumes that the credit risk on a financial asset has increased significantly if it is more than 180 days past due.

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

(a) Credit risk (continued):

Accounts receivable (continued)

The group uses a provision matrix to measure ECLs on trade receivables. The provision matrix is based on its historical observed default rates over the expected life of the trade receivables and is adjusted for forward-looking estimates. In determining forward-looking estimates, the group considers macro-economic factors such as gross domestic product, inflation and unemployment rate.

Loss rates are calculated based on the probability of a receivable progressing through successive stages of delinquency to write-off, current conditions and the economic conditions over the expected lives of the receivables.

Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

Stage 1

A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage l' and has its credit risk continually monitored by the Group.

Stage 2

If a significant increase in credit risk(' SICR') since initial recognition is identified but the financial instrument is not yet deemed to be credit-impaired, it is moved to 'Stage 2'.

Stage 3
Financial assets that have objective evidence of impairment will be included in this stage.

Change in credit quality since initial recognition

| Stage 1 | Stage 2 | Stage 3 |
|---------------------------------|---|---------------------------------|
| (Initial recognition) | (Significant increase in credit risk since initial recognition) | (Credit-impaired assets) |
| 12-month expected credit losses | Lifetime expected credit losses | Lifetime expected credit losses |

Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.

The group assumes that the credit risk on a financial asset has increased significantly if it is more than 180 days past due.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

(a) Credit risk (continued):

Accounts receivable (continued)

The following table provides information about the exposure to credit risk and ECL for trade receivables as at September 30 (see also note 5).

| | | Compar | ıy | |
|--------------------|---------------|--------------------|-------------|----------|
| | | 2023 | • | |
| | Gross | Gross | | |
| | carrying | carrying | Expected | Credit |
| | <u>amount</u> | allowance | credit loss | impaired |
| | | \$ | \$ | |
| 0-30 days | 0.40% | 175,972,602 | 699,535 | No |
| 31-60 days | 0.81% | 54,005,907 | 439,951 | No |
| 61-90 days | 2.16% | 14,378,476 | 310,853 | No |
| 91-120 days | 13.47% | 5,856,439 | 788,802 | No |
| 121-150 days | 18.79% | 493,849 | 62,920 | No |
| 151-180 days | 12.74% | 104,382 | 19,618 | No |
| 181-210 days | 24.12% | 428,960 | 103,444 | Yes |
| 211-240 days | 32.80% | 343,624 | 112,695 | Yes |
| 241-270 days | 42.21% | 253,601 | 107,038 | Yes |
| 271-300 days | 56.16% | 451,461 | 253,543 | Yes |
| 301-330 days | 68.73% | 322,033 | 221,348 | Yes |
| 331-360 days | 87.05% | 790,782 | 688,382 | Yes |
| More than 360 days | 100.00% | 19,065,590 | 19,065,590 | Yes |
| | | <u>272,467,706</u> | 22,873,719 | |

| | Company | | | |
|--------------------|----------|--------------------|-------------|----------|
| | | 2022 | | |
| | Gross | Gross | | |
| | carrying | carrying | Expected | Credit |
| | amount | allowance | credit loss | impaired |
| | | \$ | \$ | |
| 0-30 days | 0.23% | 171,535,274 | 400,373 | No |
| 31-60 days | 0.44% | 50,850,738 | 223,065 | No |
| 61-90 days | 1.33% | 16,829,396 | 223,993 | No |
| 91-120 days | 4.71% | 1,975,768 | 93,059 | No |
| 121-150 days | 9.05% | 1,212,923 | 109,770 | No |
| 151-180 days | 12.80% | 409,817 | 52,457 | No |
| 181-210 days | 16.36% | 792,746 | 129,693 | Yes |
| 211-240 days | 23.48% | 867,314 | 166,297 | Yes |
| 241-270 days | 31.48% | 671,140 | 211,275 | Yes |
| 271-300 days | 44.35% | 242,568 | 107,579 | Yes |
| 301-330 days | 56.35% | 183,193 | 103,211 | Yes |
| 331-360 days | 76.60% | 609,900 | 377,727 | Yes |
| More than 360 days | 100.00% | 20,675,220 | 20,675,220 | Yes |
| | | <u>266,855,997</u> | 22,873,719 | |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

(a) Credit risk (continued):

Accounts receivable (continued)

The following table provides information about the exposure to credit risk and ECL for trade receivables as at September 30 (see also note 5).

| | Group | | | | | |
|--------------------|----------|-------------|-------------|----------|--|--|
| | | 2023 | | | | |
| | Gross | Gross | | _ | | |
| | carrying | carrying | Expected | Credit | | |
| | amount | allowance | credit loss | impaired | | |
| | | \$ | \$ | - | | |
| 0-30 days | 0.36% | 195,495,290 | 699,535 | No | | |
| 31-60 days | 0.81% | 54,005,907 | 439,951 | No | | |
| 61-90 days | 2.16% | 14,378,476 | 310,853 | No | | |
| 91-120 days | 13.47% | 5,856,439 | 788,802 | No | | |
| 121-150 days | 12.74% | 493,849 | 62,920 | No | | |
| 151-180 days | 12.80% | 104,382 | 19,618 | No | | |
| 181-210 days | 24.12% | 428,960 | 103,444 | Yes | | |
| 211-240 days | 32.80% | 343,624 | 112,695 | Yes | | |
| 241-270 days | 42.21% | 253,601 | 107,038 | Yes | | |
| 271-300 days | 56.16% | 451,461 | 253,543 | Yes | | |
| 301-330 days | 68.73% | 322,033 | 221,348 | Yes | | |
| 331-360 days | 87.05% | 790,783 | 688,382 | Yes | | |
| More than 360 days | 100.00% | 19,065,589 | 19,065,589 | Yes | | |
| | | 291,990,394 | 22,873,719 | | | |

| | Group | | | |
|--------------------|----------|-------------|-------------|----------|
| | | 202 | | |
| | Gross | Gross | | |
| | carrying | carrying | Expected | Credit |
| | amount | allowance | credit loss | impaired |
| | | \$ | \$ | - |
| 0-30 days | 0.23% | 171,535,274 | 400,373 | No |
| 31-60 days | 0.44% | 50,850,738 | 223,065 | No |
| 61-90 days | 1.33% | 16,829,396 | 223,993 | No |
| 91-120 days | 4.71% | 1,975,768 | 93,059 | No |
| 121-150 days | 9.05% | 1,212,923 | 109,770 | No |
| 151-180 days | 12.80% | 409,817 | 52,457 | No |
| 181-210 days | 16.36% | 792,746 | 129,693 | Yes |
| 211-240 days | 23.48% | 867,314 | 166,297 | Yes |
| 241-270 days | 31.48% | 671,140 | 211,275 | Yes |
| 271-300 days | 44.35% | 242,568 | 107,579 | Yes |
| 301-330 days | 56.35% | 183,193 | 103,211 | Yes |
| 331-360 days | 76.60% | 609,900 | 377,727 | Yes |
| More than 360 days | 100.00% | 20,675,220 | 20,675,220 | Yes |
| | | 266,855,997 | 22,873,719 | |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

(a) Credit risk (continued):

Accounts receivable (continued)

The movement in the allowance for impairment in respect of trade receivables during the year is as follows:

| _ | Company | | Group | |
|------------------------------|----------------------|------------|-------------|-------------|
| | 2023 | 2022 | <u>2023</u> | <u>2022</u> |
| Balance at beginning and end | | | | |
| of year | \$ <u>22,873,719</u> | 22,873,719 | 22,873,719 | 22,873,719 |

(b) Concentration risk:

(i) Trade receivables

Trade receivables are primarily receivable from customers in Jamaica. The following table summarises company and Group's credit exposure for trade receivables at their carrying amounts, as categorised by the concentration of customers:

| _ | Cor | npany | | Group |
|---------------------|---------------|-----------------------|---------------|---------------|
| | <u>2023</u> | 2022 | 2023 | 2022 |
| | | | | |
| Top ten customers | 72,796,985 | 63,158,214 | 80,833,838 | 63,158,214 |
| Other | 199,670,721 | 203,697,783 | 211,156,556 | 203,697,783 |
| | 272,467,706 | 266,855,997 | 291,990,394 | 266,855,997 |
| Less: Provision for | • | | | |
| credit losses | (_22,873,719) | (<u>22,873,719</u>) | (_22,873,719) | (22,873,719) |
| | 249,593,987 | 243,982,278 | 269,116,675 | 243,982,278 |

(ii) Cash and cash equivalents and short-term investments

Short term investments comprise of cash on deposit held with financial institutions. The Group maintains cash resources with reputable financial institutions. The credit risk is considered to be low and the allowance for expected credit loss is immaterial.

(iii) Group companies

The group assesses each group company's ability to pay if payment is demanded as at the reporting date. Management reviews recovery scenarios considering given economic conditions and the borrower's liquidity over the expected life of the recoverable. The group has applied the low credit risk exception. The expected credit losses on these balances are immaterial.

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

(c) Liquidity risk:

Liquidity risk is the risk that the group will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at, or close to, its fair value. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities, by maintaining lines of credit with its bankers and by monitoring expenditure commitments.

The company's liquidity management process includes:

- (i) Maintaining flexibility in funding by keeping lines of funding available with relevant suppliers and bankers, sourcing the appropriate currency through open market purchase to match foreign currency liabilities and by pursuing prompt payment policies.
- (ii) Maintaining committed lines of credit.

Financial liabilities cash flows

The table below presents the undiscounted cash flows payable (both interest and principal cash flows) on the company's financial liabilities based on contractual repayment obligations at the reporting date. There were no funding gaps identified.

| | Company | | | | | |
|------------------|--|--------------------|--------------|--------------|----------------------|---------------|
| | | 2023 | | | | |
| | Within 1 1 to 5 Over Non-specific Carrying | | | | Carrying | |
| | year | years | 5 years | maturity | Total | amount |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| | 250 551 164 | | | | 250 551 164 | 250 551 164 |
| Accounts payable | 378,551,164 | - | - | - | 378,551,164 | 378,551,164 |
| Long-term loans | 392,865,884 | 403,191,627 | 19,467,917 | 8,472,489 | 804,530,000 | 718,321,953 |
| Leases | 38,347,844 | 189,141,178 | 189,141,178 | | 227,489,022 | 180,473,648 |
| | \$ <u>809,764,892</u> | <u>592,332,805</u> | 208,609,095 | 8,472,489 | <u>1,410,570,186</u> | 1,277,346,765 |
| | | | | Company | | |
| | | | | 2022 | | |
| | Within 1 | 1 to 5 | Over | Non-specifi | c | Carrying |
| | <u>year</u> | <u>years</u> | 5 years | maturity | <u>Total</u> | amount |
| | <u>year</u> \$ | \$ | \$ | \$ | \$ | \$ |
| Accounts payable | 380,700,793 | _ | _ | _ | 380,700,793 | 380,700,793 |
| Long-term loans | 73,637,500 | 474,593,750 | _ | 15,254,009 | 563,485,259 | 492,051,258 |
| Leases | 26,771,664 | 159,312,505 | 159,312,505 | - | 186,084,169 | 145,566,710 |
| | \$481,109,957 | 633,906,255 | 159,312,505 | 15,524,009 | 1,130,270,221 | 1,018,318,761 |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2022

26. Financial instruments (continued)

(c) Liquidity risk (continued):

(ii) Maintaining committed lines of credit (continued).

Financial liabilities cash flows (continued)

| | Group | | | | | |
|------------------|-----------------------|-------------|-------------|-------------------|---------------|----------------------|
| | | | | 2023 | | |
| | Within 1 | 1 to 5 | Over | Non-specific | | Carrying |
| | <u>year</u> | years | 5 years | maturity* | <u>Total</u> | amount |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| | | | | | | |
| Accounts payable | 443,199,042 | - | - | - | 443,199,042 | 443,199,042 |
| Short-term loan | 10,700,000 | - | - | - | 10,700,000 | 10,700,000 |
| Long-term loans | 399,093,766 | 410,156,463 | 23,514,417 | , , | 834,257,665 | 745,982,254 |
| Leases | 38,347,844 | 189,141,178 | 189,141,178 | | 227,489,022 | 180,473,648 |
| | \$ <u>891,340,652</u> | 599,297,641 | 212,655,595 | <u>25,007,436</u> | 1,515,645,729 | <u>1,380,354,944</u> |
| | | | | Group | | |
| | | | | 2022 | | |
| | Within 1 | 1 to 5 | Over | Non-specific | | Carrying |
| | year | years | 5 years | maturity* | <u>Total</u> | amount |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Accounts payable | 380,700,793 | - | - | - | 380,700,793 | 380,700,793 |
| Long-term loans | 73,637,500 | 474,593,750 | - | 15,254,009 | 563,485,259 | 492,052,258 |
| Leases | 26,771,664 | 159,312,505 | 159,312,505 | | 186,084,169 | 145,566,710 |
| | \$ <u>481,109,957</u> | 633,906,255 | 159,312,505 | 15,524,009 | 1,130,270,221 | 1,018,318,761 |

^{*}Non-specific maturity refers to loans by directors which has no specified repayment date.

(d) Market risk:

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and equity prices will affect the value of the group's assets, the amount of its liabilities and/or the group's income. Market risk arises from fluctuations in the value of liabilities and the value of investments held. The group is exposed to market risk on certain of its financial assets. There is no significant exposure to equity price risk. Derivative financial instruments are not used to reduce exposure to market risk.

(i) Interest rate risk:

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

The group's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest bearing financial assets and liabilities.

The group materially contracts financial liabilities at interest rates for the duration of the exposure. The bank loans are subject to interest rates which may be varied with appropriate notice by the lender.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

Financial instruments (continued)

- Market risk (continued):
 - Interest rate risk (continued):

Interests bearing financial assets are primarily represented by short-term bank deposits, which are contracted at fixed interest rates for the duration of the term.

At the reporting date the interest profile of the company's interest-bearing financial instruments was:

| monuments was. | | | | |
|----------------|-------------|-----------------|--|--|
| | C | Company | | |
| | Carryi | Carrying amount | | |
| | 2023 | 2022 | | |
| | \$ | \$ | | |
| Fixed rate: | | | | |
| Liabilities | 709,849,465 | 480,000,000 | | |
| Variable rate: | | _ | | |
| Assets | 39,514,113 | 51,399,752 | | |
| | | | | |
| | | Group | | |
| | Carryi | ng amount | | |
| | <u>2023</u> | <u>2022</u> | | |
| | \$ | \$ | | |
| Fixed rate: | | | | |
| Liabilities | 720,974,818 | 480,000,000 | | |
| Variable rate: | | | | |
| Assets | 47,455,281 | 51,399,752 | | |

Fair value sensitivity analysis for fixed rate instruments

The group does not hold any fixed rate financial assets that are subject to material changes in fair value. Therefore, a change in interest rates at the reporting date would not affect profit or equity.

Cash flow sensitivity analysis for variable rate instruments

A change in interest rates at the reporting date would have (decreased)/increased profit by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2022.

| | | Company | | | |
|-----------------------------|---------------------|------------------|------------------|--------------------|--|
| | 2 | 2023 | | <u>22</u> | |
| | Effect | Effect on profit | | on profit | |
| | 50bp | 25bp | 200bp | 50bp | |
| | <u>Increase</u> | Decrease | Increase | Decrease | |
| Cash flow sensitivity (net) | \$ <u>3,351,677</u> | 1,675,838 | <u>8,572,005</u> | (<u>214,300</u>) | |

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

- (d) Market risk (continued):
 - Interest rate risk (continued):

Cash flow sensitivity analysis for variable rate instruments (continued)

| | | Group | | | | |
|-----------------------------|-----------------|------------------|------------------|-----------------|--|--|
| | | 2023 | | <u>22</u> | | |
| | Effec | Effect on profit | | on profit | | |
| | 50bp | 25bp | 200bp | 50bp | | |
| | <u>Increase</u> | <u>Decrease</u> | <u>Increase</u> | <u>Decrease</u> | | |
| Cash flow sensitivity (net) | 3,367,598 | 1,683,799 | <u>8,572,005</u> | (214,300) | | |

(ii) Foreign currency risk:

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The group incurs foreign currency risk primarily on purchases and borrowings that are denominated in a currency other than the Jamaican dollar. Such exposures comprise the monetary assets and liabilities of the company that are not denominated in that currency. The main foreign currency risks of the company are denominated in United States dollars (US\$), which is the principal intervening currency for the company.

The group manages foreign exchange exposure by maintaining adequate liquid resources in appropriate currencies and by managing the timing of payments on foreign currency liabilities.

Exchange rates for the US dollar, in terms of Jamaica dollars, were as follows:

At September 30, 2023: \$154.20 At September 30, 2022: \$151.45

The table below shows the company's main foreign currency exposure at the reporting date:

| | Net foreign currency | | | | | |
|---------------------------|----------------------|-------------------------------|----------------------|---------------|--|--|
| | | monetary assets/(liabilities) | | | | |
| | | 2023 | | | | |
| | <u>US\$</u> | <u>J\$</u> | US\$ | <u>J\$</u> | | |
| | 00.002 | 12 005 050 | 110.507 | 17.047.005 | | |
| Cash and cash equivalents | 90,083 | 13,895,879 | 118,507 | 17,947,885 | | |
| Accounts payables (1 | 1,712,381) | (266,949,239) | (<u>1,878,633</u>) | (284,518,968) | | |
| Net exposure (1 | 1,622,298) | (253,053,360) | (<u>1,760,126</u>) | (266,571,083) | | |
| | | | | | | |

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26. Financial instruments (continued)

(d) Market risk (continued):

(ii) Foreign currency risk (continued):

Foreign currency sensitivity analysis:

A 1% (2022: 1%) weakening of the United States dollar (US\$) against the Jamaica dollar (J\$) at the year-end would have increased profit by \$5,306,009 (2022: J\$2,665,710). This analysis assumes that all other variables in particular interest rates, remained constant.

A 4% (2022: 4%) strengthening of the United States dollar (US\$) against the Jamaica dollar (J\$) at the year-end would have decreased profit by \$7,206,484 (2022: J\$10,662,843). This analysis assumes that all other variables in particular interest rates, remained constant.

(iii) Equity price risk

Price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market. The Department of Finance and Administration monitors the mix of debt and equity securities in its investment portfolio based on market expectations. This risk is managed by the monitoring of the market value of the securities on the Jamaica Stock Exchange (JSE) and other foreign stock exchanges and the respective companies' quarterly financial performance.

Equity price sensitivity analysis:

A 6% (2022: 6%) increase in the relevant indexes at the reporting date would have an increase of \$2,370,847 (2022: \$3,083,965) and a 3% (2022: 6%) decrease of \$1,185,423 (2022: \$3,083,985) in the profit for the year for the group and company.

(e) Fair value:

Fair value is the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

The fair values of cash and cash equivalents, accounts receivable, related party receivables and accounts payable are assumed to approximate to their carrying value due to their short-term nature. The carrying value of the long-term loans is assumed to approximate fair value as the loans bear interest at market rates.

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

26. Financial instruments (continued)

(f) Capital management:

The Board of Directors monitors the return on capital, which is defined as total shareholders' equity. The board's policy is to maintain adequate capital to sustain future development of the business. There are no externally imposed capital requirements for the company and there were no changes to capital management during the year.

27. Segment Reporting

The Board of Directors has determined the Group's operating segments based on the reports reviewed by them that are used to make strategic decisions. The group is organised and managed in two main business segments based on its business activities. The segment arose upon the acquisition of Kaya Energy Group SRL. The primary business of the subsidiary is the distribution renewable energy batteries.

| | 2023 | | | | |
|-------------------------------|---------------|-------------|-------------|---------------|--|
| | | Renewable | | | |
| | Automotive | Energy | Elimination | Total | |
| Revenues | 2,719,853,937 | 81,686,986 | - | 2,801,540,923 | |
| Operating profit | 233,911,353 | 11,921,992 | - | 245,833,345 | |
| Depreciation and amortisation | 55,832,967 | 934,348 | - | 56,767,315 | |
| Finance Cost | 90,269,918 | 1,828,963 | - | 92,098,881 | |
| Assets | 2,330,354,873 | 129,168,764 | (8,020,436) | 2,451,503,201 | |
| Liabilities | 1,281,034,646 | 103,008,179 | - | 1,384,042,825 | |
| Equity accounted investees | 69,140,665 | | | 69,140,665 | |

| | | 2022 | |
|-------------------------------|---------------|------------------|---------------|
| | Automotive | Renewable Energy | Total |
| Revenues | 2,625,322,327 | - | 2,625,322,327 |
| Operating profit | 264,147,074 | - | 264,147,074 |
| Depreciation and amortisation | 53,706,335 | - | 53,706,335 |
| Finance Cost | 71,362,810 | - | 71,362,810 |
| Assets | 2,039,707,327 | - | 2,039,707,327 |
| Liabilities | 1,031,896,953 | - | 1,031,896,953 |
| | | | |

The Group's operations, including its non-current assets, are primarily located in Jamaica. Its customers are also mainly resident in, and operate from, Jamaica. No customer individually represents 10% or more of the Group's revenues. Revenues from markets outside Jamaica are not material. The assets in the renewable segment were all acquired upon the acquisition of Kaya Energy SRL.

65

66

28. Effect of Purchase of Business

On April 1, 2023, the Group acquired 51 percent of the shares in Kaya Energy Group SRL.

Included in the identifiable assets and liabilities acquired at the date of acquisition of Kaya Energy Group SRL are inputs (inventories and property, plant and equipment), production processes and an organized workforce. The Group determined that together the acquired inputs and processes significantly contribute to the ability to create revenue. The Group has concluded that the acquired set is a business.

The acquisition of Kaya advances the Group's strategy of diversifying its product and service offering and extending its geographical footprint across the Caribbean Basin.

Cost in relation to the acquisition amounting to \$5,380,000 primarily in relation to legal fees. These cost are included in administrative expenses.

The following impact of the above is as follow:

- (a) An increase in share capital by issue of 3,750,000 shares with no par value units aggregating \$7,612,500.
- (b) Goodwill has been recognised in the balance sheet as follow:

| Cash consideration Shares issued | 61,528,165 <u>7,612,500</u> |
|---|---|
| Total consideration Net assets acquired Non-controlling interest at acquisition | 69,140,665 (16,693,580) 8,673,144 |
| Goodwill | 61.120.229 |

Goodwill is attributable mainly to the skills and talents of Kaya's Workforce and the Synergies expected to be achieved from integrating the company into the group's existing business. None of the goodwill recognised is expected to be deductible for tax purposes.

(c) The effects of the transfer of business are detailed below: April 01, 2023

Identifiable Assets Acquired:

Current Asset

| arrene rassee | |
|-------------------------|------------|
| Cash in Cash and Banks | 10,312,469 |
| Accounts Receivable | 33,368,980 |
| Inventory | 28,509,378 |
| Expense paid in advance | 4,632,228 |
| | |

Non-Current Asset

Property, Plant and Equipment 6,206,448

83,029,503

TROPICAL BATTERY COMPANY LIMITED

Notes to the Financial Statements (Continued) September 30, 2023

28. Effect of Purchase of Business (continued)

| (d) | The effects of the transfer of business are detailed below: | April 01, 2023 |
|-----|---|----------------|
| | Liabilities Assumed: | |
| | Current Liabilities | |
| | Accounts Payable | 31,977,658 |
| | Short term loans | 10,831,200 |
| | Accruals Payable | 1,241,515 |
| | Non-Current Liabilities | |
| | Long term loans | 21,278,837 |
| | | 65,329,210 |
| | Net Assets Transferred | 17,700,293 |

Measurement of Fair Values

The valuation techniques used for measuring the fair value of material assets acquired were as follows:

Inventories:

Market comparison technique

The fair value is determine based on the estimated selling price in the ordinary cause of business and a reasonable profit margin based on effort required to sell the inventories.

- The trade receivables comprise gross contractual amounts due of \$33.3 Million, of which all was expected to be collectable at the date of acquisition.
- All liabilities were with external parties.

29. <u>Subsequent event</u>

On January 30, 2024, Tropical Battery through its subsidiary Tropical Battery USA acquired 100% in Rose Electronics Distributing Company. Rose Electronics Distributing Company (Rose Batteries) is a renowned provider of specialised batteries for medical devices and aerospace sectors. The acquisition was approved by the Group's Shareholders.



(12 Months) FYE Oct - Sept 2023 vs the prior FYE Oct - Sept 2022

REVENUE \$2.8B YOY Increase 6.7%

GROSS PROFIT
\$876.2\N
YOY Increase
12.9%

DIVIDENDS PAID
\$52 M
YOY Increase
100%

SHAREHOLDRS EQUITY

\$1.1B

YOY Increase
5.9%

Explore, innovate and create.

6.7%

12.9%

DIVIDENDS PAID

139

JAMAICA CENTRAL SECURITIES DEPOSITORY LIMITED Jamaica Central Securities Depository Limited
Registrar Services Unit
P.O. BOX 1084, 40 Harbour Street, Kingston, Jamaica
Tel: (876) 967-3271-4 Fax: (876) 948-6653

Date: 09-Oct-2023
Time: 09:31 AM

1&2

Top 10 shareholdings for TROPICAL BATTERY COMPANY LIMITED September 30, 2023

| Pr | mary Account Holder | Joint Holder(s): | Volume | Percentage |
|----|---|---------------------------------------|---|---------------------------------------|
| 1 | DAI DIVERZE (JAMAICA) LIMITED | Client total ownership | 975,000,000 975,000,000 | 74.7843% 74.7843% |
| 2 | CONSCIOUS CAPITAL INC | Client total ownership | 41,250,000 41,250,000 | 3.1640% 3.1640% |
| 3 | NCB CAPITAL MARKETS LTD. A/C 2231 | Client total ownership | 28,294,167 28,294,167 | 2.1702% 2.1702% |
| 4 | TROPICAL BATTERY COMPANY LIMITED CONTRIBUTORY PENSION SCHEME | Client total ownership | 23,035,000 23,035,000 | 1.7668 1.7668 |
| 5 | DANIEL MELVILLE | ANNA MELVILLE Client total ownership | 5,016,130 7,692,307 12,708,437 | 0.3847 0.5900 0.9748 |
| 6 | PAM - POOLED EQUITY FUND | Client total ownership | 3,422,064 1,441,799 4,863,863 | 0.2625 0.1106 0.3731% |
| 7 | SAGICOR SELECT FUND LIMITED ('CLASS C' SHARES) MANUFACTURING & DISTRIBUTION | Client total ownership | 4,222,222 4,222,222 | 0.3239% 0.3239% |
| 8 | HERBERT L. HALL | Client total ownership | 4,000,000 4,000,000 | 0.3068% 0.3068% |
| 9 | KARINA CRAMER | ANDREW CRAMER Client total ownership | 3,750,000 3,750,000 | 0.2876% 0.2876% |
| 10 | STEPHEN ALEXANDER DAWKINS | Client total ownership | 324,405 3,175,995 3,500,400 | 0.0249% 0.2436% 0.2685 % |

Total Issued Capital: 1,303,750,000

Total Units Owned by Top 10 Shareholders: 1,100,624,089

Total Percentage Owned by Top 10 Shareholders: 84.4199%

NOTE: Information reflected above reports on the top 'x' shareholdings where 'x' identifies the shareholder count. In cases where more than one shareholder has equal number of units as at report date; the holdings will be 'grouped' for counting purposes and counted as one.



Jamaica Central Securities Depository Limited Regristrar Services Unit P.O. Box 1084, 40 Harbour Street, Kingston, Jamaica Tel: (876) 967-3271-4 Fax: (876) 948-6653

TROPICAL BATTERY COMPANY LIMITED - JME202000092 Directors and Connected Parties Shareholdings Report as at September 30, 2023

| Board Member Account ID | *Primary Holder Joint Holder | Position on Board | Relationship | Volume | % |
|----------------------------|---|----------------------|--|--|---------------------------------|
| Marc Melville | Marc Melville Dai Diverze (Jamaica) Limited | Director | Self Connected | - 975,000,000 | 0.00000 74.78428 |
| | | | Director's Holdings Connected Party Holdings Combined Holdings | 975,000,000 975,000,000 | 0.00000 74.78428 74.78428 |
| Alexander Melville | Alexander Melville Dai Diverze (Jamaica) Limited Conscious Capital Inc. | Director | Self Connected Connected | - 975,000,000 41,250,000 | 0.00000 74.78428 3.16395 |
| | сопосод сарка не. | | Director's Holdings Connected Party Holdings Combined Holdings | 1,016,250,000 1,016,250,000 | 0.00000 77.94823 77.94823 |
| Daniel Melville | ∗Daniel Melville Anna Melville | Director | Self | 5,016,130 | 0.38475 |
| | *Daniel Melville | | Self | 7,692,307 | 0.59001 |
| | Dai Diverze (Jamaica) Limited | | Connected | 975,000,000 | 74.78428 |
| | | | Director's Holdings Connected Party Holdings Combined Holdings | 12,708,437 975,000,000 987,708,437 | 0.97476 74.78428 75.75904 |
| Ricardo Hutchinson | Ricardo Hutchinson Dai Diverze (Jamaica) Limited | Director | Self Connected | - 975,000,000 | 0.00000 74.78428 |
| | | | Director's Holdings Connected Party Holdings Combined Holdings | 975,000,000 975,000,000 | 0.00000 74.78428 74.78428 |
| Marc Ramsay | Marc Ramsay Operor Auctus Limited | Director | Self Connected | - 1,500,000 | 0.00000 0.11505 |
| | | | Director's Holdings Connected Party Holdings Combined Holdings | 1,500,000 1,500,000 | 0.00000 0.11505 0.11505 |
| Caryl Fenton | Caryl Fenton | Director | Self | - | 0.00000 |
| | | | Director's Holdings Connected Party Holdings Combined Holdings | - - - | 0.00000 0.00000 0.00000 |

Issued Shares 1,303,750,000

Combined Director's Holdings Combined Connected Party Holdings Comined Holdings

12,708,437

1,017,750,000 78.06328 1,030,458,437 79.03804

0.97476

SECTION

\$2.8B

\$876.2M YOY Increase

\$52M YOY Increase 100% 1.1B%

YOY Increase
5.9%

JAMAICA CENTRAL SECURITIES DEPOSITORY LIMITED

Jamaica Central Securities Depository Limited Regristrar Services Unit P.O. Box 1084, 40 Harbour Street, Kingston, Jamaica Tel: (876) 967-3271-4 Fax: (876) 948-6653

TROPICAL BATTERY COMPANY LIMITED - JME202000092 Senior Managers and Connected Parties Shareholdings Report as at September 30, 2023

| Board Member Account ID | *Primary Holder Joint Holder | Position on Board | Relationship | Volume | % |
|----------------------------|---------------------------------|----------------------|--|-------------|--------------------|
| Reshando Mais | Reshando Mais | Manager | Self | 300,000 | 0.02301 |
| | | | Senior Managers Holdings | 300,000 | 0.02301 0.00000 |
| | | | Connected Party Holdings Combined Holdings | 300,000 | 0.02301 |
| Stacy-Ann Spence | *Stacy-Ann Spence | Manager | Self Connected | 50,000 | 0.00384 |
| | Lean-Stacia Michean | | Senior Managers Holdings | 50,000 | 0.00384 |
| | | | Connected Party Holdings | - | 0.00000 |
| | | | Combined Holdings | 50,000 | 0.00384 |
| Kamesha Robinson | Kamesha Robinson | Manager | Self | 907,924 | 0.06964 |
| | *Kamesha Robinson | | Self | 196,000 | 0.01503 |
| | Taron Robinson | | Senior Managers Holdings | 1,103,924 | 0.08467 |
| | | | Connected Party Holdings | 1,103,524 | 0.00000 |
| | | | Combined Holdings | 1,103,924 | 0.08467 |
| Stanley Wilson | Stanley Wilson | Manager | Self | - | 0.00000 |
| | | | Senior Managers Holdings | - | 0.00000 |
| | | | Connected Party Holdings | - | 0.00000 |
| | | | Combined Holdings | - | 0.00000 |
| Claude Christie | Claude Christie | Manager | Self | 50,000 | 0.00384 |
| | | | Senior Managers Holdings | 50,000 | 0.00384 |
| | | | Connected Party Holdings Combined Holdings | - 50,000 | 0.00384 |
| | | | | 00,000 | |
| O'rane Gray | O'rane Gray | Manager | Self | - | 0.00000 |
| | *Tawana Gray | | Connected | 150,000 | 0.01151 |
| | | | Senior Managers Holdings Connected Party Holdings | 150,000 | 0.00000 |
| | | | Combined Holdings | 150,000 | 0.01151 |
| Sandra Russell | *Sandra Russell | Manager | Self | 360,000 | 0.02761 |
| | Patrick Russell | | Senior Managers Holdings | 360.000 | 0.02761 |
| | | | Connected Party Holdings | - | - |
| | | | Combined Holdings | 360,000 | 0.02761 |

Issued Shares 1,303,750,000

Combined Senior Managers Holdings Combined Connected Party Holdings Combined Holdings

1,863,924 0.14297 150,000 0.01151

0.15447

2,013,924





REGISTERED OFFICE



30 Automotive Parkway, Ferry Commercial Park, Mandela Highway Kingston 20. P.O. Box 148. Jamaica W. I.

www.tropicalbattery.com

SERVICE CENTRES

Kingston

1E Grove Road Kingston 10, Jamaica (876) 926-6615 fax (876) 926-7341

Kingston

15 Ashenheim Road Kingston 11 Jamaica (876) 923-6231, (876) 923-6232 (876) 923-6233 or fax (876) 757-3328

Kingston

30 Automotive Parkway, Ferry Commercial Park, Mandela Highway Kingston 20 (876) 923-6231-3

Ocho Rios

Coconut Grove, Jamaica (876) 974-8777-8 fax (876) 974-8712

Montego Bay

Catherine Hall Trade Centre Montego Bay St. James Jamaica (876) 971-6220 fax(876) 971-9408

Manchester

6 Villa Road Mandeville Manchester Jamaica (876) 625-0600,(876) 625-9083 fax (876) 625-9084

DOMINICAN REPUBLIC CORPORATE OFFICE & WAREHOUSE



KAYA Energy Group

Av. 27 de Febrero #299 Edificio Chez Corporativo, Santo Domingo, Dom. Rep.

Email: gosolar@kayaenergy.com Phone: 809.985.KAYA (5292) Website: www.kayaenergy.com

PRINCIPAL STOCKBROKERS & FINANCIAL ADVISERS

SYGNUS Capital Limited

Unit 28 80 Lady Musgrave Road, Kingston 10, Jamaica

NCB Capital Markets Limited "The Atrium"

32 Trafalgar Road, Kingston 10 Stanley Thompson Manager-Origination & Structuring (876)935-2769

AUDITORS

KPMG Jamaica

The Victoria Mutual Building 6 Duke Street Kingston, Jamaica.

ATTORNEYS

Ramsay & Partners

8 Lady Musgrave Road Kingston 5, St Andrew Jamaica.

Patterson Mair Hamilton

Temple Court 85 Hope Road Kingston 6, Jamaica.

Clinton Hart & Co.

58 Duke Street Kingston, Jamaica

REGISTRARS & TRANSFER AGENTS

Jamaica Central Securities Depositary

40 Harbour Street Kingston, Jamaica

SECTION 12

FORM OF PROXY

Tropical Battery Company Limited

| of | | |
|---|--|---|
| | | |
| peing a member/members of T | | |
| being a member/members of T | | |
| | ropical Battery Company Limite | ed hereby appoint |
| | | |
| of | | |
| of | | |
| | | |
| Or failing him/her | | |
| | | |
| | | |
| of | | |
| | | |
| as my/our proxy to vote for m | | |
| oe held in hybrid format (in per | e/us on my/our behalf at the A son at 30 Automotive Parkway, | nnual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, |
| oe held in hybrid format (in per | e/us on my/our behalf at the A | nnual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, |
| oe held in hybrid format (in per Kingston 20) and online on Ap | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any | nnual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. |
| oe held in hybrid format (in per Kingston 20) and online on Ap | e/us on my/our behalf at the A son at 30 Automotive Parkway, | nnual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. |
| oe held in hybrid format (in per Kingston 20) and online on Ap | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any _ day of | nnual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. |
| oe held in hybrid format (in per Kingston 20) and online on Ap Signed this | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any _ day of Signature | nnual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. |
| oe held in hybrid format (in per Kingston 20) and online on Ap Signed this | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any _ day of Signature | nnual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. |
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| Note: To be valid: • A member entitled to att | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any day of Signature Signature | annual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. 2024 tled to appoint a proxy to attend and vote |
| Note: To be valid: • A member entitled to att in his/her stead. A proxy | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any day of Signature Signature end and vote at the meeting is entity need not be a member of the Com | Innual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. 2024 tled to appoint a proxy to attend and vote apany. |
| Note: To be valid: • A member entitled to att in his/her stead. A proxy • If executed by a corpora | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any day of Signature Signature end and vote at the meeting is entity need not be a member of the Comtion, this proxy must be sealed. A continuous con | annual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. 2024 tled to appoint a proxy to attend and vote |
| Note: To be valid: A member entitled to att in his/her stead. A proxy If executed by a corpora representative in accord This Form of Proxy mus | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any day of Signature Signature Signature rend and vote at the meeting is entity need not be a member of the Comtion, this proxy must be sealed. A coance with the Company's Articles of the received by the Registrar of the | tled to appoint a proxy to attend and vote appany. or orporate shareholder may appoint a proxy. e Company, 30 Automotive Parkway, Ferry |
| Note: To be valid: • A member entitled to att in his/her stead. A proxy • If executed by a corpora representative in accord • This Form of Proxy mus Commercial Park, Mand | e/us on my/our behalf at the A son at 30 Automotive Parkway, ril 25, 2024 at 10am and at any day of Signature Signature Signature end and vote at the meeting is entity need not be a member of the Comtion, this proxy must be sealed. A contained with the Company's Articles of the received by the Registrar of the ela Highway, Kingston 20, not less the son at the son at the sealed and sealed | annual General Meeting of the Company to Ferry Commercial Park, Mandela Highway, adjournment thereof. 2024 tled to appoint a proxy to attend and vote appany. orporate shareholder may appoint a of Incorporation, instead of appointing a proxy. |

(12 Months) FYE Oct - Sept 2023 vs the prior FYE Oct - Sept 2022









